# FORM 10-K SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

(Mark ⊠	One) ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
	For the fiscal year ended December 30, 2012
	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
	For the transition period from to Commission File Number 0-31051
	SMTC CORPORATION
	(Exact name of registrant as specified in its charter)
	Delaware (State or other jurisdiction of incorporation or organization)
	98-0197680 (IRS Employer Identification Number)
	635 Hood Road, Markham, Ontario, Canada (Address of Principal Executive Offices)
	L3R 4N6 (Zip Code)
	Registrant's telephone number, including area code: 905-479-1810
	Securities registered pursuant to Section 12(b) of the Act:
	Title of each class Name of each exchange on which registered
	Common stock, par value \$.01 per share NASDAQ Global Market
	Securities registered pursuant to Section 12(g) of the Act: NONE
	Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes □ No ☒
	Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Yes $\square$ No $\boxtimes$
Excha	Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities nge Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and s been subject to such filing requirements for the past 90 days. Yes ⊠ No □
Data F	Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months such shorter period that the registrant was required to submit and post such files). Yes ⊠ No □
contair	Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be ned, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form or any amendment to this Form 10-K. $\square$
	Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of erated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.
	Large accelerated filer □ Accelerated filer □ Non-accelerated filer □ Smaller reporting company ☑
	Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes □ No ⊠

The aggregate market value of common stock of the registrant held by non-affiliates of the registrant was approximately \$44.7 million on July 1, 2012. For purposes of the foregoing sentence, the term "affiliate" includes each director and executive officer of the registrant and each holder of more than 10% of the registrant's common stock. This determination of affiliate status is not necessarily a conclusive determination for other purposes. The computation of the aggregate market value is based upon the closing price of the common stock as reported on The NASDAQ Global Market on December 30, 2012, the last business day of the registrant's most recently completed quarter.

As of February 28, 2013, SMTC Corporation had 16,344,193 shares of common stock, par value \$0.01 per share, and one share of special voting stock, par value \$0.01 per share, outstanding.

## DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant's definitive Proxy Statement relating to the registrant's 2013 Annual Meeting of Stockholders to be filed pursuant to Regulation 14A are incorporated by reference in Part III of this Report.

#### PART I

### FORWARD-LOOKING STATEMENTS

This Annual Report contains forward-looking statements as defined under the federal securities laws. See "Forward-looking statements" below. Actual results could vary materially. Factors that could cause actual results to vary materially are described herein and in other documents. Readers should pay particular attention to the considerations described in the section of this report entitled "Risk-Factors that May Affect Future Results." Readers should also carefully review any risk factors described in other documents the Company files from time to time with the Securities and Exchange Commission.

Where we say "we", "us", "our", the "Company" or "SMTC", we mean SMTC Corporation or SMTC Corporation and its subsidiaries, as applicable. Where we refer to the "industry", we mean the electronics manufacturing services industry. Certain statements in this Annual Report contain words such as "could", "expects", "may", "anticipates", "believes", "intends", "estimates", "plans", "envisions", "seeks" and other similar language and are considered forward looking statements or information under applicable securities laws. These statements are based on our current expectations, estimates, forecasts and projections about the operating environment, economies and markets in which we operate. These statements are subject to important assumptions, risks and uncertainties, which are difficult to predict and the actual outcome may be materially different. Although we believe expectations reflected in such forward-looking statements are reasonable based upon the assumptions in this Annual Report, they may prove to be inaccurate and consequently our actual results could differ materially from our expectations set out in this Annual Report.

### **Item 1:** Business

#### BUSINESS

#### Overview

SMTC Corporation is a mid-tier provider of end-to-end electronics manufacturing services, or EMS, including product design and sustaining engineering services, printed circuit board assembly, or Printed Circuit Board Assemblies ("PCBA"), production, enclosure fabrication, systems integration and comprehensive testing services, configuration to order and end customer fulfillment. SMTC facilities span a broad footprint in the United States, Canada, Mexico, and China, with approximately 2,300 full-time employees. SMTC's services extend over the entire electronic product life cycle from the development and introduction of new products through to growth, maturity and end-of-life phases. SMTC offers fully integrated contract manufacturing services to global original equipment manufacturers, or OEMs, and technology companies primarily within the industrial, networking and computing, communications and medical market segments.

SMTC has customer relationships with industry leading OEMs. We developed these relationships by capitalizing on the continuing trend of OEMs to outsource non-core manufacturing services, to consolidate their supply base and to form long-term strategic partnerships with selected high quality EMS providers. We work closely with and are highly responsive to our customers throughout the design, manufacturing and distribution process, providing value-added services. We seek to grow our business through the addition of new, high quality customers, the expansion of our share of business with existing customers, and growth of existing customers, while minimizing the impact of attrition.

We believe that fundamental to our key benefits is our strategic approach in working with customers premised upon gaining insight into their business and bringing innovative solutions to enhancing our customers' competitiveness and profitability. SMTC lowers total cost of ownership; improves product quality and reliability; accelerates new products to market; improves service and end customer delivery; reduces working capital requirements and capital expenditures that results in improvement of our customers' overall margins and end customer satisfaction.

Our Markham, Ontario (Toronto) site serves as a technical service center of, with particular emphasis on supporting our global manufacturing locations in value engineering, transition management, global supply chain management and procurement engineering. This site also continues to manufacture lower volume, higher complexity printed circuit board assemblies. Production will cease in the second quarter of 2013. Customers will either be moved to a different site or the relationship will discontinue.

Our Chihuahua, Mexico facility serves as SMTC's largest assembly operation, offering customers high quality services in a highly efficient, cost effective site. This facility operates in a 'Copy-Exact' lean process environment located close to North American OEM's. Offering state of the art PCBA and a full suite of system integration services, along with enclosure and precision sheet metal fabrication, the facility services OEMs requiring lowest cost North America manufacturing.

Our San Jose, California operations specialize in new product integration, printed circuit board assemblies, system integration, configuration-to-order services and provides U.S. Federal Standard 209E class 10,000 clean room capabilities for medical device final assemblies and packaging. In 2011, we expanded our operations in San Jose, California with the acquisition of ZF Array Technology, Incorporated, a privately held electronics manufacturing services provider. ZF specializes in manufacturing complex electronics equipment and providing systems integration services for some of the world's leading telecommunication, wireless and life science equipment manufacturers.

SMTC currently operates two large scale manufacturing facilities located in China. One facility is in ChangAn and the other facility in Suzhou. These sites enable SMTC to capitalize on the strengths of both operations by providing SMTC's current and prospective customers with highly efficient, low cost Asia-based electronic manufacturing solutions. These facilities offer a full suite of integrated manufacturing services including PCB assembly, testing, box build, final product integration, world-wide customer logistics, and expanded supply chain capabilities through our Hong Kong sourcing and procurement office.

## **Industry Background**

The EMS sector is the outsourced portion of the worldwide electronics assembly industry. There is currently considerable outsourcing of manufacturing by OEMs in response to rapidly changing markets, technologies and accelerating product life cycles as well as the need to lower total costs and convert typical fixed costs into a variable cost model.

Historically, OEMs were vertically integrated manufacturers that invested significantly in manufacturing assets and facilities around the world to manufacture, service and distribute their products. EMS originated as primarily labor intensive functions outsourced by OEMs to obtain additional capacity during periods of high demand. Early EMS providers were essentially subcontractors, providing production capacity on a transactional basis. However, with significant advances in manufacturing process technology, EMS providers developed additional capabilities and were able to improve quality and dramatically reduce OEMs' costs. Furthermore, as the capabilities of EMS companies expanded, an increasing number of OEMs adopted and relied upon EMS outsourcing strategies. Over time, OEMs engaged EMS providers to perform a broader array of manufacturing services, including design and development activities. In recent years, EMS providers have further expanded their range of services to include advanced manufacturing, configuration, packaging and distribution and overall supply chain management. In addition, many OEMs are reducing the number of vendors from which outsourced services are purchased, and are partnering with EMS suppliers, offering broader expertise.

By outsourcing manufacturing, OEMs take advantage of the technology and manufacturing expertise of EMS companies and focus on their core business, while leveraging the manufacturing efficiency and capital investment of EMS providers. OEMs use EMS providers to enhance their competitive position by:

- Lowering Product Costs. EMS providers are better able to reduce total product costs due to electronic manufacturing expertise and higher utilization of manufacturing capacity spread over a wider range of product types. Due to their scale of operations as well as established and ongoing relationships with suppliers, EMS providers are able to achieve better pricing and better working capital management.
- Reducing Time-to-Market. Electronics products are experiencing shorter product life cycles, requiring OEMs to continually reduce the time required to bring new products to market. OEMs can significantly improve product development cycles and reduce time-to-market by benefiting from the expertise and infrastructure of EMS providers. This expertise includes capabilities relating to design, quick-turn prototype development and rapid ramp-up of new products to high volume production, with the critical support of worldwide supply chain management.
- Improving Supply Chain Management. OEMs that manufacture internally are faced with greater complexities in planning, sourcing, procurement and inventory management due to frequent design changes, short product life cycles and product demand fluctuations. OEMs can address these complexities by outsourcing to EMS providers that possess sophisticated supply chain management capabilities and can leverage significant component procurement advantages to lower product costs.
- Accessing Advanced Manufacturing Capabilities and Process Technologies. Electronics products and electronics manufacturing technology have become increasingly sophisticated and complex, making it difficult for many OEMs to maintain the necessary technological expertise and focus required to efficiently manufacture products internally. By working closely with EMS providers, OEMs gain access to high quality manufacturing expertise and capabilities in the areas of advanced process, interconnect and test technologies.
- Improving Access to Global Markets. OEMs are generally increasing their international activities in an effort to expand sales through access to foreign markets. EMS companies with worldwide capabilities are able to offer such OEMs global manufacturing solutions enabling them to meet local content requirements and to distribute products efficiently around the world at lower costs.

- Reducing Capital Investments. OEMs are able to reduce their capital investments in inventory, facilities and equipment by outsourcing their manufacturing to EMS providers and allocating their resources towards their core business activities.
- Shift from a Fixed to Variable Cost Model. Through outsourcing, OEMs are able to shed substantial fixed costs of manufacturing and take advantage of EMS providers' efficient and highly utilized facilities, resulting in a highly variable and efficient cost structure.

## **SMTC Capabilities and Performance**

SMTC's electronic manufacturing services span the entire electronic product life cycle from the development and introduction of new products through the growth, maturity, and end-of-life phases. We believe that SMTC's innovative manufacturing services have the capabilities to reduce our customers' product costs and time-to-market to improve competitiveness. We continuously work with our customers to identify, prioritize and implement opportunities for cost reduction.

SMTC offers two vertically integrated manufacturing streams: PCBA Products and Larger-scale Systems. For each of these streams, SMTC provides a broad range of end-to-end manufacturing services, from assembly, test, integration and box-build through to system level test, configure-to-order, and end-customer order fulfillment. These core services are complemented with enclosure and precision metal fabrication, cable assembly, interconnect and engineering design services. SMTC's two manufacturing streams are vertically integrated to better control quality, lead times and inventory risk and to avoid the "margin stacking" when these services are provided by loosely connected entities. Customers benefit from lower costs, better quality, and shorter lead times.

Our vertically integrated manufacturing services include:

*PCBA Assembly Services*. We provide advanced product assembly and system level integration and test services combined with advanced manufacturing equipment and processes. Our flexible environment allows SMTC to support medium to high mix and volume manufacturing requirements as well as deliver a final product directly to the end customer.

System-Level Integration, Box-Build and Test. Our system and subsystem assembly services involve combining a wide range of subassemblies, including PCBAs, cables and harnesses, battery boxes and connector blocks, power supplies, backplanes and thermal controls. Our test expertise encompasses the full array of technologies present in today's system-level products, including high-speed digital, radio frequency (RF), precision analog, power, thermal and optical. We provide complete electrical and mechanical testing for cables, harnesses, PCBAs, subassemblies and systems to meet our customers' requirements and specifications. Our in-house expertise enables us to provide custom test development services to our customers and to implement their product-specific tests.

Enclosures and Precision Metal Fabrication. SMTC uses premium grade sheet steel, stainless steel, and aluminum ensuring high quality. Technologically advanced equipment and processes enable SMTC to produce medium to complex product enclosures and metal parts while still achieving a low overall product cost. Our soft tooling approach minimizes upfront costs and provides flexibility to respond quickly to engineering changes.

*Custom Interconnect.* We are experienced in the design, development and manufacturing of interconnect assemblies such as optical and electrical cable and harness assemblies offering customers advanced expertise and low cost options.

*Engineering Services.* We provide services across the entire product life cycle including product design, prototyping, qualification testing and sustaining engineering through product end of life.

Global Procurement and Supply Chain Network. As an extension of our offering of vertically integrated manufacturing services, SMTC's Global Procurement Group plays a fundamental role in our managing a portfolio of assets and relationships in the most efficient manner. Our Global Procurement expertise includes outsourcing based on market conditions and demand management criteria established with the customer; building flexibility into the supply chain network; designing a supply chain specific to individual customer needs; and having the ability to proactively plan. SMTC's supply chain management team is responsible for all aspects of the Company's supply network. This team works together with its customers to establish customized inventory, logistics and distribution services to ensure that any unique delivery requirements are met. Through the use of various management tools, this team focuses on driving improved inventory turns, lowers excess and obsolete inventory risk and reduces overall costs to SMTC customers.

Management Methods and Tools. SMTC has a web-based system through which it can communicate, collaborate and plan throughout the entire supply chain in real-time with its customers and suppliers. This system accelerates the timeliness and effectiveness of decision making and the efficiency and flexibility with which SMTC can respond to customers experiencing unexpected market fluctuations. SMTC employs technologically advanced quality assurance systems, manufacturing process planning and continuous improvement methodologies.

## **SMTC Footprint**

SMTC has four manufacturing/technology centers worldwide, approximately 700,000 square feet of capacity, and more than 40 manufacturing and assembly lines. These facilities are strategically located across a broad footprint in the United States, Canada, Mexico, and China, offering regional centers for new product introductions as well as low cost centers for higher volume production. All SMTC facilities adhere to the "Copy Exact" methodology. That means every SMTC facility employs virtually the same manufacturing equipment and software systems and follows the same standardized processes. "Copy Exact" allows for a seamless and timely transition of production between facilities helping customers reach their cost and volume targets faster. SMTC assigns a dedicated manufacturing unit to each customer.

## **SMTC Key Benefits to Customers**

Three overarching themes form the core of SMTC's differentiation and unique customer value proposition: Trusted, Proven, and Professional.

**Operational Counterpart:** We take the time to understand our customers' business objectives, end markets, performance expectations, competitive advantage, positioning and strategy—to drive better value. We get involved with our customers at both a strategic and operational level. Inevitably, we become an extension of their business, helping our customers grow, improve competitiveness, margins, and gain market share.

The SMTC Customer Experience: SMTC combines strong performance with a partnership approach that delivers tangible, bottom line benefits through committing expertise and resources towards customer goals. It is one of many reasons why some SMTC customers have been with us for more than 10 years, and others more than 19 years.

**Our People**: SMTC's customer-based teams are tied to the customer at a strategic, operational and organizational level. Our people create an environment that celebrates collaboration and teamwork. We foster a participatory workplace that enables people, at every level of the organization, to get involved in making decisions that put the customer first.

**Executive Mindshare:** SMTC fully engages with its customers on many levels—from operational and executive mindshare, to custom-tailored solutions to its strategic partnership approach. Senior management is accessible to and involved with customers. Our customers receive the attention they need from highly experienced professional management.

**Strategic Fit:** Fit matters. Winning OEMs look for winning manufacturing partners. SMTC mitigates the risk of outsourcing and consistently delivers results and value. Nine of our top ten customers are leaders in their respective markets.

**Global Footprint:** SMTC offers the best strategic and operational footprint with four manufacturing / technology centers worldwide, approximately 500,000 square feet of capacity, and more than 40 manufacturing and assembly lines. Our facilities are strategically located across a broad footprint in the United States, Canada, Mexico, and China.

**Superior Value:** SMTC continuously works collaboratively with customers to identify, prioritize and implement opportunities for cost reduction. Working collaboratively helps ensure superior service, operations excellence and continuous cost improvement.

**Customized Solutions:** SMTC is proactive—we provide innovative manufacturing solutions responsive to the dynamics of the customer's marketplace.

# SMTC's Strategy

Our objective is to create increasing long term value to our stockholders through continuing growth in sales, profitability and debt reduction. A cornerstone to SMTC's strategy is our customer-centric focus throughout the organization. Our key strategies include:

Provide Outstanding Customer Service and Performance Customer acquisition and loyalty comes from our ongoing commitment to understanding our customers' business performance requirements and our expertise in meeting or exceeding these requirements and enhancing their competitive edge. SMTC's customer focus extends to our unique offering of dedicated resources, a detailed understanding of our customers' challenges and how we can support our customers in meeting their goals. Our dedicated team approach is used throughout SMTC facilities and comprises of members from all functional areas working together to better understand the unique needs of the customer, their challenges and future plans. Our strong customer partnership approach includes involvement from both operations and SMTC's senior executive team demonstrating our commitment to understanding each customer's goals, challenges, strategies, operations and products to provide a better overall solution.

Focus on Well Defined Customer Markets SMTC focuses on specific customer sectors that align well with the Company's capabilities. These sectors primarily include industrial, networking and computing, communications and medical industries. Customers with unique medium to high mix and volume production requirements with a need for a high level of responsiveness to changing market demands are particularly well suited for SMTC's capabilities. SMTC continues to leverage its experience and established relationships in its existing market segments.

Provide Advanced Technological Capabilities We remain committed to enhancing our capabilities and value-added services to become an integral part of our customers' operations. Through our investment in assembly technologies and in design, engineering and test capabilities, we are able to provide our customers with a variety of advanced design and manufacturing solutions.

Provide Comprehensive Service Offerings SMTC's broad array of electronic manufacturing services spans the entire electronic product life cycle from introduction and development of new products to the support of products to growth and maturity phases. We perform advanced printed circuit board assembly and test and complement these capabilities with precision enclosure fabrication, system integration, product configuration, and build-to-order services. As products mature, we provide comprehensive value engineering services to reduce the cost of the products we produce without compromising quality or function. As products near their end of life, SMTC sustaining engineering, warranty repair, and supply chain management systems ensure continued availability and support of hard to source components while mitigating the risks associated with declining inventories. We believe that our breadth of services provides greater control over quality, delivery and costs and enables us to offer our customers a complete, end-to-end solution that is time and cost effective.

Maintain a Competitive, Scalable Cost Structure. We maintain a competitive cost structure that not only delivers highly competitive pricing to customers but also is both variable and scalable as market conditions dictate. We strive to improve profitability through tight cost containment measures, performance excellence, leveraging fixed costs and increased capacity utilization. We have made key investments in manufacturing capacity and will continue to do so as we continue to grow.

## **Technology, Processes and Development**

The SMTC engineering services team delivers a range of design, engineering and manufacturing solutions. We have electronic engineering expertise in many markets, including power, instrumentation, wired, wireless and optical telecommunications, industrial, medical and consumer markets. We maintain manufacturing equipment and tools to the highest calibration standards possible. We follow a comprehensive preventative maintenance program. Customers rely on our full range of design services—from software and firmware development, to electronic design and PCB layout. We partner with our customers to deliver innovative manufacturing solutions aligned with their business objectives. We offer everything from full-service, turnkey product development and manufacturing to on-site engineering support.

Our test expertise encompasses the full array of technologies present in today's system-level products, including high-speed digital, RF, precision analog, power, thermal, and optical. We provide complete electrical and mechanical testing for cables, harnesses, PCBAs, subassemblies and systems to meet our customer's requirements and specifications. Our in-house expertise enables us to provide custom test development services to our customers and to implement their product-specific tests.

SMTC's box build experience spans the past 13 years with all manufacturing sites supporting current customers in this level of outsourcing. Our integration and box build assembly services involve combining a wide range of subassemblies, including PCBAs, cables and harnesses, external housing (plastic and metal), monitors, battery boxes and connector blocks, power supplies, fan trays, backplanes and thermal controls. Integrated units are packaged, together with manuals, software, and peripherals. Order fulfillment and configuration to order is handled throughout the integration service, specific to the needs of the customer.

SMTC's order fulfillment and distribution operations help our customers reduce material storage, lower handling costs and achieve higher inventory turns. We also implement responsive, efficient and cost-effective configure-to-order and order fulfillment solutions. We align our processes with the customers' operations, selling and distribution objectives to eliminate redundancies and associated costs.

Our design services capability optimizes product design for maximum performance, higher yields, and faster time-to-market, with the objective to assist our customers become more profitable and more competitive. SMTC provides access to an extensive range of design, value engineering and sustaining engineering services in addition to key process and test engineering capabilities. We support the customer in bringing products to market, enhancing and cost reducing current products and extending life cycle. Early in the product development cycle, SMTC's design services assist customers in selecting the best architecture for their product based on unit and development cost targets, product functionality and time to market goals. SMTC helps customers develop detailed design specifications and test plans to ensure that their products are both designed and fully tested to their requirements prior to going into volume manufacturing.

We believe that SMTC applies best-in-class quality programs, processes and metrics to achieve exceptional quality standards. We endeavor to fully understand the quality requirements for every customer and we continuously review and improve our quality performance to exceed customer expectations. All SMTC sites use Computer Integrated Manufacturing (CIM), a common quality management platform. The CIM System tracks quality assurance processes in real-time and reports on all steps in the manufacturing process. We use a customer-centric, team-based approach to quality assurance. Dedicated professionals work with our customers to determine key quality requirements, and where applicable, they ensure suppliers adhere to those standards as well. All SMTC sites are registered to the ISO-9001 quality management system standard. The corporate headquarters is registered as a TL9000 facility. Our San Jose, Markham, Chihuahua and Suzhou facilities are ISO 13485 certified. Our China facilities in ChangAn and Suzhou have both achieved the Environmental Management Standards ISO 14001 certification. Our Suzhou facility has also achieved the QC08000 a Hazardous Substance Process Management (HSPM) system certification, and TS 16949 an International Quality Management Standard certification specifically written by the Automotive Industry. SMTC builds PCB assemblies according to IPC guidelines. We also work closely with standards organizations such as UL and CSA, in compliance with customer requirements.

# **Marketing and Sales**

SMTC has a direct sales channel model with territorial assignments based on geographical coverage of our target markets. Our geographical coverage is enhanced through select manufacturers' representative companies. Our marketing and sales team works collectively to gain insight on potential customers' business and market positioning challenges and focuses on a solutions-based approach to enhancing profitability, market positioning and business performance for that customer. Our customer-centric focus continues through to the execution phase of our relationships with a dedicated team-based manufacturing approach throughout all SMTC facilities.

## Global Procurement and Supply Chain Management

SMTC delivers supply chain capabilities and solutions that support the total product lifecycle. Our teams work closely with customers' supply-base partners to integrate the entire supply chain. Our extended supply chain model recognizes the need for collaboration between OEM customers, SMTC and supply partners to ensure overall supply chain optimization, from product design processes, manufacturing, sourcing, order management and fulfillment to transportation and logistics. The end result is greater control over a complex, extended supply chain to help SMTC customers realize flexibility, cost savings, process improvements, and competitive advantages.

In lean manufacturing environments, success is defined by how fast and how effectively manufacturers can respond to evolving customer demands and new global supply chain conditions. SMTC leverages supply chain tools and systems to respond rapidly and effectively to changing real-world conditions. Our customers rely on SMTC's core processes and capabilities to drive the success of their supply chains. Each supply chain solution we deliver is tailored to address each customer's unique requirements.

SMTC employs Agile Product Lifecycle Management ("Agile") solutions software to help OEMs accelerate revenue, reduce costs, improve quality, ensure compliance, and drive innovation throughout the product lifecycle. Agile provides comprehensive support for product lifecycle business processes, platform and integration requirements. Agile enables a single enterprise view of the product and part records across the entire system, helping customers accelerate new product introduction time, reduce direct material costs and ensure regulatory compliance.

The demand management process is a core process at SMTC which drives short and long term planning and execution activities. Effective demand management optimizes materials availability, supply base performance and overall liability management. At SMTC we recognize the need to deploy people, process and technology, as well as extensive customer communication and visibility, to ensure effective demand management execution. This allows for real time analysis, feedback and implementation of changes in customer and end-market demand, rapid communication to suppliers of changes in requirements, and a truly responsive end-to-end supply chain.

SMTC also employs Kinaxis *RapidResponse*, an integrated Response Management tool that allows supply chain professionals to access real-time information and enable collaboration across extended supply networks. The tool allows SMTC to perform real-time demand scenario simulation, review supply constraints, perform rapid manufacturing resource planning, and communicate changes in requirements to suppliers—all on the same day. With *RapidResponse*, SMTC teams achieve high levels of supply chain agility, with immediate response to changes in demand, supply, capacity and daily operations. The platform enables real-time supply chain visibility and on-line collaboration anywhere in the world. SMTC gains the insight needed to quickly and effectively respond to a wide variety of supply chain challenges.

Visibility solutions are customized to support a range of requirements, including inventory visibility, master production schedule (MPS) simulation, clear-to-build (CTB), available-to-promise (ATP), end-market demand steering, and service parts management. Kinaxis provides a single view of inventory across all SMTC plants and hubs as well as a view of materials supply. Custom reports can be set up to automatically email within SMTC and to SMTC customers on regular intervals. Inventory and supply base liabilities dashboard has proven to be a valuable tool for both SMTC and our customers. Visibility solutions include intercompany processes and multi-node supply chains.

The Company established a purchasing office in Kowloon, Hong Kong in 2010 which serves to improve access to the broad base of component suppliers in the Asia region and provide the Company with competitive pricing. The Hong Kong office manages component sourcing to support the Asian manufacturing operations, as well as providing support for the Company's operations in North America.

## **SMTC Suppliers**

*RapidResponse* works hand-in-hand with E-plenishment, SMTC's electronic business-to-business process that provides real-time and daily information exchange and transactions with suppliers. Through E-plenishment, SMTC has an ongoing view into supplier on-hand inventories and is able to more effectively plan factory capacities and provide customer delivery commitments.

With our web-based collaborative planning systems, our customers' needs are integrated with our suppliers in a more efficient and cost effective manner than is achievable through traditional electronic data interchange. We believe our volume of procurement enhances our ability to obtain better pricing, influence component packaging and design and obtain supply of components in constrained markets.

We generally order materials and components under our agreements with customers only to the extent necessary to satisfy existing customer orders or forecasts. We have implemented specific inventory management strategies with certain suppliers such as supplier owned inventory and other SMTC supply chain velocity and flexibility programs. Fluctuations in material costs typically are passed through to customers. We may agree, upon request from our customers, to temporarily delay shipments, which causes a corresponding delay in our revenue recognition and an increase in inventory. Ultimately, however, our customers generally are responsible for all materials purchased and goods manufactured on their behalf.

# **SMTC Customers**

SMTC is a distinctive mid-tier EMS provider, supporting customers in industrial, networking and computing, communications, and medical markets.

Revenue in fiscal 2012 was attributed to the following industry sectors: 80.0% from industrial, 8.4% from networking and computing, 6.9% from communications and 4.7% from medical. We have focused on developing relationships with a large number of industrial customers to achieve a level of diversification and to reduce exposure to the volatility of certain electronics sectors.

Industrial product expertise includes:

- Semiconductor manufacturing and test equipment
- Electrical distribution, industrial controls
- Point of sale (POS) terminals
- Currency recognition devices
- · Residential and commercial security systems
- · GPS navigation and positioning systems
- Components and sub-systems for rapid prototyping equipment
- RF modules for satellite -based tracking systems

- · Protocol analyzers
- · High end audio systems
- Power supplies for high precision instruments

Networking and Computing product expertise includes:

- · Professional audio and video processing and distribution systems
- · Handheld internet access devices
- · High-end storage devices
- · Office printers, networked production and industrial printing systems
- Mid-range servers and computing systems
- Electronic display systems
- Financial terminals with biometric authentication

Communications product expertise includes:

- VoIP infrastructure, accessing, IVR systems
- Carrier class switching and routing systems
- Broadcast communication equipment
- · Broadband accessing, ADSL and wireless gateway, modem
- · Video and audio signal processing and distribution systems
- Network traffic management devices
- Network application delivery and optimization

Medical product expertise includes:

- Infusion pumps
- Blood glucose meters
- Medical imaging
- · Patient monitoring systems

SMTC has achieved ISO 13485 certification at its Chihuahua, Markham, San Jose and Suzhou facilities. ISO 13485 is an internationally recognized quality management system and standard for the manufacture of medical devices. The standard is governed by the International Organization for Standardization (ISO). All SMTC sites are registered to the ISO 9001 quality management system standard. The ISO 13485 certification may open up new opportunities in the medical device industry for SMTC. The certification validates SMTC's expertise and capabilities that provide the safe design, manufacturing, testing, servicing and installation of products for the medical industry and builds on more than 20 years' experience working in partnership with OEMs in the industrial, computing and networks, and communications markets.

SMTC completed the requirements and received licensing by the State of California Food and Drug Branch (FDB) to manufacture Class 1 and Class 2 medical devices at our San Jose, California facility. The FDB, which partners with the Food and Drug Administration (FDA), has authorized SMTC to operate under the rigorous quality guidelines of California's Device Manufacturing Licensing laws. SMTC has demonstrated compliance with all applicable state laws including the federal Good Manufacturing Practice (GMP), and the Quality System Regulations (QSR). Manufacturers must renew their license annually, and the FDB conducts periodic renewal inspections.

In 2012, SMTC was recognized for excellence in quality and service by Frost & Sullivan with the 'Global EMS Award for Product Quality Leadership' for consistently delivering and exceeding customer expectations in maintaining a high level of quality throughout its organization. More recently Frost & Sullivan recognized SMTC with the 2013 North America Award for Growth Leadership. Each year, Frost & Sullivan presents this award to the company that has demonstrated excellence in capturing the highest annual compound growth rate for the past three years, and recognizes SMTC as one of the fastest growth companies in 2012.

### **Our Competition**

The EMS industry is composed of numerous companies that provide a range of manufacturing services for OEMs, from printed circuit board assembly, to design, prototyping, final system assembly, configuration, order fulfillment, repair and aftermarket services. The EMS market consists of contract manufacturers, or CMs, and original design manufacturers, or ODMs. CMs manufacture products that have been designed by the OEM; ODMs also design their own products, primarily commodities, and in many instances are in direct competition with the OEMs. SMTC participates in the mid-sized CM sector.

CM providers fall within one of four tiers:

Large/Tier 1: Global operations with manufacturing facilities in North America, Europe and Asia, and low-cost manufacturing sites in Asia, Mexico and Eastern Europe. Large CMs annual revenues normally are greater than \$1.5 billion.

Mid-size/Tier 2: Usually focused in one region such as North America, or Europe or Asia, with facilities in that region supported by additional facilities in low-cost regions. Mid-sized CMs may have annual revenues ranging from approximately \$200 million up to \$1.5 billion.

Regional /Tier 3: Usually focused in a sub-region, northeast USA for instance, typically with no low-cost facilities.

Small/Tier 4: Usually single facility operations, with annual revenues less than \$20 million.

SMTC competes against large contract manufacturers such as Celestica Inc., Flextronics International Ltd., Jabil Circuit, Inc., Sanmina-SCI, Inc., Benchmark Electronics Inc., and Plexus Corp., as well as numerous mid-size, regional and smaller EMS providers.

## **Governmental Regulation**

Our operations are subject to certain federal, state, provincial and local regulatory requirements primarily relating to environmental compliance and site cleanups, waste management and health and safety matters. In particular, we are subject to regulations pertaining to health and safety in the workplace and the use, storage, discharge and disposal of hazardous chemicals used in the manufacturing process.

Our commitment is to conduct our business in such a way that protects and preserves the environment, health and safety of our employees, our customers and the communities where we all live and operate. The Company fully cooperates with government agencies that have the mandate to verify compliance to relevant environmental laws.

In 2006, the electronics industry became subject to the European Union's Restrictions of Hazardous Substances, or RoHS, and Waste Electrical and Electronic Equipment, or WEEE, directives. Beginning January 1, 2007, the State of California put into effect a similar measure under the Electronic Waste Recycling Act of 2003 which requires the California Department of Toxic Substances Control to adopt regulations to prohibit the sale of electronic devices if they are prohibited from sale in the European Union because they contain certain heavy metals. Parallel initiatives are being proposed in other jurisdictions, including several other states in the United States and in the People's Republic of China. RoHS prohibits the use of lead, mercury and certain other specified substances in electronics products and WEEE requires industry OEMs to assume responsibility for the collection, recycling and management of waste electronic products and components. SMTC's sites are fully capable of producing RoHS compliant products as directed by our customers. In the case of WEEE, the compliance responsibility rests primarily with OEMs rather than with EMS companies. However, OEMs may turn to EMS companies for assistance in meeting their WEEE obligations.

To date, the costs of compliance and environmental remediation have not been material. Nevertheless, additional or modified requirements may be imposed in the future. If such additional or modified requirements are imposed on us, or if conditions requiring remediation are found to exist, we may be required to incur additional expenditures.

# Our Structure and Our History

The SMTC family of companies includes the following companies, with their jurisdictions of incorporation or organization in parentheses:

SMTC Corporation (Delaware)

HTM Holdings, Inc. (Delaware)

Oualtron, Inc. (Massachusetts)

Radio Componentes de Mexico, S.A. de S.V. (Mexico)

SMTC Asia Ltd. (Hong Kong)

SMTC de Chihuahua S.A. de C.V. (Mexico)

SMTC Electronics Dongguan Company Limited (China)

SMTC Electronics (Suzhou) Company Limited (China)

SMTC Manufacturing Corporation of California (California)

SMTC Manufacturing Corporation of Canada (Ontario, Canada)

SMTC Manufacturing Corporation of Colorado (Delaware)

SMTC Manufacturing Corporation of Massachusetts (Massachusetts)

SMTC Manufacturing Corporation of North Carolina (North Carolina)

SMTC Manufacturing Corporation of Texas (Texas)

SMTC Manufacturing Corporation of Wisconsin (Wisconsin)

SMTC Mex Holdings, Inc. (Delaware)

SMTC Nova Scotia Company (Nova Scotia, Canada)

ZF Array Technology, Inc. (California)

Our Company's present corporate structure resulted from the July 1999 combination of predecessor companies Surface Mount and HTM Holdings Inc. in a transaction accounted for under the purchase method of accounting as the acquisition of Surface Mount by HTM Holdings Inc. Subsequent to the combination, all of Surface Mount's operating subsidiaries, other than SMTC Canada and Qualtron, Inc., became subsidiaries of HTM Holdings Inc. In 2012, the Asian entities of SMTC Electronics Dongguan Company Limited and SMTC Electronics (Suzhou) Company Limited were established.

# Backlog

Although we obtain firm purchase orders from our customers, our customers typically do not make firm orders for delivery of products more than 30 to 90 days in advance. We do not believe that the backlog of expected product sales covered only by firm purchase orders is a meaningful measure of future sales since additional orders may be added, or orders rescheduled or canceled.

## **Employees**

As of December 30, 2012, we employed approximately 2,300 full time employees. In addition, we employ varying levels of temporary employees as our production demands. Given the variable nature of our project flow and the quick response time required by our customers, it is critical that we be able to quickly adjust our production levels to maximize efficiency. To achieve this, our strategy has been to employ a skilled temporary labor force, as required. We use outside contractors to qualify our temporary employees on a site-by-site basis. Our production level temporary employees are compensated by the hour. We believe we are team-oriented, dynamic and results-oriented with an emphasis on customer service and quality at all levels. We believe this environment is a critical factor for us to be able to fully utilize the intellectual capital of our employees. Because of the surplus of available talent on the market, and the strength of our total compensation packages, to date we have not experienced any issues attracting skilled employees.

As of December 30, 2012, our only unionized employees were at our Mexico facility. We have never experienced a work stoppage or strike and believe we have sound employee relations.

### Item 1A: Risk Factors

### FORWARD-LOOKING STATEMENTS

A number of the matters and subject areas discussed in this Form 10-K are forward-looking in nature. The discussion of such matters and subject areas is qualified by the inherent risks and uncertainties surrounding future expectations generally. SMTC cautions readers that all statements other than statements of historical facts included in this annual report on Form 10-K regarding SMTC's financial position and business strategy may constitute forward-looking statements. All of these forward-looking statements are based upon estimates and assumptions made by SMTC's management, which although believed to be reasonable, are inherently uncertain. Therefore, undue reliance should not be placed on such estimates and statements. No assurance can be given that any of such estimates or statements will be realized, and it is possible that actual results will differ materially from those contemplated by such forward-looking statements. Factors that may cause such differences include: (1) increased competition; (2) increased costs; (3) the inability to implement our business plan and maintain covenant compliance under our credit agreements; (4) the loss or retirement of key members of management; (5) increases in SMTC's cost of borrowings or lack of availability of additional debt or equity capital on terms considered reasonable by management; (6) adverse state, federal or foreign legislation or regulation or adverse determinations by regulators; (7) changes in general economic conditions in the markets in which SMTC may compete and fluctuations in demand in the electronics industry; (8) the inability to manage inventory levels efficiently in light of changes in market conditions; and (9) the inability to sustain historical margins as the industry develops. SMTC has attempted to identify certain of the factors that it currently believes may cause actual future experiences to differ from SMTC's current expectations regarding the relevant matter or subject area. In addition to the items specifically discussed in the foregoing. SMTC's business and results of operations are subject to the risks and uncertainties described under the heading "Factors That May Affect Future Results" below. The operations and results of SMTC's business may also be subject to the effect of other risks and uncertainties. Such risks and uncertainties include, but are not limited to, items described from time to time in SMTC's reports filed with the Securities and Exchange Commission.

## FACTORS THAT MAY AFFECT FUTURE RESULTS

### RISKS RELATED TO OUR BUSINESS AND INDUSTRY

# The financial markets have constricted in recent years.

If we attempt to obtain future financing or renegotiate our current financing, the constriction of the credit market could negatively impact our ability to obtain such financing. In addition, the constriction of the credit market could negatively impact certain of our customers, certain of their customers, and our suppliers. These impacts could lead to a decrease in demand for our products, as well as our customers' products, or a decrease in supply of our inputs, which could result in a negative effect on our results of operations or they could result in customers having insufficient financing to support their business.

# We are exposed to general economic conditions, which could have an adverse impact on our business, operating results and financial condition.

As a result of unfavorable economic conditions, reduced capital spending and changes in our customers' manufacturing requirements, our sales declined during fiscal years 2002 to 2005, in 2009 and in 2011. If general economic conditions deteriorate we may experience an adverse impact on our business, operating results and financial condition, since end customer demand for our customers' products could be adversely affected. Due to the uncertainty surrounding the economy and the Company's ability to predict the effect such conditions will have on its customers, the Company cannot predict the scope or magnitude of the negative effect that such economic slowdown will have on it

# A majority of our revenue comes from a small number of customers; if we lose any of our larger customers, our revenue could decline significantly.

We operate in a highly competitive and dynamic marketplace in which current and prospective customers often seek to lower their costs through a competitive bidding process among EMS providers. This process creates an opportunity to increase revenue to the extent we are successful in the bidding process, however, there is also the potential for revenue decline to the extent we are unsuccessful in the process. Furthermore, even if we are successful, there is the potential for our margins to decrease.

Two of our largest customers represented 36% and 12% of total revenue, respectively for the year ended December 30, 2012. Our top ten largest customers collectively represented 88% of our total revenue for the year. Although the business has become more diversified, we expect to continue to depend upon a relatively small number of customers for a significant percentage of our revenue. In addition to having a limited number of customers, we manufacture a limited number of products for each of our customers. If we lose any of our largest customers or any product line manufactured for one of our largest customers, we would experience a significant reduction in our revenue. The insolvency of one or more of our largest customers or the inability of one or more of our largest customers to pay for its orders would decrease revenue. As many of our costs and operating expenses are relatively fixed, a reduction in net revenue can decrease our profitability and adversely affect our business, financial condition and results of operations.

### We are exposed to fluctuations in currencies, particularly the weakening of the US dollar.

Most of our sales and component purchases are denominated in U.S. dollars. Our Canadian, Mexican and Asian payroll, Euro based component purchases and other various expenses are denominated in local currencies. As a result, commencing in fiscal 2011, the Company entered into forward foreign exchange contracts to reduce its exposure to foreign exchange currency rate fluctuations related to forecasted Canadian dollar and Mexican peso.

# Our industry is very competitive and we may not be successful if we fail to compete effectively.

The electronics manufacturing services (EMS) industry is highly competitive. We compete against numerous large domestic and foreign EMS providers including Celestica Inc., Flextronics International Ltd., Jabil Circuit, Inc., Sanmina-SCI, Inc., Benchmark Electronics Inc. and Plexus Corp. In addition, we compete against numerous smaller competitors. We may in the future encounter competition from additional large electronics manufacturers that are selling, or may begin to sell, electronics manufacturing services. Some of our competitors have substantially greater manufacturing, financial, research and development and marketing resources and lower cost structures than us. We also face competition from the manufacturing operations of current and potential customers, which are continually evaluating the merits of manufacturing products internally versus the advantages of using external manufacturers.

## We may experience variability in our operating results, which could negatively impact the price of our shares.

Our annual and quarterly results have fluctuated in the past. The reasons for these fluctuations may similarly impact our business in the future. Prospective investors should not rely on results of operations in any past period to indicate what our results will be for any future period. Our operating results may fluctuate in the future as a result of many factors, including:

- variations in the timing and volume of customer orders relative to our manufacturing capacity;
- variations in the timing of shipments of products to customers;
- introduction and market acceptance of our customers' new products;
- changes in demand for our customers' existing products;
- the accuracy of our customers' forecasts of future production requirements;
- changes in customers and customer or product attrition;
- effectiveness in managing our manufacturing processes, inventory levels and costs;
- changes in competitive and economic conditions generally or in our customers' markets;
- · willingness of suppliers to supply the Company on normal credit terms; and
- changes in the cost or availability of components or skilled labor.

In addition, most of our customers typically do not commit to firm production schedules more than 30 to 90 days in advance. Accordingly, it is difficult for us to forecast the level of customer orders with certainty. As a result, we may not be able to schedule production to maximize utilization of our manufacturing capacity. In the past, we have been required to increase staffing, purchase materials and incur other expenses to meet the anticipated demand of our customers. Sometimes anticipated orders from certain customers have failed to materialize, and at times delivery schedules have been deferred as a result of changes in a customer's needs. Any material delay, cancellation or reduction of orders from our larger customers could cause our revenue to decline. In addition, as many of our costs and operating expenses are relatively fixed, a reduction in customer demand can decrease our gross margins and adversely affect our business, financial condition and results of operations. On other occasions, customers have required rapid and unexpected increases in production, which have placed burdens on our manufacturing capacity and supply chain function and adversely affected costs.

Any of these factors or a combination of these factors could have an adverse impact on our business, financial condition and results of operations.

## We are dependent upon the electronics industry, which produces technologically advanced products with short life cycles.

Most of our customers are in the electronics industry, which is characterized by intense competition, short product life-cycles and significant fluctuations in product demand. In addition, the electronics industry is generally subject to rapid technological change and product obsolescence. If our customers are unable to create products that keep pace with the changing technological environment, their products could become obsolete and the demand for our services could significantly decline. Our success is largely dependent on the success achieved by our customers in developing and marketing their products. Furthermore, the electronics industry is subject to economic cycles and has in the past experienced downturns. A decline in the electronics industry would likely have an adverse impact on our business, financial condition and results of operations.

# Consolidation in the electronics industry may adversely affect our business by increasing customer buying power or increasing competition.

Consolidation in the electronics industry among our competitors, our customers, or both may result in increasing or strengthening large electronics companies. The significant buying and market power of these companies may increase competitive pressures on us. In addition, if any of our large customers is acquired or merged with another provider of similar services, we may lose that customer's business.

# Shortages or price fluctuations of component parts specified by our customers could delay product shipment and affect our profitability.

A substantial portion of our revenue is derived from "turnkey" manufacturing. In turnkey manufacturing, we provide both the materials and the manufacturing services. If we fail to manage our inventory effectively, we may bear the risk of fluctuations in materials costs, scrap and excess inventory, all of which can have an adverse impact on our business, financial condition and results of operations. In addition, delays, cancellations or reductions of orders by our customers could result in an excess of materials. Orders received from customers within component lead time, rapid increases in orders or lengthening of lead times by suppliers could cause a shortage of materials. A shortage of materials could lengthen production schedules and increase costs. An excess of materials may increase the costs of maintaining inventory and may increase the risk of inventory obsolescence, both of which may increase expenses and decrease profit margins and operating income.

Many of the products we manufacture require one or more components that we order from sole-source suppliers. Supply shortages for a particular component can delay production of all products using that component or cause cost increases in the services we provide. In addition, in the past, some of the materials we use, such as memory and logic devices, have been subject to industry-wide shortages. As a result, suppliers allocate available quantities among their customers, and we have not been able to obtain all of the materials required. Our inability to obtain these materials could slow production or assembly, delay shipments to our customers, increase costs and reduce operating income. Also, we may bear the risk of periodic component price increases, which could reduce operating income. In addition, we rely on a variety of common carriers for materials transportation, and we route materials through various world ports. A work stoppage, strike or shutdown of a major port or airport could result in manufacturing and shipping delays or expediting charges, which could have an adverse impact on our business, financial condition and results of operations.

# If we are unable to respond to rapidly changing technology and process development, we may not be able to compete effectively.

The market for our products and services is characterized by rapidly changing technology and continuing process development. The future success of our business will depend in large part upon our ability to maintain and enhance our technological capabilities, to develop and market services that meet changing customer needs, and to successfully anticipate or respond to technological changes on a cost-effective and timely basis. In addition, the EMS industry could in the future encounter competition from new or revised technologies that render existing technology less competitive or obsolete or that reduce the demand for our services. There can be no assurance that we will effectively respond to the technological requirements of the changing market. To the extent we determine that new technologies and equipment are required to remain competitive, the development, acquisition and implementation of such technologies and equipment may require us to make significant capital investments. There can be no assurance that capital will be available for these purposes in the future or that investments in new technologies will result in commercially viable technological processes.

# If our components and or products are defective, demand for our services may decline and we may be exposed to product liability and product warranty liability.

Defects in the products we manufacture, whether caused by a design, engineering, manufacturing or component failure or deficiencies in our manufacturing processes, could result in product or component failures, which may damage our business reputation, and expose us to product liability or product warranty claims.

Although, generally liability for these claims in our contracts rest with our customers, our customers may not, or may not have the resources to, satisfy claims for costs or liabilities arising from a defective product or component for which they have assumed responsibility.

If our product or component is found to cause any personal injury or property damage or is otherwise found to be defective, we could incur significant expenditures to resolve the claim. A successful product liability or product warranty claim could have a material adverse effect on our business and its results.

# We may encounter significant delays or defaults in payments owed to us by customers for products we have manufactured or components that are unique to particular customers.

We structure our agreements with customers to mitigate our risks related to obsolete or unsold inventory. However, enforcement of these contracts may result in material expense and delay in payment for inventory. If any of our significant customers become unable or unwilling to purchase such inventory, our business may be materially harmed.

# We are subject to the risk of increased taxes.

We base our tax position upon the anticipated nature and conduct of our business and upon our understanding of the tax laws of the various countries in which we have assets or conduct activities. Our tax position, however, is subject to review and possible challenge by taxing authorities and to possible changes in law. We cannot determine in advance the extent to which some jurisdictions may assess additional tax or interest and penalties on such additional taxes.

# Our business will suffer if we are unable to attract and retain key personnel and skilled employees.

Our business depends on our ability to continue to recruit, train and retain skilled employees, particularly executive management, engineering and sales personnel. Recruiting personnel in our industry is highly competitive. Our ability to successfully implement our business plan depends in part on our ability to attract and retain management and existing employees. There can be no assurance that we will be able to attract and retain executive officers and key personnel or attract qualified management in the future. In addition, if we receive a significant volume of new orders at any one time, we may have difficulty recruiting skilled workers to respond to such orders and accordingly may experience delays that could adversely affect our ability to meet customers' delivery schedules.

## Risks particular to our international manufacturing operations could adversely affect our overall results.

Our international manufacturing operations are subject to inherent risks, including:

- fluctuations in the value of currencies and high levels of inflation;
- longer payment cycles and greater difficulty in collecting amounts receivable;
- reduced credit and payment terms with vendors;
- unexpected changes in and the burdens and costs of compliance with a variety of foreign laws;
- political and economic instability;
- increases in duties and taxation;
- imposition of restrictions on currency conversion or the transfer of funds; and
- · trade restrictions

## We are subject to a variety of environmental laws, which expose us to potential financial liability.

Our operations are regulated under a number of federal, state, provincial, local and foreign environmental and safety laws and regulations which govern, among other things, the discharge of hazardous materials into the air and water as well as the handling, storage and disposal of such materials. Compliance with these environmental laws is a major consideration for us because we use metals and other hazardous materials in our manufacturing processes. We may be liable under environmental laws for the cost of cleaning up properties we own or operate if they are or become contaminated by the release of hazardous materials, regardless of whether we caused such release. In addition we may be liable for costs associated with an investigation and remediation of sites at which we have arranged for the disposal of hazardous wastes, if such sites become contaminated, even if we fully comply with applicable environmental laws. In the event of a contamination or violation of environmental laws, we could be held liable for damages including fines, penalties and the costs of remedial actions and could also be subject to

revocation of our discharge permits. Any such revocations could require us to cease or limit production at one or more of our facilities, thereby having an adverse effect on our operations. Environmental laws could also become more stringent over time, imposing greater compliance costs and increasing risks and penalties associated with any violation, which could have an adverse effect on our business, financial condition and results of operations.

# Our customers may cancel their orders, change production quantities or locations, or delay production, and the inherent difficulties involved in responding to these demands could harm our business.

Our industry must provide increasingly rapid product turnaround for its customers. We generally do not obtain firm, long-term purchase commitments from our customers and we continue to experience reduced lead-times in customer orders. Customers may cancel their orders, change production quantities, delay production or change their sourcing strategy for a number of reasons. Such changes, delays and cancellations may lead to our production and possession of excess or obsolete inventory which we may not be able to sell to the customer or a third party. The success of our customers' products in the market affects our business. Cancellations, reductions, delays or changes in sourcing strategy by a significant customer or by a group of customers could negatively impact our operating results by reducing the number of products that we sell, delaying the payment to us for inventory that we purchased and reducing the use of our manufacturing facilities which have associated fixed costs not dependent on our level of revenue.

In addition, we make significant decisions, including determining the levels of business that we will seek and accept, production schedules, component procurement commitments, personnel needs and other resource requirements, based on our estimate of customer requirements. The short-term nature of our customers' commitments and the possibility of rapid changes in demand for their products reduce our ability to accurately estimate the future requirements of those customers.

On occasion, customers may require rapid increases in production, which can stress our resources and reduce operating margins. In addition, because many of our costs and operating expenses are relatively fixed, a reduction in customer demand can harm our gross profits and operating results.

# Intellectual property infringement claims against our customers or us could harm our business.

Our design and manufacturing services offerings involve the creation and use of intellectual property rights, which subject us to the risk of claims of intellectual property infringement from third parties, as well as claims arising from the allocation of intellectual property rights among us and our customers. In addition, our customers may require that we indemnify them against the risk of intellectual property infringement. If any claims are brought against us or our customers for such infringement, whether or not these have merit, we could be required to expend significant resources in defense of such claims. In the event of such an infringement claim, we may be required to spend a significant amount of money to develop non-infringing alternatives or obtain licenses. We may not be successful in developing such alternatives or obtaining such licenses on reasonable terms or at all.

# If OEMs stop or reduce their manufacturing and supply chain outsourcing, our business could suffer.

Future growth in our revenues depends on new outsourcing opportunities in which we assume additional manufacturing and supply chain management responsibilities from OEMs. Current and prospective customers continuously evaluate our capabilities against other providers and the merits of manufacturing products themselves. To the extent that outsourcing opportunities are not available, either because OEMs decide to perform these functions internally or because they use other providers of these services, our future growth would be limited.

# From time to time, we are involved in various legal proceedings.

In the past, we have been notified of claims relating to various matters including intellectual property rights, contractual matters or other issues arising in the ordinary course of business. In the event of such a claim, we may be required to spend a significant amount of money to defend or otherwise address the claim. Any litigation, even where a claim is without merit, could result in substantial costs and diversion of resources. Accordingly, the resolution or adjudication of such disputes, even those encountered in the ordinary course of business, could have a material adverse effect on our business, consolidated financial conditions and results of operations.

### RISKS RELATED TO OUR CAPITAL STRUCTURE

Our indebtedness could adversely affect our financial health and severely limit our ability to plan for or respond to changes in our business.

On September 22, 2011, the Company signed a Revolving Credit and Security Agreement with PNC Bank, National Association and its Canadian branch (collectively, "PNC"). This revolving credit facility (the "PNC Facility") replaced the previous revolving loan agreement with Wells Fargo Capital Finance Corporation ("Wells Fargo") and has a term of three years. The Company continues to have a term debt facility with Export Development Canada ("EDC", and the "EDC Facility"), and on September 22, 2011 signed an amendment to its agreement with EDC to accommodate the change in revolving credit lender, but is otherwise largely unchanged from the existing agreement. The PNC revolving credit facility will bear interest at the base commercial lending rate of PNC in the United States plus one quarter of one percent, and the base commercial lending rate of each respective country of borrowing, should approximate prime rate. The EDC Facility bears interest at LIBOR plus 2.5% to 3.5% depending on the achievement of financial performance levels as specified in the amended debt agreement. The Company violated certain of its bank covenants as of December 30, 2012. Subsequent to December 30, 2012, the Company secured waivers to these lending agreements covering these events of default. In addition, the Company and its lenders have amended the lending agreements and management believes that it is probable the Company will be in compliance with these covenants for at least the next 12 months. Continued compliance with its covenants, however, is dependent on the Company achieving certain forecasts. While management is confident in its plans, market conditions have been difficult to predict and there is no assurance that the Company will achieve its forecasts.

Our debt under the PNC and EDC Facilities could have adverse consequences for our business, including:

- We will be more vulnerable to adverse general economic conditions.
- We will be required to dedicate a substantial portion of our cash flow from operations to repayment of debt, limiting the availability of cash for other purposes.
- We may have difficulty obtaining financing in the future for working capital, capital expenditures, acquisitions, general corporate purposes or other purposes.
- · We may have limited flexibility in planning for, or reacting to, changes in our business and industry.
- We could be limited in our borrowing of additional funds and making strategic investments by restrictive covenants and the borrowing base formula in our credit arrangements.
- We may fail to comply with covenants under which we borrowed our indebtedness, including various financial covenants under our PNC and EDC Facilities. These covenants, applicable to specific four quarter rolling periods, include (i) maximum capital expenditures, (ii) minimum EDITDA and (iii) maximum cash conversion cycle. Our failure to comply with covenants could result in an event of default. If an event of default occurs and is not cured or waived, it could result in all amounts outstanding, together with accrued interest, becoming immediately due and payable. If we were unable to repay such amounts, our lenders could proceed against any collateral granted to them to secure that indebtedness. There can be no assurance that we will maintain compliance with the covenants under the PNC and EDC Facilities.

There can be no assurance that our leverage and such restrictions will not materially adversely affect our ability to finance our future operations or capital needs or to engage in other business activities. In addition, our ability to pay principal and interest on our indebtedness to meet our financial and restrictive covenants and to satisfy our other debt obligations will depend upon our future operating performance, which will be affected by prevailing economic conditions and financial, business and other factors, certain of which are beyond our control, as well as the availability of revolving credit borrowings under the PNC and EDC Facilities or successor facilities.

## We face significant restrictions on our ability to operate under the terms of our credit facilities.

The terms of our credit facilities generally restrict, among other things, our ability to incur additional indebtedness, complete acquisitions, make certain investments, pay dividends or make certain other restricted payments, consummate certain asset sales, make capital expenditures, enter into certain transactions with affiliates, merge, consolidate or sell, assign, transfer, lease, convey or otherwise dispose of our assets (other than in the ordinary course of business). The revolver portion of the credit facilities also has a borrowing base formula that limits our ability to borrow based on the characteristics, including geographic location of our accounts receivable and inventory. Substantially all of our assets and those of our subsidiaries are pledged as security under our credit facilities.

If we are not able to comply with these covenants and requirements the lenders have the right to demand accelerated payment and we would have to seek alternative sources of financing, for which there can be no assurance financing would be available, or be available on acceptable terms. In addition, customers may lose confidence in us and reduce or eliminate their orders with us, which may have an adverse impact on our business, financial condition and results of operations. If our borrowing base is diminished we may not have sufficient access to capital to finance operations or capital needs.

# Our ability to recognize tax benefits on our existing U.S. net operating loss position may be limited.

We have generated substantial loss carryforwards and other tax assets for U.S. tax purposes that can be used to reduce our future federal income tax obligations. Our ability to fully use these tax assets will be adversely affected if we have an "ownership change" within the meaning of Section 382 of the Internal Revenue Code ("IRC"). An ownership change is generally defined as a greater than 50 percentage point increase in equity ownership by "five-percent shareholders" (as that term is defined for purposes of Section 382 of the IRC) in a rolling three-year period.

On July 17, 2012, our board of directors and shareholders approved an extension to a Tax Benefits Preservation Plan, (the "Plan") in order to protect our ability to utilize our net operating losses ("NOLs") and other tax assets from an "ownership change" under U.S. federal income tax rules. However, there is no guarantee that the Plan will be effective in protecting our NOLs and other tax assets.

## There may be adverse consequences resulting from future governmental tax audits of the Company's tax returns.

The Company has taken various tax positions in determining its tax liabilities and the related expense. It is possible that future tax audits or changes in tax regulation may require the Company to change its prior period tax returns and also to incur additional costs. This may negatively affect future period results.

# Changes in the securities laws and regulations have increased, and may continue to increase, our costs; and any future changes would likely increase our costs.

The Sarbanes-Oxley Act of 2002, as well as related rules promulgated by the SEC and NASDAQ, required changes in some of our corporate governance, securities disclosure and compliance practices. Compliance with these rules has increased our legal and financial accounting costs for several years following the announcement and effectiveness of these new rules. While these costs are no longer increasing, they may in fact increase in the future. In addition, given the recent turmoil in the securities and credit markets, as well as the global economy, many U.S. and international governmental, regulatory and supervisory authorities including, but not limited to, the SEC and NASDAQ, have recently enacted additional changes in their laws, regulations and rules (such as the recent Dodd-Frank Wall Street Reform and Consumer Protection Act) and may be contemplating additional changes. These changes, and any such future changes, may cause our legal and financial accounting costs to increase.

There are inherent uncertainties involved in estimates, judgments and assumptions used in the preparation of financial statements in accordance with U.S. generally accepted accounting principles ("U.S. GAAP"). Any changes in U.S. GAAP or in estimates, judgments and assumptions could have a material adverse effect on our financial position and results of operations.

The Consolidated Financial Statements included in the periodic reports we file with the SEC are prepared in accordance with U.S. GAAP. The preparation of financial statements in accordance with U.S. GAAP involves making estimates, judgments and assumptions that affect reported amounts of assets, liabilities and related reserves, revenues, expenses and income. Estimates, judgments and assumptions are inherently subject to change in the future, and any such changes could result in corresponding changes to the amounts of assets, liabilities and related reserves, revenues, expenses and income. Any such changes could have a material adverse effect on our financial position and results of operations.

Item 1B:	Unresolved	Staff	Comments.

None.

## **Item 2:** Properties

### **Facilities**

We conduct our operations within approximately 700,000 square feet of building space. Even with the planned closure of the Markham facility in the second quarter of 2013, we believe our facilities are currently adequate for our operating needs and provide capacity for future volume growth. Our principal service at all locations is assembly of electronic components, with the exception of the Chihuahua facility where we also manufacture precision enclosures. Our operating facilities are as follows:

	Approx.	
Location	Square Footage	Leased/Owned
Markham, Ontario	100,000	Leased
San Jose, California	65,000	Leased
Chihuahua, Mexico	275,000	Owned
Chang An, China	192,000	Leased
Suzhou, China	67,000	Leased

All of our principal facilities are ISO certified to ISO 9001 or ISO 9002 standards. ISO 9001 and ISO 9002 are commonly recognized standards in the EMS industry that are published by the International Organization for Standardization and relate to quality management systems. ISO 9001 contains requirements for quality assurance in design, development, production, installation and servicing. ISO 9002 contains requirements for quality assurance in production, installation and servicing. In addition, SMTC achieved ISO 13485 certification at its Chihuahua, Markham, San Jose and Suzhou facilities. ISO 13485 is an internationally recognized quality management system and standard for the manufacture of medical devices.

The principal executive office of SMTC and SMTC Canada is located at 635 Hood Road, Markham, Ontario, Canada, L3R 4N6.

# Item 3: Legal Proceedings

We are a party to various legal actions arising in the ordinary course of our business. We believe that the resolution of these legal actions will not have an adverse effect on our financial position or results of operations.

### PART II

# Item 5: Market for Registrant's Common Equity and Related Stockholder Matters

### **Market Information**

Our common stock trades on the NASDAQ Stock Market under the symbol "SMTX." The following table shows the high and low sales price for our common stock as reported by the NASDAQ Stock Market for each quarter in the years ended December 30, 2012 and January 1, 2012

	Common Stock Price									
	 20	12		2011						
	 High		Low		High		Low			
First Quarter	\$ 3.85	\$	2.43	\$	3.74	\$	2.49			
Second Quarter	4.00		2.90		2.75		1.90			
Third Quarter	3.37		2.63		2.34		1.17			
Fourth Quarter	3.13		2.05		2.90		1.34			

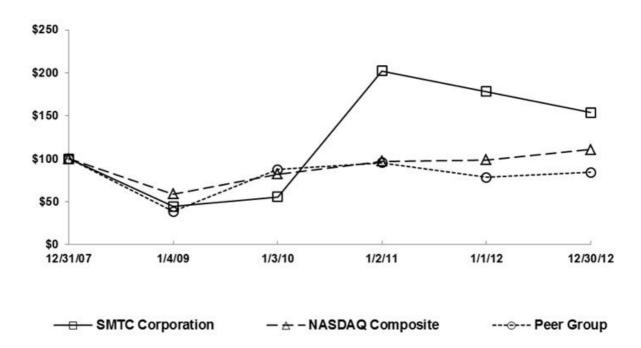
### Stock performance graph

The following graph sets forth the Company's total cumulative stockholder return as compared to the NASDAQ Composite Index, a peer group chosen by the Company for fiscal 2012 (the "Peer Group"). The Peer Group is comprised of the following companies: Benchmark Electronics, Inc., Celestica Inc., CTS Corp., Flextronics International Ltd., Jabil Circuit, Inc., Key Tronic Corp., Plexus Corp., Sanmina-Sci Corporation and Sigmatron International Inc.

The total stockholder return assumes \$100 invested on December 31, 2007 in Common Stock of the Company, the NASDAQ Composite Index and the Peer Group of companies that are, (i) publicly traded, and (ii) mid or large tier providers of advanced electronics manufacturing services. Total return assumes reinvestment of dividends. Historical stock price performance is not necessarily indicative of future price performance.

# COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN\*

Among SMTC Corporation, the NASDAQ Composite Index, and a Peer Group



\*\$100 invested on 12/31/07 in stock or index, including reinvestment of dividends. Index calculated on month-end basis.

# Holders

As of February 28, 2013, there were approximately 150 holders of record of the Company's common stock.

As of February 28, 2013, the Company's capital stock consisted of 26,000,000 authorized shares of common stock, par value \$.01 per share, of which, as of such date, 16,344,193 shares were issued and outstanding, and 5,000,000 authorized shares of special voting stock, par value \$.01 per share, of which, as of such date, one share was issued and outstanding.

# **Dividends**

The Company has never declared a cash dividend on its common stock. The Board of Directors of the Company has no present intention to authorize the payment of dividends on common stock in the foreseeable future. It is the present policy of the Company to retain earnings, if any, to provide for growth and working capital needs.

# Item 6: Selected Financial Data

The data set forth below should be read in conjunction with our "Management's Discussion and Analysis of Financial Condition and Results of Operations" and our consolidated financial statements and the related notes thereto appearing elsewhere in this Annual Report.

Our consolidated financial statements and our selected consolidated financial data have been prepared in accordance with accounting principles generally accepted in the United States ("US GAAP").

# Consolidated Statement of Operations Data: (in millions, except per share amounts)

			Years Ended		
	<b>December 30, 2012</b>	January 1, 2012	January 2, 2011	<b>January 3, 2010</b>	January 4, 2009
Revenue	\$ 296.3	\$ 220.4	\$ 262.6	\$ 179.5	\$ 206.9
Cost of sales	269.8	199.1	233.1	162.0	188.5
Gross profit	26.5	21.3	29.5	17.5	18.4
Selling, general and administrative					
expenses	17.3	14.8	17.9	12.7	12.9
Gain on contingent consideration (a)	(0.7)	_	_	_	_
Restructuring charges (b)	2.2	2.7	_	0.8	0.5
Loss on extinguishment of debt	_	0.3	_	_	0.6
Other expenses (recoveries) (c)		0.1			(0.2)
Operating earnings	7.7	3.4	11.6	4.0	4.6
Interest expense	2.0	1.4	1.7	2.0	2.9
Earnings before income taxes and					
discontinued operations	5.7	2.0	9.9	2.0	1.7
Income tax expense (recovery)	(1.8)	0.8	(2.5)	(0.3)	0.1
Earnings from continuing operations	7.5	1.2	12.4	2.3	1.6
Loss from discontinued operations (d)	_	_	_	(5.9)	(7.5)
Net earnings (loss), also being					
comprehensive income (loss)	\$ 7.5	\$ 1.2	\$ 12.4	\$ (3.6)	\$ (5.9)
Basic earnings (loss) per share					
Basic earnings per share from					
continuing operations	\$ 0.46	\$ 0.07	\$ 0.82	\$ 0.16	\$ 0.11
Basic loss per share from discontinued					
operations	_	_	_	(0.41)	(0.51)
Basic earnings (loss) per common share	\$ 0.46	\$ 0.07	\$ 0.82	\$ (0.25)	\$ (0.40)
Diluted earnings (loss) per share					
Diluted earnings per share from					
continuing operations	\$ 0.46	\$ 0.07	\$ 0.79	\$ 0.16	\$ 0.11
Diluted loss per share from discontinued	Ψ 01.10	Φ 0.07	0.,,	Ψ 0.110	Ψ 0111
operations	_	_	_	(0.41)	(0.51)
Diluted earnings (loss) per common share	\$ 0.46	\$ 0.07	\$ 0.79	\$ (0.25)	
Weighted average number of shares	<del>*************************************</del>	Φ 0.07	01/2	(0.20)	<u> </u>
outstanding					
Basic	16.3	16.1	15.1	14.6	14.6
Diluted	16.4	16.2	15.6	14.6	14.6
Dilutou	10.4	10.2	13.0	14.0	14.0

<sup>(</sup>a) Upon the acquisition of ZF Array on August 31, 2011, the Company paid \$4 million in cash; less cash acquired of \$1.0 million and accrued \$2.4 million for contingent consideration. Contingent consideration is based on financial performance of the acquired company's operations for a 24-month period following the acquisition date, to a maximum of \$2.4 million. Based on the results to date and anticipated future performance it is evident that the maximum amount will not be earned; fair value of the contingent consideration liability was reduced during 2012 resulting in recognition of a gain of \$0.7 million.

<sup>(</sup>b) During fiscal 2012, the Company recorded restructuring charges of \$2.2 million consisting of facility exit costs and severance related to the 2012 Plan. During fiscal 2011, the Company recorded net restructuring charges of \$2.7 million consisting of severance charges related to the 2011 Plan. During fiscal 2009, the Company recorded restructuring charges consisting of severances of \$0.8 million relating to the 2009 Plan. During fiscal 2008, the Company recorded restructuring charges consisting of severances of \$0.7 million relating to the 2008 Plan, partially offset by proceeds of liquidation pertaining to assets written off under the 2002 Plan, of \$0.2 million.

<sup>(</sup>c) In Fiscal 2011, the Company recorded \$0.1 million in expenses relating to the acquisition of a subsidiary. In Fiscal 2008, the Company recorded an unrealized gain on derivative instruments of \$0.2 million.

<sup>(</sup>d) Discontinued operations - Effective June 30, 2009, the Company closed its Boston, Massachusetts facility. Results of this operation are reported as discontinued operations for the current and comparative reporting periods.

# **Consolidated Balance Sheet Data and Other Financial Data:** (in millions)

#### As at and for the Years Ended

	December 30, 2012			nuary 1, 2012		January 2, 2011	nuary 3, 2010	J	anuary 4, 2009
Cash	\$	2.2	\$	2.6	\$	0.9	\$ 1.6	\$	2.6
Working capital		20.6		20.3(1)		23.2	24.3		20.8
Total assets		121.7		114.3		98.4	93.6		87.3
Long-term debt (1) and capital lease obligations, less									
current portion		1.3		4.9	(1)	8.0	21.2		17.5
Shareholders' equity		42.7		34.6		32.8	18.3		21.3
Capital expenditures		7.2		4.0		2.2	1.0		2.8
Cash flows provided by (used in) operating activities		9.9		2.0		14.0	(6.3)		7.1
Cash flows provided by (used in) financing activities		(4.0)		3.6		(13.5)	5.5		(3.6)
Cash flows (used in) investing activities		(6.3)		(3.9)		(1.2)	(0.2)		(1.1)

(1) As restated, refer to Management's Discussion and Analysis of Financial Condition and Results of Operations - Overview

# **Quarterly Results**

The following tables set forth our unaudited historical quarterly results for the eight quarters ended December 30, 2012. This information has been prepared on the same basis as our annual consolidated financial statements and it includes all adjustments necessary for a fair presentation of the financial results of such periods. This information should be read in conjunction with our annual consolidated financial statements for the years ended December 30, 2012 and January 1, 2012. The operating results for any previous quarter are not necessarily indicative of results for any future periods.

### (in millions, except per share amounts)

		Quarters Ended														
	Apr 3, 2011		July 3, 2011		Oct 2, 2011		Jan 1, 2012		Apr 1, 2012		July 1, 2012		Sep 30, 2012		Dec 30, 2012	
Revenue	\$	56.3	\$	48.8	\$	44.1	\$	71.1	\$	72.4	\$	75.1	\$	75.6	\$	73.2
Gross profit		5.1		4.6		3.8		7.8		7.5		7.3		6.0		5.7
Net earnings (loss)		0.7		(1.0)		(1.4)		2.9		2.4		2.8		1.3		1.0
Earnings (loss) per share – basic	\$	0.05	\$	(0.06)	\$	(0.09)	\$	0.17	\$	0.15	\$	0.17	\$	0.08	\$	0.06
Earnings (loss) per share – diluted	\$	0.05	\$	(0.06)	\$	(0.09)	\$	0.17	\$	0.15	\$	0.17	\$	0.08	\$	0.06
Weighted average number of shares																
outstanding — basic		16.0		16.0		16.2		16.2		16.2		16.3		16.3		16.3
Weighted average number of shares																
outstanding — diluted		16.3		16.0		16.2		16.3		16.4		16.4		16.4		16.4

## Item 7: Management's Discussion and Analysis of Financial Condition and Results of Operations

Where we say "we", "us", "our", the "Company" or "SMTC", we mean SMTC Corporation or SMTC Corporation and its subsidiaries, as it may apply. Where we refer to the "industry", we mean the electronics manufacturing services industry.

You should read this Management's Discussion and Analysis of Financial Condition and Results of Operation ("MD&A") in combination with the accompanying audited consolidated financial statements and the accompanying notes to the consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States ("US GAAP") included within this annual report on Form 10-K. The forward-looking statements in this discussion regarding the electronics manufacturing services industry, our expectations regarding our future performance, liquidity and capital resources and other non-historical statements in this discussion include numerous risks and uncertainties, some of which are as described in the "Risk-Factors That May Affect Future Results" section above. Certain statements in this MD&A contain words such as "could", "expects", "may", "anticipates", "believes", "intends", "estimates", "plans", "envisions", "seeks" and other similar language and are considered forward looking statements or information under applicable securities laws. These statements are based on our current expectations, estimates, forecasts and projections about the operating environment, economies and markets in which we operate. These statements are subject to important assumptions, risks and uncertainties, which are difficult to predict and the actual outcome may be materially different. Although we believe expectations reflected in such forward-looking statements are reasonable based upon the assumptions in this MD&A, they may prove to be inaccurate and consequently our actual results could differ materially from our expectations set out in this MD&A. We may not update these forward-looking statements after the date of this Annual Report, even though our situation may change in the future. All forward-looking statements attributable to us are expressly qualified by these cautionary statements.

This MD&A contains discussion in thousands of US dollars unless specifically stated otherwise.

#### Overview

SMTC Corporation is a mid-tier provider of end-to-end electronics manufacturing services, or EMS, including product design and sustaining engineering services, printed circuit board assembly, or PCBA, production, enclosure fabrication, systems integration and comprehensive testing services. SMTC facilities span a broad footprint in the United States, Canada, Mexico, and China, with approximately 2,300 full-time employees. SMTC's services extend over the entire electronic product life cycle from the development and introduction of new products through to growth, maturity and end-of-life phases. SMTC offers fully integrated contract manufacturing services with a distinctive approach to global original equipment manufacturers, or OEMs, and technology companies primarily within the industrial, computing and networking, communications, and medical market segments.

On March 13, 2013, the Company's management, with the agreement of the Audit Committee of the Board of Directors, determined that the Company would restate certain of its previously issued consolidated financial statements for the year ended January 1, 2012 and the quarterly periods ended October 2, 2011 and April 1, July 1 and September 30, 2012 in order to reclassify its revolving credit facility as a current liability. The Company reached its conclusion based on its consideration of FASB ASC Topic 470, "Debt" and a reevaluation of the terms of the Company's revolving credit facility

The reclassification resulted in a \$14.96 million decrease in long-term debt and a corresponding increase in current liabilities as of October 2, 2011; a \$12.45 million decrease in long-term debt and a corresponding increase in current liabilities as of January 1, 2012; a \$24.59 million decrease in long-term debt and a corresponding increase in current liabilities as of April 1, 2012; a \$23.09 million decrease in long-term debt and a corresponding increase in current liabilities as of July 1, 2012; and a \$25.24 million decrease in long-term debt and a corresponding increase in current liabilities as of September 30, 2012. The restatement of the January 1, 2012 balance is reflected in the annual consolidated balance sheets.

The adjustment to long term debt and corresponding adjustment to current liabilities are the only adjustments required by the restatement of the consolidated balance sheets. The restatement did not impact cash flows or the results of operations for the affected periods.

Amounts included in the consolidated balance sheets as at September 30, 2012, July 1, 2012, April 1, 2012, January 1,2012 and October 2, 2011, as previously reported, together with amounts as restated, are as follows:

(in thousands)

	At Septer		At July	1, 2012	At April 1, 2012 At January 1, 20			ry 1, 2012	At Octob	er 2, 2011
	As	As	As	As	As	As	As	As	As	As
Assets	Reported	Restated	Reported	Restated	Reported	Restated	Reported	Restated	Reported	Restated
Current assets:										
Cash	\$ 955	\$ 955	\$ 2,369	\$ 2,369	\$ 2,117	\$ 2,117	\$ 2,635	\$ 2,635	\$ 1,603	\$ 1,603
Accounts										
receivable -net	42,015	42,015	39,846	39,846	42,466	42,466	37,904	37,904	29,519	29,519
Inventories	56,304	56,304	60,700	60,700	54,958	54,958	52,648	52,648	52,492	52,492
Prepaid expenses	3,100	3,100	3,012	3,012	2,472	2,472	1,638	1,638	1,550	1,550
Income taxes										
recoverable	158	158	-	-	-	-	-	-	-	-
Current portion of										
deferred income										
taxes	278	278	278	278	278	278	278	278	-	
	102,810	102,810	106,205	106,205	102,291	102,291	95,103	95,103	85,164	85,164
Property, plant										
and equipment,										
net	17,947	17,947	18,220	18,220	16,702	16,702	15,355	15,355	14,617	14,617
Deferred										
financing costs-										
net	613	613	711	711	812	812	916	916	1,035	1,035
Deferred income										
taxes	2,968	2,968	2,935	2,935	2,968	2,968	2,922	2,922	3,379	3,379
	\$ 124,338	\$ 124,338	\$ 128,071	\$ 128,071	\$ 122,773	\$ 122,773	\$ 114,296	\$ 114,296	\$ 104,195	\$ 104,195
Liabilities and Shareholders'										
Equity										
Current liabilities:										
Accounts payable				\$ 48,029						\$ 35,840
Accrued liabilities	7,016	7,016	8,276	8,276	9,277	9,277	10,164	10,164	10,169	10,169
Income taxes			100	100	40	40	2.65	2.45	701	501
payable	-	-	108	108	48	48	367	367	791	791
Revolving credit		25.220		22.000		24.500		10.454		14062
facility	-	25,239	-	23,089	-	24,590	-	12,454	-	14,963
Current portion of long-term debt	2 472	2 472	2.705	2 705	2 705	2 705	4.01.4	4.014	4 222	4 222
Current portion of	3,473	3,473	3,705	3,705	3,705	3,705	4,014	4,014	4,322	4,322
capital lease										
obligations	1 712	1 712	1 607	1 607	1 205	1 205	1 440	1 440	1 005	1 005
oungations	1,712	1,712 79,941	1,607	1,607	1,305	1,305	1,449	1,449 74,800	1,005 52,127	1,005
	54,702	/9,941	61,725	84,814	56,672	81,262	62,346	/4,800	32,127	67,090
Long-term debt	26,397	1,158	24,015	926	26,443	1,853	15,233	2,779	18,669	3,706
Capital lease	20,397	1,136	24,013	920	20,443	1,033	13,233	2,119	10,009	3,700
obligations	1,640	1,640	2,136	2,136	2,362	2,362	2,150	2,150	1,841	1,841
oongations	1,040	1,040	2,130	2,130	2,302	2,302	2,130	2,130	1,041	1,041
Shareholders'										
equity: Capital Stock	200	200	200	200	4.066	4.066	5 (21	5 (21	5.707	5.707
	389	389	389	389	4,866	4,866	5,631	5,631	5,796	5,796
Additional Paid-in		262.202	262.220	262.222	250 (42	250 (42	257 502	257.502	257.264	257.264
Capital	263,302	263,302	263,220	263,220	258,642	258,642	257,583	257,583	257,264	257,264
Deficit	(222,092)									
	41,599	41,599	40,195	40,195	37,296	37,296	34,567	34,567	31,558	31,558
	\$ 124,338	\$ 124,338	\$ 128,071	\$ 128,071	\$ 122,773	\$ 122,773	\$ 114,296	\$ 114,296	\$ 104,195	\$ 104,195

### Developments in the year ended December 30, 2012

For the year ended December 30, 2012 ("fiscal 2012") revenue increased \$76.0 million, or 34.5%, from \$220.4 million for the year ended January 1, 2012 ("fiscal 2011") to \$296.3 million. The majority of the increase in revenue was due increased orders from two of the Company's long standing customers, combined with having a full year of revenue from the customers acquired in the ZF Array acquisition on August 31, 2011, compared to 4 months in 2011.

Earnings from operations before income taxes increased to \$5.7 million in fiscal 2012 compared to \$2.0 million in fiscal 2011. The increase was mainly due to increased revenue levels and the resulting impact on the ability to cover fixed costs. Gross margin percentage declined due to an increase in cost of materials and an inefficiency of labor, slightly offset by realized and unrealized foreign exchange gains. In addition, earnings were largely affected by the performance of our Markham location that we recently announced will be closed by the end of the second quarter of 2013.

During the first quarter of 2012, the Company executed its 2012 Plan to combine the operations of the San Jose and ZF Array Technologies facilities into one facility. The Company recorded restructuring charges of \$0.5 million, consisting of severance costs of \$0.2 million and facility exit costs of \$0.3 million. Staff levels were reduced by approximately 16 full-time equivalents. During the fourth quarter of 2012, the Company announced that the closure of the Markham facility will occur in the second quarter of 2013 and recorded severance restructuring charges of \$1.7 million impacting approximately 197 full-time equivalents.

The Company violated certain of its bank covenants as of December 30, 2012. Subsequent to December 30, 2012, the Company secured waivers to these lending agreements covering these events of default. In addition, the Company and its lenders have amended the lending agreements and management believes that the Company will be in compliance with these covenants for at least the next 12 months. Continued compliance with its covenants, however, is dependent on the Company achieving certain forecasts. While management is confident in its plans, market conditions have been difficult to predict and there is no assurance that the Company will achieve its forecasts.

Upon the acquisition of ZF Array on August 31, 2011, the Company paid \$4 million in cash; less cash acquired of \$1.0 million and accrued \$2.4 million for contingent consideration. Contingent consideration is based on financial performance of the acquired company's operations for a 24-month period following the acquisition date, to a maximum of \$2.4 million. Based on the results to date and anticipated future performance it is evident that the maximum amount will not be earned; fair value of the contingent consideration liability was reduced during fiscal 2012 resulting in recognition of a gain of \$0.7 million.

During 2012, SMTC expanded its Chinese operations by opening two large scale manufacturing facilities located in ChangAn and Suzhou. These sites enable SMTC to capitalize on the strengths of both operations by providing SMTC's current and prospective customers with highly efficient, low cost Asia-based electronic manufacturing solutions. These facilities offer a full suite of integrated manufacturing services including PCB assembly, testing, box build, and final product integration.

The Company generated cash from operations of \$9.9 million, \$6.3 million was used to invest in machinery and equipment to support the revenue growth, \$2.2 million to repay long term debt and \$1.7 million for principal payments for capital leases.

# **Results of Operations**

Our contractual arrangements with our key customers generally provide a framework for our overall relationship with our customers. Revenue from the sale of products is recognized when goods are shipped to customers and title has passed to the customer, persuasive evidence of an arrangement exists, performance has occurred, all customer-specified test criteria have been met and the earnings process is complete. Actual production volumes are based on purchase orders for the delivery of products. Typically, these orders do not commit to firm production schedules for more than 30 to 90 days in advance. To minimize inventory risk, we generally order materials and components only to the extent necessary to satisfy existing customer forecasts or purchase orders. Fluctuations in material costs typically are passed through to customers. We may agree, upon request from our customers, to temporarily delay shipments, which causes a corresponding delay in our revenue recognition. The Company also derives revenue from engineering and design services. Service revenue is recognized as services are performed.

The following table sets forth certain operating data expressed as a percentage of revenue for the fiscal periods ended:

	December 30, 2012	January 1, 2012	<b>January 2, 2011</b>
Revenue	100.0%	100.0%	100.0%
Cost of sales	91.1%	90.3%	88.8%
Gross profit	8.9%	9.7%	11.2%
Selling, general and administrative expenses	5.9%	6.7%	6.9%
Restructuring charges	0.7%	1.2%	_
Gain on contingent consideration	(0.2)%	_	_
Loss on extinguishment of debt	_	0.1%	_
Other charges		0.1%	_
Operating earnings	2.5%	1.6%	4.3%
Interest expense	0.7%	0.7%	0.6%
Earnings before income taxes	1.8%	0.9%	3.7%
Income tax (recovery) expense			
Current	0.1%	0.3%	0.1%
Deferred	(0.8)%	0.1%	(1.1)%
	(0.7)%	0.4%	(1.0)%
Net earnings	2.5%	0.5%	4.7%

# Fiscal period ended December 30, 2012 compared to the fiscal period ended January 1, 2012

## Revenue

Revenue increased by \$75.9 million, or 34.5%, from \$220.4 million for fiscal 2011 to \$296.3 million for fiscal 2012. The majority of the increase in revenue was due to increased orders from two of the Company's long standing customers, combined with having a full year of revenue from the customers acquired in the ZF Array acquisition on August 31, 2011, compared to 4 months in 2011.

During fiscal 2012, revenue from the industrial sector represented 80.0% of revenue compared to 73.1% of revenue in fiscal 2011. Revenue from the industrial sector increased by \$75.8 million or 47.1% mainly due to the two long standing customers described above. Revenue from the networking and enterprise computing sector in fiscal 2012 decreased compared to fiscal 2011 by \$6.2 million mainly due to decreases in revenue of three customers. The percentage of revenue attributable to the network and enterprise sector decreased to 8.4% during fiscal 2012 from 14.2% during fiscal 2011. Revenue from the communications sector increased by \$4.4 million or 27.3% in fiscal 2012 mainly due to an increase in revenue of one customer, slightly offset by a decrease in revenue from one customer in this sector. The percentage of revenue attributable to the communications sector decreased to 6.9% during fiscal 2012 from 7.3% during fiscal 2011 due to the greater percentage increase in the industrial sector. Revenue for the medical sector increased by \$1.9 million in fiscal 2012 to \$13.9 million, compared to \$12.0 million in fiscal 2011 due to an increase in revenue from one customer. However, the percentage of revenue attributable to the medical sector decreased to 4.7% during fiscal 2012 from 5.4% during fiscal 2011 due to the greater percentage increase in the industrial sector.

During fiscal 2012, the Company recorded approximately \$6.7 million of sales of raw materials inventory to customers, which carried no margin, compared to \$4.7 million in fiscal 2011. The Company purchases raw materials based on customer purchase orders. To the extent a customer requires an order to be altered or changed, the customer is generally obligated to purchase the original on-order raw material at cost.

Due to changes in market conditions, the life cycle of products, the nature of specific programs and other factors, revenues from a particular customer typically vary from year to year. The Company's ten largest customers represented 88.4% of revenue during fiscal 2012, compared to 79.4% in fiscal 2011. Revenue from our two largest customers during fiscal 2012 was \$106.0 million and \$36.9 million, representing 35.8% and 12.4% of revenue for fiscal 2012, respectively. This compares with revenue from our three largest customers during fiscal 2011 was \$48.1 million, \$23.3 million and \$22.5 million, representing 21.8%, 10.6% and 10.2% of revenue for fiscal 2011, respectively. No other customer represented more than 10% of revenue in either year.

During fiscal 2012, 61.8% of our revenue was attributable to our operations in Mexico, 14.4% in Asia, 13.7% in the US and 10.1% in Canada. During fiscal 2011, 57.5% of our revenue was attributable to our operations in Mexico, 17.2% in Asia, 14.3% in Canada and 11.0% in the US.

The Company operates in a highly competitive and dynamic marketplace in which current and prospective customers from time to time seek to lower their costs through a competitive bidding process among EMS providers. This process creates an opportunity to increase revenue to the extent we are successful in the bidding process, however, there is also the potential for a decline in revenue to the extent we are unsuccessful in this process. Furthermore, even if we are successful, there is potential for our margins to decline. If we lose any of our larger product lines manufactured for any one of our customers, or lose customers we could experience declines in revenue.

## Gross Profit

Gross profit increased to \$26.5 million in fiscal 2012 from \$21.3 million in fiscal 2011 due to the increase in revenue levels. However as a percentage of revenue gross profit decreased by 0.8% to 8.9% in fiscal 2012 compared to 9.7% in fiscal 2011. The decrease in gross margin percentage was due to an increase in cost of materials and an inefficiency of labor, slightly offset by realized and unrealized foreign exchange gains.

The Company adjusts for estimated obsolete or excess inventory for the difference between the cost of inventory and estimated realizable value based upon customer forecasts, shrinkage, the aging and future demand of the inventory, past experience with specific customers and the ability to sell back inventory to customers or suppliers. If these estimates change, additional write-downs may be required.

Starting in the third quarter of 2011, the Company entered into forward foreign exchange contracts to reduce its exposure to foreign exchange currency rate fluctuations related to forecasted Canadian dollar and Mexican peso expenditures. These contracts were effective as hedges from an economic perspective, but did not meet the requirements for hedge accounting under ASC Topic 815 "Derivatives and Hedging". Accordingly, changes in the fair value of these contracts were recognized in net income in the consolidated statement of operations and comprehensive income. Included in cost of sales in fiscal 2012 was an unrealized gain recognized as a result of revaluing the instruments to fair value of \$0.6 million, and a realized gain of \$0.7 million. During fiscal 2011, an unrealized loss was recognized as a result of revaluing the instruments to fair value of \$0.1 million, and a realized gain of \$0.1 million.

# Selling, General & Administrative Expenses

Selling, general and administrative expenses increased from \$14.8 million in fiscal 2011 to \$17.3 million in fiscal 2012, however decreased as a percentage of revenue from 6.7% for fiscal 2011 to 5.8% of revenue for fiscal 2012. The increase in fiscal 2012 was mainly due to increased labor costs as headcount was increased to correspond with the increase in revenue, the assumption of headcount from ZF Array for a full year, the increase in headcount to support the new Dongguan site and increased travel expenses to generate additional revenue.

The Company determines the allowance for doubtful accounts for estimated credit losses based on the length of time the accounts receivable have been outstanding, customer and industry concentrations, the current business environment and historical experience.

## Restructuring Charges

During the first quarter of 2012, the Company executed its 2012 Plan to combine the operations of the San Jose and ZF Array Technologies facilities into one facility. The Company recorded restructuring charges of \$0.5 million, consisting of severance costs of \$0.2 million and facility exit costs of \$0.3 million. Staff levels were reduced by approximately 16 full-time equivalents. During the fourth quarter of 2012, the Company announced that the closure of the Markham facility will occur in the second quarter of 2013 and recorded severance restructuring charges of \$1.8 million, impacting approximately 197 full-time equivalents.

During fiscal 2011, the Company recorded restructuring charges of \$2.7 million, consisting largely of severance charges of \$0.6 million in the Mexican segment, \$2.0 million in the Canadian segment, and \$0.1 million in the U.S. segment and reduced staff levels by 241, 150 and 1 in each segment respectively, in response to expected lower revenues in the year.

Acquisition Costs

There were no acquisition charges in fiscal 2012.

In fiscal 2011 the Company acquired 100% of the outstanding common shares of ZF Array a privately held electronics manufacturing services provider based in San Jose, California. The purchase price was \$6.4 million, of which \$2.4 million was composed of a 2-year performance based earn out. Acquisition costs related to this purchase were \$0.1 million.

# Contingent consideration

Upon the acquisition of ZF Array on August 31, 2011, the Company paid \$4 million in cash; less cash acquired of \$967 and accrued \$2.4 million for contingent consideration. Contingent consideration is based on financial performance of the acquired company's operations for a 24-month period following the acquisition date, to a maximum of \$2.4 million. Based on the results to date and anticipated future performance it is evident that the maximum amount will not be earned; fair value of the contingent consideration liability was reduced during fiscal 2012 resulting in recognition of a gain of \$650.

# Interest Expense

Interest expense increased by \$0.5 million, from \$1.5 million in fiscal 2011 to \$2.0 million in fiscal 2012. Included in interest expense is amortization of deferred financing fees of \$0.4 million for fiscal 2012, compared to \$0.3 million in fiscal 2011.

Interest expense increased in fiscal 2012 due to higher average debt levels to support the increase in working capital required for the increased revenue compared to fiscal 2011. The weighted average interest rates with respect to the debt were 3.3% and 3.6%, for the periods ended December 30, 2012 and January 1, 2012, respectively.

## Income Tax Expense

The net tax recovery for fiscal 2012 of \$1.8 million is due to a \$2.4 million deferred tax recovery primarily related to a release of valuation allowance associated with deferred tax assets in the U.S., offset by minimum taxes in Mexico.

In assessing the realization of deferred tax assets, management considers whether it is more likely than not that some portion or all of its deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income. Management considers the scheduled reversal of deferred tax liabilities, change of control limitations, projected future taxable income and tax planning strategies in making this assessment. Guidance under Accounting Standards Codification ("ASC") 740, "Income Taxes", ("ASC 740") states that forming a conclusion that a valuation allowance is not needed is difficult when there is negative evidence, such as cumulative losses in recent years in the jurisdictions to which the deferred tax assets relate. At the end of the second quarter of 2003, the Company concluded that given the weakness and uncertainly in the economic environment at that time, it was appropriate to establish a full valuation allowance for the deferred tax assets. Commencing in 2004, it was determined by management that it was more likely than not that the deferred tax assets associated with the Mexican jurisdiction would be realized and no valuation allowance has been recorded against these deferred tax assets since 2004. In 2010 and 2012, it was determined by management that it was more likely than not that certain deferred tax assets associated with the U.S. jurisdiction would be realized and no valuation allowance has been recorded against these deferred tax assets. The Canadian jurisdiction continues to have a full valuation allowance recorded against the deferred tax assets.

At December 30, 2012, the Company had total net operating loss carry forwards of \$79.9 million, of which \$2.8 million will expire in 2013, \$10.3 million will expire in 2014, \$4.2 million will expire in 2015, \$1.1 million will expire in 2018, \$0.1 million will expire in 2019, \$0.1 million will expire in 2020, \$18.3 million will expire in 2023, and the remainder will expire between 2026 and 2031.

## Fiscal period ended January 1, 2012 compared to the fiscal period ended January 2, 2011

#### Revenue

Revenue decreased by \$42.2 million, or 16.1%, from \$262.6 million for fiscal 2010 to \$220.4 million for fiscal 2011. The majority of the decrease in revenue related to one program of a long standing customer going end of life and a disengagement of another long standing customer. Other decreases were offset by increased share of business with certain customers, new customer wins and the acquisition of ZF Array. New customer revenue was approximately \$31 million for fiscal 2011.

During fiscal 2011, revenue from the industrial sector represented 73.1% of revenue compared to 80.5% of revenue in fiscal 2010. Revenue from the industrial sector decreased by \$50.1 million or 23.7% mainly due to the end of life product and customer disengagement described above. Revenue from the networking and enterprise computing sector in fiscal 2011 decreased compared to fiscal 2010 by \$0.8 million mainly due to decreases in revenue of two customers, slightly offset by an increase in revenue from one customer. However, the percentage of revenue attributable to the network and enterprise sector increased to 14.2% during fiscal 2011 from 12.2% during fiscal 2010 due to the greater percentage decrease in the industrial sector. Revenue from the communications sector decreased by \$1.2 million or 7.0% in fiscal 2011 mainly due to a decrease in revenue of one customer, slightly offset by revenue from two new customers in this sector. However, the percentage of revenue attributable to the communications sector increased to 7.3% during fiscal 2011 from 6.6% during fiscal 2010 due to the greater percentage decrease in the industrial sector. Revenue for the medical sector represented 5.4% of revenue in fiscal 2011 mainly due to the increase in revenue from one customer. Since the medical sector in fiscal 2010 was less than 1.0% of revenue it was grouped with the networking and enterprise computing sector and not disclosed separately.

During fiscal 2011, the Company recorded approximately \$2.7 million of sales of raw materials inventory to customers, which carried no margin, compared to \$3.9 million in fiscal 2010. The Company purchases raw materials based on customer purchase orders. To the extent a customer requires an order to be altered or changed, the customer is generally obligated to purchase the original on-order raw material at cost.

Due to changes in market conditions, the life cycle of products, the nature of specific programs and other factors, revenues from a particular customer typically vary from year to year. The Company's ten largest customers represented 79.4% of revenue during fiscal 2011, compared to 88.1% in fiscal 2010 as the business has become more diversified. Revenue from our three largest customers during fiscal 2011 was \$48.1 million, \$23.3 million and \$22.5 million, representing 21.8%, 10.6% and 10.2% of revenue for fiscal 2011, respectively. This compares with revenue from our four largest customers of \$41.6 million, \$38.0 million, \$34.9 million and \$33.2 million, representing 15.8%, 14.5%, 13.3% and 12.7%, of revenue for fiscal 2010, respectively. No other customer represented more than 10% of revenue in either year.

During fiscal 2011, 57.5% of our revenue was attributable to our operations in Mexico, 17.2% in Asia, 14.3% in Canada and 11.0% in the US. During fiscal 2010, 47.7% of our revenue was attributable to our operations in Mexico, 23.8% in Asia, 20.3% in Canada and 8.2% in the US. The decrease in Canada and increase in Mexico was a result of production transferring to our lower cost facilities and some attrition in Canada.

The Company operates in a highly competitive and dynamic marketplace in which current and prospective customers from time to time seek to lower their costs through a competitive bidding process among EMS providers. This process creates an opportunity to increase revenue to the extent we are successful in the bidding process, however, there is also the potential for a decline in revenue to the extent we are unsuccessful in this process. Furthermore, even if we are successful, there is potential for our margins to decline. If we lose any of our larger product lines manufactured for any one of our customers, or lose customers we could experience declines in revenue.

# Gross Profit

Gross profit decreased to \$21.3 million in fiscal 2011 from \$29.5 million in fiscal 2010. This was largely due to decreased revenue levels and the resulting impact on the ability to cover fixed costs, the negative impact of the strengthening Canadian dollar and Mexican peso resulting in increased site labor cost of over \$0.6 million and a \$0.5 million foreign exchange loss on net liabilities.

The Company adjusts for estimated obsolete or excess inventory for the difference between the cost of inventory and estimated realizable value based upon customer forecasts, shrinkage, the aging and future demand of the inventory, past experience with specific customers and the ability to sell back inventory to customers or suppliers. If these estimates change, additional write-downs may be required.

### Selling, General & Administrative Expenses

Selling, general and administrative expenses decreased from \$17.9 million in fiscal 2010 to \$14.8 million in fiscal 2011, and decreased as a percentage of revenue to 6.7% for fiscal 2011 compared to 6.9% of revenue for fiscal 2010. The decrease in fiscal 2011 was mainly due to reduced employee costs, a decrease in stock based compensation and a decrease in legal expenses.

The Company determines the allowance for doubtful accounts for estimated credit losses based on the length of time the accounts receivable have been outstanding, customer and industry concentrations, the current business environment and historical experience.

### Restructuring Charges

During fiscal 2011, the Company recorded restructuring charges of \$2.7 million, consisting largely of severance charges of \$0.6 million in the Mexican segment, \$2.0 million in the Canadian segment, and \$0.1 million in the U.S. segment and reduced staff levels by 241, 150 and 1 in each segment respectively, in response to expected lower revenues in the year. There were no restructuring activities during fiscal 2010.

### Loss on Derivative Financial instruments

In fiscal 2011 the Company entered into forward foreign exchange contracts to reduce its exposure to foreign exchange currency rate fluctuations related to forecasted Canadian dollar and Mexican peso expenditures. These contracts were effective as hedges from an economic perspective, but did not meet the requirements for hedge accounting under ASC 815. Accordingly, changes in the fair value of these contracts were recognized into net income in the consolidated statement of operations and comprehensive income. The unrealized loss recognized in earnings as a result of revaluing the instruments to fair value was nominal. The realized gain on these contracts in fiscal 2011 was \$0.1 million included as a component of cost of goods sold. There were no derivative instruments in fiscal 2010.

### Acquisition Costs

In fiscal 2011 the Company acquired 100% of the outstanding common shares of ZF Array a privately held electronics manufacturing services provider based in San Jose, California. The purchase price was \$6.4 million, of which \$2.4 million is composed of a 2-year performance based earn out. Acquisition costs related to this purchase were \$0.1 million. There were no acquisition charges in fiscal 2010.

## Interest Expense

Interest expense decreased by \$0.2 million, from \$1.7 million in fiscal 2010 to \$1.5 million in fiscal 2011. Included in interest expense is amortization of deferred financing fees of \$0.3 million in fiscal 2011, compared to \$0.2 million in fiscal 2010.

Interest expense decreased in fiscal 2011 due to lower average debt balances outstanding and lower interest rates compared to fiscal 2010 due to the interest rate reduction as a result of completing the revolving credit and security agreement with PNC Bank on September 22, 2011 and the achievement of financial performance levels of the previous Wells Fargo debt agreement. The weighted average interest rates with respect to the debt were 3.6% and 4.7%, for the periods ended January 1, 2012 and January 2, 2011, respectively.

# Income Tax Expense

The net tax expense for fiscal 2011 of \$0.8 million is due to minimum taxes in the United States and Mexico, combined with state taxes in California, slightly offset by a recovery in Canadian taxes due to the settlement of previously uncertain tax positions.

In assessing the realization of deferred tax assets, management considers whether it is more likely than not that some portion or all of its deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income. Management considers the scheduled reversal of deferred tax liabilities, change of control limitations, projected future taxable income and tax planning strategies in making this assessment. Guidance under Accounting Standards Codification ("ASC") 740, "Income Taxes", ("ASC 740") states that forming a conclusion that a valuation allowance is not needed is difficult when there is negative evidence, such as cumulative losses in recent years in the jurisdictions to which the deferred tax assets relate. At the end of the second quarter of 2003, the Company concluded that given the weakness and uncertainly in the economic environment at that time, it was appropriate to establish a full valuation allowance for the deferred tax assets. Commencing in 2004, it was determined by management that it was more likely than not that the deferred tax assets associated with the Mexican jurisdiction would be realized and no valuation allowance has been recorded against these deferred tax assets associated with the U.S. jurisdiction would be realized and no valuation allowance has been recorded against these deferred tax assets. The Canadian jurisdiction continues to have a full valuation allowance recorded against the deferred tax assets.

At January 1, 2012, the Company had total net operating loss carry forwards of \$105.7 million, of which \$1.3 million will expire in 2012, \$10.3 million will expire in 2014, \$4.2 million will expire in 2015, \$1.1 million will expire in 2018, \$0.1 million will expire in 2020, \$1.4 million will expire in 2021, \$16.2 million will expire in 2022, \$27.3 million will expire in 2023, and the remainder will expire between 2025 and 2031.

# Liquidity and Capital Resources

Our principal sources of liquidity are cash provided from operations and borrowings under the PNC and EDC Facilities which expire in September, 2014 and October, 2013, respectively. The Company violated certain of its bank covenants as of December 30, 2012. Subsequent to December 30, 2012, the Company secured waivers to these lending agreements covering these events of default. In addition, the Company and its lenders have amended the lending agreements and management believes it is probable that the Company will be in compliance with these covenants for at least the next 12 months. We have also previously relied on our access to the capital markets. Our principal uses of cash have been to meet debt service requirements, pay down debt, invest in capital expenditures and to finance working capital requirements. In the future, cash may also be used for strategic purposes.

The following table outlines the summary level cash flow changes for:

	Period Decem	ei Jan	eriod nded uary 1, 2012	Period ended January 2, 2011		
Cash provided by (used in):						
Operating activities	\$	9.9	\$	2.0	\$	14.0
Financing activities		(4.0)		3.6		(13.5)
Investing activities		(6.3)		(3.9)		(1.2)
Increase (decrease) in cash and cash equivalents		(0.4)		1.7		(0.7)
Cash, beginning of year		2.6		0.9		1.6
Cash, end of the year	\$	2.2	\$	2.6	\$	0.9

## Fiscal 2012:

Net cash provided by operating activities for fiscal 2012 was \$9.9 million. The source of cash mainly resulted from income from operations, decreases in accounts receivable and increases in accounts payable offset by an increases in inventory. Accounts receivable days sales outstanding for fiscal 2012 decreased to 44 days compared to 49 days for the fiscal 2011 due to quicker collection in fiscal 2012. Inventory turnover on an annualized basis remained consistent at 5 times for both fiscal 2012 and fiscal 2011. Accounts payable days outstanding for fiscal 2012 remained consistent with fiscal 2011 at 66 days compared to 67 days in fiscal 2011.

Net cash used in financing activities during fiscal 2012 was \$4.0 million, consisting of repayment of long term debt of \$2.2 million, principal payments of capital lease obligations of \$1.7 million, and payment of contingent consideration for the ZF Array purchase of \$1.0 million. These were partially offset by an increase in revolving debt of \$0.4 million, proceeds from issuance of common stock of \$0.2 million and proceeds from a sale and leaseback of \$0.2 million.

Net cash used in investing activities for fiscal 2012 of \$6.3 million was for purchases of machinery and equipment.

### Fiscal 2011:

Net cash provided by operating activities for fiscal 2011 was \$2.0 million. The source of cash resulted from income from operations, decreases in accounts receivable and increases in accounts payable offset by an increases in inventory and accrued liabilities. Accounts receivable days sales outstanding for fiscal 2011 remained consistent with fiscal 2010 at 49 days for the fourth quarter of 2011 compared to 50 days for the same period in fiscal 2010. Inventory turnover on an annualized basis was 4.8 times for fiscal 2011 and 5.5 times for fiscal 2010. The decrease in turnover was due to an increase in inventory at the end of the year in fiscal 2011 to ramp up for the increase in orders for the first quarter of 2012. Accounts payable days outstanding for fiscal 2011 remained consistent with fiscal 2010 at 67 days for the fourth quarter of 2011 compared to 68 days for the same period in fiscal 2010. During fiscal 2011, the Company paid \$1.8 million in connection with restructuring charges. There were no restructuring charges paid in 2010.

Net cash provided by financing activities during fiscal 2011 was \$3.6 million, consisting of net increase in revolving debt of \$8.2 million from the revolving credit facility and \$0.3 million from the issuance of common stock upon the exercise of executive stock options. These were partially offset by repayments of term debt of \$2.5 million, repayment of capital leases of \$1.4 million and \$1.0 million in financing fees incurred in financing the Company's credit facility with PNC bank and refinancing the credit facility with EDC.

Net cash used in investing activities for fiscal 2011 of \$3.9 million consisted of \$3.0 million for the acquisition of ZF Array and \$0.9 million for purchases of machinery and equipment.

# Capital Resources

On September 22, 2011, the Company signed a Revolving Credit and Security Agreement with PNC Bank, National Association and its Canadian branch (collectively, "PNC"). This revolving credit facility replaced the previous revolving loan agreement with Wells Fargo Capital Finance Corporation and has a term of three years. The Company continues to have a term debt facility with Export Development Canada expiring in October, 2013, and on September 22, 2011, signed an amendment to its agreement with EDC to accommodate the change in revolving credit lender, but is otherwise largely unchanged from the existing agreement. The maximum amount of funds available under the PNC Facility is \$45 million. Availability under the revolving credit facility is subject to certain borrowing base conditions based on the eligible inventory and accounts receivable. Advances made under the PNC Facility bear interest at the base commercial lending rate of PNC in the United States plus one quarter of one percent, and the base commercial lending rate in Canada. The base commercial lending rate of each respective country of borrowing, should approximate prime rate. The EDC Facility bears interest at LIBOR plus 2.5% to 3.5% depending on the achievement of financial performance levels as specified in the amended debt agreement. The Company violated certain of its bank covenants as of December 30, 2012. Subsequent to December 30, 2012, the Company secured waivers to these lending agreements covering these events of default. In addition, the Company and its lenders have amended the lending agreements and management believes that it is probable the Company will be in compliance with these covenants for at least the next 12 months.

We believe that cash generated from operations, available cash and amounts available under our PNC and EDC Facilities and additional financing sources such as leasing companies and other lenders will be adequate to meet our debt service requirements, capital expenditures and working capital needs at our current level of operations and organic growth in the future, although no assurance can be given in this regard, particularly with respect to amounts available from lenders. We have agreed to a borrowing base formula under which the amount we are permitted to borrow under the PNC Facility is based on our accounts receivable and inventory. Further, there can be no assurance that our business will generate sufficient cash flow from operations or that future borrowings will be available to enable us to service our indebtedness. Our future operating performance and ability to service indebtedness will be subject to future economic conditions and to financial, business and other factors, certain of which are beyond our control.

During 2012, there were \$1.0 million of additions of property, plant and equipment acquired via capital leases.

We anticipate that our cash and cash equivalents, as well as available our revolving credit facility and additional financing sources will be sufficient to fund our anticipated cash requirements for working capital, contractual commitments, and capital expenditures for at least the next 12 months.

As at December 30, 2012, contractual repayments due within each of the next five years and thereafter are as follows:

(in US\$ millions)	2013	2014	2015	2016	2017	Thereafter	Total
Long term debt	\$ 4.6	\$ _	\$ _	\$ 	\$ _	<u> </u>	\$ 4.6
Revolving credit facility (1)	\$ 12.9	\$ _	\$ _	\$ _	\$ _	\$ —	\$ 12.9
Capital lease							
obligations	1.8	1.3	0.1	_	_	_	3.2
Operating lease							
obligations	1.5	1.3	1.0	1.1	0.6	_	5.5
Purchase obligations	_	_	_	_	_	_	_
Total	\$ 20.8	\$ 2.6	\$ 1.1	\$ 1.1	\$ 0.6	\$ —	\$ 26.2

In the normal course of business, we may be subject to litigation and claims from customers, suppliers and former employees. We believe that adequate provisions have been recorded in the accounts, where required. We do not believe that it is reasonably possible that a loss exceeding the amounts already recognized may have been incurred that would be material. Although it is not possible to estimate the extent of potential costs, if any, management believes that ultimate resolution of such contingencies would not have an adverse effect on our

financial position, results of operations or cash flows.

(1) The revolving credit facility matures in September 2014, and is classified as a current liability in the consolidated balance sheet

#### Accounting changes and recent accounting pronouncements

Please refer to Note 2 of the accompanying consolidated financial statements.

#### **Critical Accounting Estimates**

The preparation of financial statements requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Note 2 to the consolidated financial statements describes the significant accounting policies and methods used in the preparation of our consolidated financial statements. The following critical accounting policies are affected significantly by judgments, assumptions and estimates used in the preparation of financial statements. We believe the following critical accounting policies affect our more significant judgments and estimates used in the preparation of our consolidated financial statements.

#### Allowance for Doubtful Accounts

We evaluate the collectability of accounts receivable and record an allowance for doubtful accounts, which reduces the accounts receivable to the amount we reasonably believe will be collected. A specific allowance is recorded against customer accounts receivable that are considered to be impaired based on our knowledge of the financial condition of our customers. In determining the amount of the allowance, we consider factors, including the length of time the accounts receivable have been outstanding, customer and industry concentrations, the current business environment and historical experience.

#### Inventory Valuation

Inventories are valued, on a first-in, first-out basis, at the lower of cost and replacement cost for raw materials and at the lower of cost and net realizable value for work in progress and finished goods. Inventories include an application of relevant overhead. We write down estimated obsolete or excess inventory for the difference between the cost of inventory and estimated net realizable value based upon customer forecasts, shrinkage, the aging and future demand of the inventory, past experience with specific customers, and the ability to sell inventory to customers or return to suppliers. If these assumptions change, additional write-downs may be required.

#### Long-lived Assets

We review long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable in accordance with subtopic 10 of ASC 360, "Property, Plant and Equipment". Under ASC 360-10 assets must be classified as either held-for-use or held-for-sale. An impairment loss is recognized when the carrying amount of an asset that is held and used exceeds the projected undiscounted future net cash flows expected from its use and disposal, and is measured as the amount by which the carrying amount of the asset exceeds its fair value, which is measured by discounted cash flows when quoted market prices are not available. For assets held-for-sale, an impairment loss is recognized when the carrying amount exceeds fair value less costs to sell.

#### Income Tax Valuation Allowance

In assessing the realization of deferred tax assets, we consider whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income. We consider the scheduled reversal of deferred tax liabilities, projected future taxable income and tax planning strategies in making this assessment. Guidance under ASC 740 states that forming a conclusion that a valuation allowance is not needed is difficult when there is negative evidence, such as cumulative losses in recent years in the jurisdictions to which the deferred tax assets relate. Based upon consideration of these factors, management believes the recorded valuation allowance related to all of its deferred tax assets arising in Canada and a portion of its deferred tax assets arising in the United States and Mexico is appropriate.

#### Item 7A: Quantitative and Qualitative Disclosures about Market Risk

### **Interest Rate Risk**

Our credit facilities bear interest at floating rates. The weighted average interest rate incurred on debt for the period ended December 30, 2012 was 3.3%. At December 30, 2012, the interest rate on our U.S. revolving credit facility is 3.25% based on the U.S. prime rate and our term debt bore interest at 3.7% based on LIBOR. If base rates increased by 10%, our interest expense would have increased by approximately \$0.1 million annually.

#### Foreign Currency Exchange Risk

Most of our sales and component purchases are denominated in U.S. dollars. Our Canadian, Mexican and Asian payroll, Euro based component purchases and other various expenses are denominated in local currencies. As a result, in fiscal 2011 the Company entered into forward foreign exchange contracts to reduce its exposure to foreign exchange currency rate fluctuations related to forecasted Canadian dollar and Mexican peso. The strengthening of the Canadian dollar and Mexican Peso results in an increase in costs to the organization and may lead to a reduction in reported earnings.

#### Item 8: Financial Statements and Supplementary Data

The information called for by this item is indexed on page F-1 of this Report and is contained on pages F-2 through F-44.

#### Item 9: Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

#### Item 9A: Controls and Procedures

Evaluation of Disclosure Controls and Procedures.

The Company's management, with the participation of the Company's Chief Executive Officer and Principal Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures, as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), as of the end of the period covered by this Annual Report on Form 10-K. Based on that evaluation, the Company's Chief Executive Officer and Principal Financial Officer have concluded that the Company's disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in reports that it files or submits under the Securities Exchange Act of 1934 is (i) recorded, processed, summarized and reported within the time periods specified in the applicable Securities and Exchange Commission rules and forms and (ii) accumulated and communicated to the Company's management, including the Company's Chief Executive Officer and the Company's Principal Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

Management's Report on Internal Control over Financial Reporting

The Company's internal control over financial reporting is a process designed by, or under the supervision of, the Chief Executive Officer and Principal Financial Officer, or persons performing similar functions, and effected by the Company's board of directors, management and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. The Company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

The Company's management is responsible for establishing and maintaining adequate internal control over financial reporting, as defined in the Exchange Act Rule 13a-15(f). The Company's management conducted an assessment of the Company's internal control over financial reporting based on the framework established by the Committee of Sponsoring Organizations of the Treadway Commission in *Internal Control —Integrated Framework* (COSO). Based on this assessment, the Company's management has concluded that, as of December 30, 2012, the Company's internal control over financial reporting is effective and no material weaknesses were identified.

This annual report on Form 10-K does not include an attestation report by the Company's registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by the Company's registered public accounting firm pursuant to the rules of the Securities and Exchange Commission that permit the Company to provide only management's report in this annual report.

Changes in Internal Controls and Procedures.

There were no significant changes in the Company's internal controls during the quarter or in other factors that could significantly affect these controls subsequent to the most recent evaluation of these controls by the Company's Chief Executive Officers and Principal Financial Officer at the end of the quarter.

### Item 9B: Other Information

None

#### PART III

#### Item 10: Directors, Executive Officers and Corporate governance

The information required by this Item is included under the captions "The Proposal: Election of Directors," "Directors and Executive Officers," "Additional Information—Section 16(a) Beneficial Ownership Reporting Compliance," and Compensation Discussion and Analysis in the proxy statement for use in connection with the Company's 2013 Annual Meeting of Stockholders (the "Proxy Statement") and is incorporated herein by reference.

The Company has adopted a Code of Conduct applicable to all employees, including the principal executive officer, principal financial officer, and principal accounting officer. The Code of Conduct is available on the Company's website at <a href="http://www.smtc.com/investor/corpgov/corpgov.htm">http://www.smtc.com/investor/corpgov/corpgov.htm</a> and in print to any stockholder who requests it. The Company intends to post on its website any amendments to, or waivers from, its Code of Conduct.

#### **Item 11:** Executive Compensation

The information required by this Item is included under the captions "Executive Compensation and Related Information" and "Compensation Discussion and Analysis" in the Proxy Statement and is incorporated herein by reference.

#### Item 12: Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

Information required by this Item concerning security ownership of certain beneficial owners and management is included under the caption "Securities Ownership of Certain Beneficial Owners and Management" in the Proxy Statement and is incorporated herein by reference.

The Company maintains the SMTC Corporation 2010 Incentive Plan (the "2010 Plan"), which was adopted by the Board of Directors and the stockholders of the Company in July of 2010. In June 2011, the Company voted to increase the amount of shares available under the 2010 plan by 670,000 and in June 2012 the Company voted to increase the number of shares available under the 2010 plan by 652,000. The Company also maintains the SMTC Corporation/SMTC Manufacturing Corporation of Canada 2000 Equity Incentive Plan (the "2000 Plan"), which was adopted by the Board of Directors and the stockholders of the Company in July of 2000. The Board of Directors and the stockholders of the Company approved an amendment to the 2000 Plan in April 2004 and May 2004, respectively and a second amendment to the 2000 Plan in March 2007 and May 2007, respectively (the "Amended 2000 Plan").

The following table gives information about awards under the 2010 Plan and Amended 2000 Plan as of December 30, 2012:

Plan Category	Number of shares to be issued upon exercise of outstanding options, warrants and rights	eighted average exercise price of outstanding tions, warrants and rights	Number of shares remaining available for future issuance under equity compensation plans (excluding shares reflected in column (a)	
Equity compensation plans approved by shareholders:	1,400,807	\$ 2.82	400,000 (1	)
Equity compensation plans not approved by shareholders:		\$ 		,
Total	1,400,807	\$ 2.82	400,000	

#### Notes:

(1) No further stock awards are available for granting under the Amended 2000 Plan.

#### Item 13: Certain Relationships and Related Transactions and Director Independence

The information required by this Item is included under the captions "Director Independence" and "Related Party Transactions" in the Proxy Statement and is incorporated herein by reference.

## Item 14: Principal Accountant Fees and Services

The information required by this Item concerning principal accountant fees and services is included in the Proxy Statement under the caption "Independent Auditors" and is incorporated herein by reference.

#### PART IV

### Item 15: Exhibits, Financial Statement Schedules, and Reports on Form 10-K

#### (a) (1) Financial Statements.

The financial statements filed as part of this Report are listed and indexed at page F-1.

#### (a) (2) Financial Statement Schedule.

The following financial statement schedule is filed as part of this report. All other financial statement schedules have been omitted because they are not applicable or are not required or the information required to be set forth therein is included in the Company's consolidated financial statements set forth in this annual report on Form 10-K and the notes thereto.

#### **SMTC CORPORATION**

## SCHEDULE II—VALUATION AND QUALIFYING ACCOUNTS (Expressed in thousands of U.S. dollars)

Reserves for Accounts Receivable	Years ended					
	January 2, 2011	January 2, 2011 January 1, 2012 E				
Balance, beginning of year	(558)	(312)	(55)			
Recovery (charge) to expense	89	_	(202)			
Written off	157	257	52			
Balance, end of year	(312)	(55)	(205)			

#### (a) (3) Exhibits.

Listed below are all exhibits filed as part of this Report. Certain exhibits are incorporated herein by reference to (i) the Company's Registration Statement on Form S-1 originally filed on March 24, 2000 (File No. 333-33208), and (ii) documents previously filed by the Company with the Securities and Exchange Commission under the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended.

1934, as ame	ended.
Exhibit #	Description
2.1.1	Reorganization and Merger Agreement dated as of July 26, 1999. (4)
2.1.2	Amendment to Reorganization and Merger Agreement, dated as of July 27, 2000. (9)
2.2	Stock Purchase Agreement dated as of May 23, 2000 (Pensar Corporation). (3)
2.3	Stock Purchase Agreement dated as of November 22, 2000 (Qualtron Teoranta and Qualtron, Inc.). (8)
3.1.1	Amended and Restated Certificate of Incorporation (as amended by Certificate of Amendment on May 21, 2004 and Certificate of Correction on June 18, 2004). (12)
3.1.2	Amendment to Amended and Restated Certificate of Incorporation dated September 30, 2004. (25)
3.1.3	Third Amended and Restated Certificate of Incorporation dated August 29, 2008 (29).
3.1.4	Fourth Amended and Restated Certificate of Incorporation dated July 10, 2009 (31).
3.1.5	Fifth Amended and Restated Certificate of Incorporation (40).
3.2.1	Amended and Restated By-Laws. (28)
3.2.2	Second Amended and Restated By-laws of SMTC Corporation (40)
3.2.3	Amendment No. 1 to SMTC Corporation's Second Amended and Restated By-laws of SMTC Corporation (41)
3.3	Certificate of Designation. (7)
4.1.1	Stockholders Agreement dated as of July 27, 2000. (6)

4.1.2 Amended and Restated Stockholders Agreement dated as of November 22, 2000. (9)

4.2 Form of certificate representing shares of common stock. (3)

4.3	Exchangeable Share Provisions attaching to the exchangeable shares of SMTC Manufacturing Corporation of Canada. (7)

- 4.4 Exchangeable Share Support Agreement dated as of July 27, 2000 among SMTC, SMTC Manufacturing Corporation of Canada and SMTC Nova Scotia Company. (7)
- 4.5 Voting & Exchange Trust Agreement dated as of July 27, 2000 among SMTC, SMTC Manufacturing Corporation of Canada, CIBC Mellon Trust Company and SMTC Nova Scotia Company. (7)
- 10.1.1 Canadian Loan Agreement dated as of June 1, 2004 by and between Congress Financial Corporation (Canada) and SMTC Manufacturing Corporation of Canada. (12)
- 10.1.2 First Amending Agreement dated as of March 10, 2005 by and between Congress Financial Corporation (Canada) and SMTC Manufacturing Corporation of Canada. (superseded in its entirety by Exhibit 10.1.3) (17)
- 10.1.3 First Amending Agreement dated as of March 31, 2005 by and between Congress Financial Corporation (Canada) and SMTC Manufacturing Corporation of Canada. (18)
- 10.2.1 US Loan Agreement dated as of June 1, 2004 by and among Congress Financial Corporation (Central), SMTC Manufacturing Corporation of California, SMTC Manufacturing Corporation of Wisconsin, SMTC Manufacturing Corporation of Massachusetts and SMTC Mex Holdings, Inc. (12)
- 10.2.2 First Amending Agreement dated as of March 10, 2005 by and among Congress Financial Corporation (Central), SMTC Manufacturing Corporation of California, SMTC Manufacturing Corporation of Wisconsin, SMTC Manufacturing Corporation of Massachusetts and SMTC Mex Holdings, Inc. (superseded in its entirety by Exhibit 10.4.3) (17)
- 10.2.3 First Amending Agreement dated as of March 31, 2005 by and among Congress Financial Corporation (Central), SMTC Manufacturing Corporation of California, SMTC Manufacturing Corporation of Massachusetts and SMTC Mex Holdings, Inc. (18)
- 10.2.4 Second Amending Agreement dated as of August 17, 2005 by and among Congress Financial Corporation (Central), SMTC Manufacturing Corporation of California, SMTC Manufacturing Corporation of Wisconsin, SMTC Manufacturing Corporation of Massachusetts and SMTC Mex Holdings, Inc. (20)
- 10.2.5 Second Amending Agreement dated as of August 17, 2005 by and between Congress Financial Corporation (Canada) and SMTC Manufacturing Corporation of Canada. (20)
- 10.2.6 Third Amending Agreement dated as of June 12, 2006 by and among Wachovia Capital Finance Corporation (as successor to Congress Financial Corporation (Central)), SMTC Manufacturing Corporation of California, SMTC Manufacturing Corporation of Wisconsin, SMTC Manufacturing Corporation of Massachusetts and SMTC Mex Holdings, Inc. (22)
- 10.2.7 Third Amending Agreement dated as of June 12, 2006 by and between Wachovia Capital Finance Corporation (Canada) (as successor to Congress Financial Corporation (Canada)) and SMTC Manufacturing Corporation of Canada. (22)
- 10.2.8 Letter Agreement effective as of August 2, 2006 by and among Wachovia Capital Finance Corporation (Central) (as successor to Congress Financial Corporation (Central)), SMTC Manufacturing Corporation of California, SMTC Manufacturing Corporation of Wisconsin, SMTC Manufacturing Corporation of Massachusetts and SMTC Mex Holdings, Inc. (23)
- 10.2.9 Letter Agreement effective as of August 2, 2006 by and between Wachovia Capital Finance Corporation (Canada) (as successor to Congress Financial Corporation (Canada)) and SMTC Manufacturing Corporation of Canada. (23)
- 10.2.10 Fourth Amending Agreement dated as of September 20, 2006 by and among Wachovia Capital Finance Corporation (Central) (as successor to Congress Financial Corporation (Central)), SMTC Manufacturing Corporation of California, SMTC Manufacturing Corporation of Massachusetts and SMTC Mex Holdings, Inc. (24)
- 10.2.11 Fourth Amending Agreement dated as of September 20, 2006 by and between Wachovia Capital Finance Corporation (Canada) (as successor to Congress Financial Corporation (Canada)) and SMTC Manufacturing Corporation of Canada. (24)
  - 10.3 Form of Subscription Agreement for Special Warrants (Non-U.S. Purchaser). (11)

- 10.4 Form of Subscription Agreement for Special Warrants (U.S. Purchaser). (11)
- 10.5 Special Warrant Indenture and Escrow Agreement dated as of March 3, 2004 between SMTC Manufacturing Corporation of Canada and CIBC Mellon Trust Company. (11)
- 10.6 Share Purchase Warrant Indenture dated as of March 3, 2004 between SMTC Manufacturing Corporation of Canada and CIBC Mellon Trust Company. (11)
- 10.8 Real Property Lease dated as of September 15, 1998 between Warden-McPherson Developments Ltd. And The Surface Mount Technology Centre Inc. (5)
- 10.9 Lease Agreement dated as of August 11, 2000 between SMTC Manufacturing Corporation of Massachusetts and Lincoln-Franklin LLC. (7)
- 10.10 First Amendment to Lease and Extension Agreement effective as of October 1, 2004 between Teachers Insurance and Annuity Association of America and SMTC Manufacturing Corporation of Massachusetts. (19)
- 10.11 Employment Agreement dated as of February 7, 2005 between John Caldwell and SMTC Manufacturing Corporation of Canada. (25)\*
- 10.12 Warrant Agreement dated as of June 1, 2004 between the Company and Mellon Investor Services LLC. (12)
- 10.13 Amended and Restated SMTC (HTM) 1998 Equity Incentive Plan. (1)
- 10.14 Amended SMTC Corporation/SMTC Manufacturing Corporation of Canada 2000 Equity Incentive Plan. (12)
- 10.15 Guarantee by SMTC Manufacturing Corporation of California dated June 1, 2004. (12)
- 10.16 Guarantee by SMTC Manufacturing Corporation of Massachusetts dated June 1, 2004. (12)
- 10.17 Guarantee by SMTC Mex Holdings, Inc. dated June 1, 2004. (12)
- 10.18 Guarantee by SMTC Manufacturing Corporation of Wisconsin dated June 1, 2004. (12)
- 10.19 Guarantee by SMTC Corporation, HTM Holdings, Inc., SMTC Manufacturing Corporation of Texas and SMTC Manufacturing Corporation of North Carolina dated June 1, 2004. (12)
- 10.20 Guarantee by SMTC Corporation, SMTC Manufacturing Corporation of California, SMTC Manufacturing Corporation of Massachusetts, HTM Holdings, Inc., SMTC Manufacturing Corporation of Texas, SMTC Manufacturing Corporation of North Carolina, SMTC Manufacturing Corporation of Wisconsin, SMTC Mex Holdings, Inc., SMTC de Chihuahua, S.A. de C.V. and Radio Componentes de Mexico, S.A. de C.V. dated June 1, 2004. (12)
- 10.21 General Security Agreement by SMTC Manufacturing Corporation of California, SMTC Manufacturing Corporation of Massachusetts, SMTC Manufacturing Corporation of Wisconsin and SMTC Mex Holdings, Inc. dated June 1, 2004. (12)
- 10.22 General Security Agreement by SMTC Corporation, HTM Holdings, Inc., SMTC Manufacturing Corporation of Texas and SMTC Manufacturing Corporation of North Carolina dated June 1, 2004. (12)
- 10.23 General Security Agreement by SMTC Manufacturing Corporation of Canada dated June 1, 2004. (12)
- 10.24 Guarantee by 940862 Ontario Inc. and SMTC Nova Scotia Company dated June 1, 2004. (12)
- 10.25 General Security Agreement by 940862 Ontario Inc. and SMTC Nova Scotia Company dated June 1, 2004. (12)
- 10.26 Employment Letter dated as of June 24, 2004 between Jane Todd and SMTC Corporation. (13)\*
- 10.27 Exchange Agent Agreement dated as of October 1, 2004 by and between SMTC Corporation and Mellon Investor Services LLC. (14)
- 10.28 Letter of Understanding dated as of November 16, 2004 by and between Congress Financial Corporation (Canada) and SMTC Corporation. (14)
- 10.29 Waiver and Consent dated December 13, 2004 by and among Congress Financial Corporation (Canada), Congress Financial Corporation (Central), SMTC Corporation, SMTC Manufacturing Corporation of California, SMTC Manufacturing Corporation of Canada, SMTC Manufacturing Corporation of Massachusetts, SMTC Manufacturing Corporation of Wisconsin and SMTC Mex Holdings. (15)

- 10.30 Deferred Share Units Agreement dated as of February 7, 2005 between John Caldwell and SMTC Manufacturing Corporation of Canada. (16)\*
- 10.31 Bonus Plan dated as of February 7, 2005 provided by SMTC Manufacturing Corporation of Canada to John Caldwell. (16)\*
- 10.32 Summary of Board Compensation. (25)
- 10.33 Option Grant Certificate issued by SMTC Corporation to John Caldwell, dated October 6, 2004. (25)\*
- 10.34 Employment Summary Sheet dated as of April 12, 2005 for Patrick Dunne. (25)\*
- 10.35 Employment Summary Sheet dated as of April 12, 2005 for Steven G. Hoffrogge. (25)\*
- 10.36 Employment Summary Sheet dated as of December 14, 2005 for Don Simpson. (21) \*
- 10.37 Employment Agreement dated as of May 16, 2007 between John Caldwell and SMTC Manufacturing Corporation of Canada. (26)\*
- 10.38 Deferred Share Unit Agreement dated as of May 16, 2007 between John Caldwell and SMTC Manufacturing Corporation of Canada. (26)\*
- 10.39 Amended and Restated U.S. Loan Agreement dated August 3, 2007 by and between Wachovia Capital Finance Corporation (as successor to Congress Financial Corporation (Canada)), SMTC Manufacturing Corporation of California, SMTC Manufacturing Corporation of Massachusetts and SMTC Mex Holdings, Inc. (26)
- 10.40 Amended and Restated Canadian Loan Agreement dated August 3, 2007 by and between Wachovia Capital Finance Corporation (as successor to Congress Financial Corporation (Canada)) and SMTC Manufacturing Corporation of Canada. (26)
- 10.41 Amended and Restated Guarantee by SMTC Manufacturing Corporation of Canada dated August 10, 2007. (27)
- 10.42 Amended and Restated Guarantee by SMTC Manufacturing Corporation of California dated August 10, 2007. (26)
- 10.43 Amended and Restated Guarantee by SMTC Manufacturing Corporation of Massachusetts dated August 10, 2007. (26)
- 10.44 Amended and Restated Guarantee by SMTC Mex Holdings, Inc. dated August 10, 2007. (26)
- 10.45 Amended and Restated General Security Agreement by SMTC Manufacturing Corporation of California, SMTC Manufacturing Corporation of Massachusetts and SMTC Mex Holdings, Inc. dated August 3, 2007. (26)
- 10.46 Amended and Restated Guarantee by SMTC Corporation, HTM Holdings, Inc. and SMTC Holdings, LLC dated August 10, 2007. (26)
- 10.47 Amended and Restated General Security Agreement by SMTC Corporation, HTM Holdings, Inc. and SMTC Group Holdings, LLC dated August 10, 2007. (26)
- 10.48 Amended and Restated General Security Agreement by SMTC Manufacturing Corporation of Canada dated August 10, 2007. (26)
- 10.49 Amended and Restated General Security Agreement by SMTC Nova Scotia Company dated August 10, 2007. (26)
- 10.50 Amended and Restated Guarantee by SMTC Nova Scotia Company dated August 10, 2007. (26)
- 10.51 Second Amended and Restated U.S. Loan Agreement, dated August 7, 2008, by and between Wachovia Capital Finance Corporation (Central), Export Development Canada, SMTC Manufacturing Corporation of California, SMTC Manufacturing Corporation of Massachusetts, and SMTC Mex Holdings, Inc. (28)
- 10.52 Second Amended and Restated Canadian Loan Agreement, dated August 7, 2008, by and between Wachovia Capital Finance Corporation (Canada), and SMTC Manufacturing Corporation of Canada. (28)
- 10.53 Amending Agreement dated August 7, 2008. (28)
- 10.54 Letter of waiver and amendment dated April 2, 2009 between Wachovia Capital Finance Corporation (Central), Export Development Canada, SMTC Manufacturing Corporation of California, SMTC Manufacturing Corporation of Massachusetts and SMTC Mex Holdings, Inc. (30)

- 10.55 Letter of waiver and amendment dated April 2, 2009 between Wachovia Capital Finance Corporation (Canada) and SMTC Manufacturing Corporation of Canada. (30)
- 10.56 Letter of amendment dated August 4, 2009 between Wachovia Capital Finance Corporation (Central), Export Development Canada, SMTC Manufacturing Corporation of California, SMTC Manufacturing Corporation of Massachusetts and SMTC Mex Holdings, Inc.
- 10.57 Letter of amendment dated August 4, 2009 between Wachovia Capital Finance Corporation (Canada) and SMTC Manufacturing Corporation of Canada.
- 10.58 Letter of amendment dated December 4, 2009 between Wachovia Capital Finance Corporation (Central), Export Development Canada, SMTC Manufacturing Corporation of California, SMTC Manufacturing Corporation of Massachusetts and SMTC Mex Holdings, Inc. (32)
- 10.59 Letter of amendment dated December 4, 2009 between Wachovia Capital Finance Corporation (Canada) and SMTC Manufacturing Corporation of Canada. (32)
- 10.60 Letter of amendment dated May 18, 2010 between Wachovia Capital Finance Corporation (Central), Export Development Canada, SMTC Manufacturing Corporation of California, SMTC Manufacturing Corporation of Massachusetts and SMTC Mex Holdings, Inc. (33)
- 10.61 Letter of amendment dated May 18, 2010 between Wells Fargo Capital Finance Corporation Canada (Formerly known as Wachovia Capital Finance Corporation (Canada)) and SMTC Manufacturing Corporation of Canada. (33)
- 10.62 SMTC Corporation 2010 Incentive Plan (34)
- 10.63.1 SMTX Tax Benefits Preservation Plan (34)
- 10.63.2 SMTC Amended and Restated Tax Benefits Preservation Plan (40)
  - 10.64 Employment Agreement Amendment dated as at November 10, 2010 between John Caldwell and SMTC Manufacturing Corporation of Canada. (35)\*
  - 10.65 Employment Agreement dated as of September 14, 2011 between Alex Walker and SMTC Manufacturing Corporation of Canada (37)
  - 10.66 Alex Walker Incentive Plan Agreement, dated September 14, 2011 (37)
  - 10.67 Employment Agreement dated as of September 14, 2011 between SMTC Manufacturing Corporation of Canada and Claude Germain (37
  - 10.68 Claude Germain Incentive Plan Agreement, dated September 14, 2011 (37)
  - 10.69 Revolving Credit and Security Agreement dated September 14, 2011 between PNC, National Association, PNC Bank Canada Branch, SMTC Corporation, SMTC Manufacturing Corporation of California, SMTC Manufacturing Corporation of Canada, SMTC Mex Holdings, Inc., ZF Array Technology, Incorporated and HTM Holdings, Inc. (38)
- 10.70 Third Amended and Restated US Loan Agreement dated September 14, 2011 by and among Export Development Canada and SMTC Mex Holdings, Inc. and SMTC Manufacturing Corporation of Massachusetts (38)
- 10.71 Agreement by and among SMTC Corporation and Red Oak Partners, LLC, dated January 5, 2012 (39)
  - 21.1 Subsidiaries of the Registrant.
  - 23.1 Consent of KPMG LLP, Independent Registered Public Accounting Firm.
- 31.1 Certification of Alex Walker pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, dated March 8, 2013
- 31.2 Certification of Claude Germain pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, dated March 8, 2013
- 32.1 Certification of Alex Walker, pursuant to Section 1350, Chapter 63 of Title 18, United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, dated March 8, 2013.
- 32.2 Certification of Claude Germain, pursuant to Section 1350, Chapter 63 of Title 18, United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, dated March 8, 2013.

- 101.CAL\*\* XBRL Taxonomy Extension Calculation
- 101.DEF\*\* XBRL Taxonomy Extension Definition
- 101.LAB\*\* XBRL Taxonomy Extension Labels
- 101.PRE\*\* XBRL Taxonomy Extension Presentation
- \*\* XBRL information is furnished and not filed or a part of a registration statement or prospectus for purposes of sections 11 or 12 of the Securities Act of 1933, as amended, is deemed not filed for purposes of section 18 of the Securities Exchange Act of 1934, as amended, and otherwise is not subject to liability under these sections.
- (1) Filed as an Exhibit to the Company's Registration Statement on Form S-1 filed on March 24, 2000 (File No. 333-33208) and incorporated by reference herein.
- (3) Filed as an Exhibit to Amendment No. 2 to the Company's Registration Statement on Form S-1 filed on June 19, 2000 (File No. 333-33208) and incorporated by reference herein.
- (4) Filed as an Exhibit to Amendment No. 3 to the Company's Registration Statement on Form S-1 filed on July 10, 2000 (File No. 333-33208) and incorporated by reference herein.
- (5) Filed as an Exhibit to Amendment No. 4 to the Company's Registration Statement on Form S-1 filed on July 18, 2000 (File No. 333-33208) and incorporated by reference herein.
- (6) Filed as an Exhibit to the Company's Registration Statement on Form S-8 filed on August 22, 2000 (File No. 333-44250) and incorporated by reference herein.
- (7) Filed as an Exhibit to the Company's Quarterly Report on Form 10-Q for the quarter ended October 1, 2000 filed on November 15, 2000 (File No. 0-31051) and incorporated by reference herein.
- (8) Filed as an Exhibit to the Company's Current Report on Form 8-K filed on December 7, 2000 (File No. 0-31051) and incorporated by reference herein.
- (9) Filed as an Exhibit to the Company's Annual Report on Form 10-K for the year ended December 31, 2000 filed on April 2, 2001 (File No. 0-31051) and incorporated by reference herein.

- (11) Filed as an Exhibit to the Company's Annual Report on Form 10-K for the year ended December 31, 2003 filed on March 30, 2004 (File No. 0-31051) and incorporated by reference herein.
- (12) Filed as an Exhibit to Amendment No. 1 to the Company's Registration Statement on Form S-1 filed on June 25, 2004 (File No. 333-115400) and incorporated by reference herein.
- (13) Filed as an Exhibit to the Company's Quarterly Report on Form 10-Q for the quarter ended July 4, 2004 filed on August 18, 2004 (File No. 0-31051) and incorporated by reference herein.
- (14) Filed as an Exhibit to the Company's Quarterly Report on Form 10-Q for the quarter ended October 3, 2004 filed on November 17, 2004 (File No. 0-31051) and incorporated by reference herein.
- (15) Filed as an Exhibit to the Company's Current Report on Form 8-K filed on December 16, 2004 (File No. 0-31051) and incorporated by reference herein.
- (16) Filed as an Exhibit to the Company's Current Report on Form 8-K filed on February 11, 2005 (File No. 0-31051) and incorporated by reference herein.
- (17) Filed as an Exhibit to the Company's Current Report on Form 8-K filed on March 16, 2005 (File No. 0-31051) and incorporated by reference herein.
- (18) Filed as an Exhibit to the Company's Current Report on Form 8-K filed on April 6, 2005 (File No. 0-31051) and incorporated by reference herein.
- (19) Filed as an Exhibit to the Company's Quarterly Report on Form 10-Q for the period ended April 3, 2005 filed on May 18, 2005 (File No. 0-31051) and incorporated by reference herein.
- (20) Filed as an Exhibit to the Company's Quarterly Report on Form 10-Q for the period ended July 3, 2005 filed on August 17, 2005 (File No. 0-31051) and incorporated by reference herein.
- (21) Filed as an Exhibit to the Company's Current Report on Form 8-K filed on April 13, 2006 (File No. 0-31051) and incorporated by reference herein.
- (22) Filed as an Exhibit to the Company's Current Report on Form 8-K filed on June 16, 2006 (File No. 0-31051) and incorporated by reference herein.
- (23) Filed as an Exhibit to the Company's Current Report on Form 8-K filed on August 8, 2006 (File No. 0-31051) and incorporated by reference herein.
- (24) Filed as an Exhibit to the Company's Current Report on Form 8-K filed on September 26, 2006 (File No. 0-31051) and incorporated by reference herein.
- (25) Filed as an Exhibit to the Company's Annual Report on Form 10-K for the year ended December 31, 2004 filed on April 15, 2005 (File No. 0-31051) and incorporated by reference herein.
- (26) Filed as an Exhibit to the Company's Quarterly Report on Form 10-Q for the period ended April 1, 2007 filed on May 16, 2007 (File No. 0-31051) and incorporated by reference herein.
- (27) Filed as an Exhibit to the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2007 filed on November 14, 2007 (File No. 0-31051) and incorporated by reference herein.
- (28) Filed as an Exhibit to the Company's Quarterly Report on Form 10-Q for the period ended June 29, 2008 filed on August 13, 2008 (File No. 0-31051) and incorporated by reference herein.
- (29) Filed as an Exhibit to the Company's Quarterly Report on Form 10-Q for the period ended September 28, 2008 filed on November 12, 2008 (File No. 0-31051) and incorporated by reference herein.
- (30) Filed as an Exhibit to the Company's Annual Report on Form 10-K for the year ended January 4, 2009 filed on April 6, 2009 (File No. 0-31051) and incorporated by reference herein.
- (31) Filed as an Exhibit to the Company's Current Report on Form 8-K filed on July 10, 2009 (File No. 0-31051) and incorporated by reference herein.
- (32) Filed as an Exhibit to the Company's Annual Report on Form 10-K for the year ended January 3, 2010 filed on March 19, 2010 (File No. 0-31051) and incorporated by reference herein.
- (33) Filed as an Exhibit to the Company's Quarterly Report on Form 10-Q for the period ended April 4, 2010 filed on May 19, 2010 (File No. 0-31051) and incorporated by reference herein.
- (34) Filed as an Appendix to the Company's Definitive Notice and Proxy Statement on Form DEF14A filed on June 18, 2010 (File No. 0-31051) and incorporated by reference herein.
- (35) Filed as an Exhibit to the Company's Quarterly Report on Form 10-Q for the period ended October 3, 2010 filed on November 12, 2010 (File No. 0-31051) and incorporated by reference herein.
- (36) Filed as an Appendix to the Company's Definitive Notice and Proxy Statement on Form DEF14A filed on April 11, 2011 (File No. 0-31051) and incorporated by reference herein.
- (37) Filed as an Exhibit to the Company's Current Report on Form 8-K filed on September 27, 2011 (File No. 0-31051) and incorporated by reference herein.
- (38) Filed as an Exhibit to the Company's Current Report on Form 8-K filed on October 3, 2011 (File No. 0-31051) and incorporated by reference herein
- (39) Filed as an Exhibit to the Company's Current Report on Form 8-K filed on filed on January 11, 2012 (File No. 0-31051) and incorporated by reference herein.
- (40) Filed as an Appendix to the Company's Definitive Notice and Proxy Statement on Form DEF14A filed on June 5, 2012 (File No. 0-31051) and incorporated by reference herein.
- (41) Filed as an Exhibit to the Company's Current Report on Form 8-K filed on filed on January 24, 2013 (File No. 0-31051) and incorporated by reference herein.

#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

SMTC CORPORATION

	Alex Walker
By:	/s/ ALEX WALKER

President and Chief Executive Officer

Date: March 27, 2013

Pursuant to the requirements of the Securities Exchange Act of 1934, this Report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the date indicated.

Signature	Title	Date		
/s/ ALEX WALKER	President, Chief Executive Officer, Interim	March 27, 2013		
Alex Walker	Chief Financial Officer and Director (Principal Executive Officer)			
/s/ CLAUDE GERMAIN	President, Chief Executive Officer (Principal Executive Officer)	March 27, 2013		
Claude Germain				
/s/ DAVID SANDBERG	Director and Chair of the Board	March 27, 2013		
David Sandberg				
/s/ CLARKE BAILEY	Director	March 27, 2013		
Clarke Bailey				
/s/ ANTON SIMUNOVIC	Director	March 27, 2013		
Anton Simunovic				
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### EXHIBIT INDEX

Exhibit Number	Document
21.1	Subsidiaries of the Registrant.
23.1	Consent of KPMG LLP, Independent Registered Public Accounting Firm.
31.1	Certification of Alex Walker pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, dated March 27, 2013.
31.2	Certification of Claude Germain pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, dated March 27, 2013.
31.3	Certification of Alex Walker pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, dated March 27, 2013.
32.1	Certification of Alex Walker, pursuant to Section 1350, Chapter 63 of Title 18, United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, dated March 27, 2013.
32.2	Certification of Claude Germain, pursuant to Section 1350, Chapter 63 of Title 18, United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, dated March 27, 2013.
32.3	Certification of Alex Walker, pursuant to Section 1350, Chapter 63 of Title 18, United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, dated March 27, 2013.
101.INS**	XBRL Instance
101.SCH**	XBRL Taxonomy Extension Schema
101.CAL**	XBRL Taxonomy Extension Calculation
101.DEF**	XBRL Taxonomy Extension Definition
101.LAB**	XBRL Taxonomy Extension Labels
101.PRE**	XBRL Taxonomy Extension Presentation
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#### Report of Independent Registered Public Accounting Firm

The Shareholders and Board of Directors SMTC Corporation

We have audited the accompanying consolidated balance sheets of SMTC Corporation (the "Company") as of December 30, 2012 and January 1, 2012, and the related consolidated statements of operations and comprehensive income, changes in shareholders' equity and cash flows for the periods from January 2, 2012 to December 30, 2012, January 3, 2011 to January 1, 2012 and January 4, 2010 to January 2, 2011. In connection with our audits of the consolidated financial statements, we also have audited the financial statement schedule appearing in the annual report on Form 10-K for the year ended December 30, 2012. These consolidated financial statements and the financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements and the financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of SMTC Corporation as of December 30, 2012 and January 1, 2012, and its consolidated results of operations and its consolidated cash flows for the periods from January 2, 2012 to December 30, 2012, January 3, 2011 to January 1, 2012 and January 4, 2010 to January 2, 2011, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

/s/ KPMG LLP

Chartered Accountants, Licensed Public Accountants

March 27, 2013 Toronto, Canada

## Consolidated Balance Sheets (Expressed in thousands of U.S. dollars)

	December 30, 2012	January 1, 2012 As Restated (note 4)		
Assets				
Current assets:				
Cash	\$ 2,203	\$ 2,635		
Accounts receivable—net (note 3)	36,301	37,904		
Inventories (note 3)	54,806	52,648		
Prepaid expenses	2,431	1,638		
Income taxes receivable	357	_		
Current portion of deferred income taxes (note 10)	2,237	278		
	98,335	95,103		
Property, plant and equipment—net (note 3)	19,410			
Deferred financing costs—net (note 3)	564			
Deferred income taxes (note 10)	3,398	2,922		
	\$ 121,707	\$ 114,296		
Liabilities and Shareholders' Equity				
Current liabilities:				
Accounts payable	\$ 48,766	\$ 46,352		
Accrued liabilities (note 3)	9,220			
Income taxes payable	566	,		
Revolving credit facility (note 4)	12,896			
Current portion of long-term debt (note 4)	4,631			
Current portion of capital lease obligations (note 4)	1,628			
	77,707			
Long-term debt (note 4)		2,779		
Capital lease obligations (note 4)	1,292			
Commitments and contingencies (note 13)	1,->-	2,100		
2				
Shareholders' equity:				
Capital stock (note 5)	389	5,631		
Additional paid-in capital	263,424			
Deficit	(221,105			
	42,708			
	\$ 121,707			
	·,/, · ·	. ,		

## Consolidated Statements of Operations and Comprehensive Income (Expressed in thousands of U.S. dollars, except number of shares and per share amounts)

	Janua	eriod from ary 2, 2012 to nber 30, 2012	Janu	eriod from nary 3, 2011 to nuary 1, 2012	Period from January 4, 2010 January 2, 2011	
Revenue	\$	296,305	\$	220,351	\$	262,580
Cost of sales		269,765		199,051		233,061
Gross profit		26,540		21,300		29,519
Selling, general and administrative expenses		17,325		14,812		17,961
Restructuring charges (note 7)		2,180		2,678		_
Loss on extinguishment of debt (note 8)		_		300		_
Gain on contingent consideration (note 15)		(650)		_		_
Acquisition expenses(note 14)				87		
Operating earnings		7,685		3,423		11,558
Interest expense (note 3)		1,957		1,468		1,697
Earnings before income taxes		5,728		1,955		9,861
Income tax expense (recovery) (note 10)						
Current		621		583		544
Deferred		(2,435)		222		(3,033)
		(1,814)		805		(2,489)
Net earnings, also being comprehensive income	\$	7,542	\$	1,150	\$	12,350
Basic earnings per share (note 11)	\$	0.46	\$	0.07	\$	0.82
Diluted earnings per share (note 11)	\$	0.46	\$	0.07	\$	0.79
Weighted average number of shares outstanding						
Basic		16,294,893		16,136,114		15,072,425
Diluted		16,415,522		16,242,010		15,619,243

# Consolidated Statements of Changes in Shareholders' Equity (Expressed in thousands of U.S. dollars)

	•	Capital stock	A	Additional paid-in capital	Deficit	Sh	Total areholders' equity
Balance, January 3, 2010	\$	7,093	\$	253,304	\$ (242,147)	\$	18,250
Exercise of stock options		13		1,967	_		1,980
Conversion of shares from exchangeable to common stock		(1,203)		1,203	_		_
Stock-based compensation		_		249	_		249
Net income for the period		_		_	12,350		12,350
Balance, January 2, 2011	\$	5,903	\$	256,723	\$ (229,797)	\$	32,829
Exercise of stock options		3		314	_		317
Conversion of shares from exchangeable to common stock		(275)		275	_		_
Stock-based compensation		_		271	_		271
Net income for the period		_		_	1,150		1,150
Balance, January 1, 2012	\$	5,631	\$	257,583	\$ (228,647)	\$	34,567
Exercise of stock options		1		219	_		220
Conversion of shares from exchangeable to common stock		(5,243)		5,243	_		_
Stock-based compensation		_		379	_		379
Net income for the period		_		_	7,542		7,542
Balance, December 30, 2012	\$	389	\$	263,424	\$ (221,105)	\$	42,708

# Consolidated Statements of Cash Flows (Expressed in thousands of U.S. dollars)

	Januar	iod from ry 2, 2012 to ber 30, 2012	Period from January 3, 2011 to January 1, 2012	Period from January 4, 2010 to January 2, 2011
Cash provided by:				
Operations:				
Net income	\$	7,542	\$ 1,150	\$ 12,350
Items not involving cash:				
Depreciation		3,158	2,794	2,549
Unrealized (gain)/loss on derivative instrument (note 9)		(590)	43	_
Deferred income taxes		(2,435)	222	(3,033)
Non-cash interest		352	285	247
Stock-based compensation		379	250	962
Gain on contingent consideration		(650)	_	_
Loss on extinguishment of debt (note 8)		`—	300	_
Gain on acquisition of business		_	(22)	_
Change in non-cash operating working capital:				
Accounts receivable		1,603	1,349	2,397
Inventories		(2,158)	(3,248)	
Prepaid expenses		(436)	738	26
Income taxes payable		(158)	(466)	160
Accounts payable		2,414	388	1,332
Accrued liabilities		904	(1,750)	2,404
		9,925	2,033	14,007
Financing:				
Increase (decrease) in revolving debt		442	8,204	(14,538)
Repayment of long-term debt		(2,162)	(2,470)	(350)
Principal payment of capital lease obligations		(1,727)	(1,416)	(881)
Proceeds from issuance of common stock		220	317	1,980
Proceeds from sale and leaseback		170	_	435
Payment of contingent consideration		(965)		
Debt issuance and deferred financing costs		_	(1,021)	(100)
		(4,022)	3,614	(13,454)
Investment:				
Purchase of property, plant and equipment		(6,335)	(912)	(1,209)
Acquisition of business, net of cash acquired		_	(3,033)	_
		(6,335)	(3,945)	(1,209)
Increase (decrease) in cash		(432)	1,702	(656)
Cash, beginning of year		2,635	933	1,589
Cash, end of the year	\$	2,203	\$ 2,635	\$ 933
Supplemental Information:				
Cash interest paid	\$	1,588	\$ 1,114	\$ 1,575
Cash taxes paid—net	\$	941	\$ 1,050	
Property, plant and equipment acquired through capital lease	\$	1,048	\$ 3,128	

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Expressed in thousands of US. dollars, except numbers of shares and per share amounts)

#### 1. Nature of the business

SMTC Corporation (the "Company") is a worldwide provider of advanced electronics manufacturing services to original equipment manufacturers. The Company services its customers through manufacturing and technology centers located in the United States, Canada, Mexico and China. The Canada facility is expected to be closed in the second quarter of 2013. All facilities provide a full suite of integrated manufacturing services including assembly, testing, box build, final product integration, and expanded supply chain capabilities. In addition, the Company operates an international sourcing and procurement office.

The Company's financial reporting year is a 52 or 53 week fiscal period, ending on the Sunday nearest December 31. Accordingly, the consolidated statements of operations and comprehensive income, the consolidated statements of changes in shareholders' equity, and consolidated statements of cash flows are reported for the periods from January 2, 2012 to December 30, 2012 ("period ended December 30, 2012"), January 3, 2011 to January 1, 2012 ("period ended January 1, 2012"), and January 4, 2010 to January 2, 2011 ("period ended January 2, 2011"). Certain comparative figures have been restated to conform with the current year's presentation.

#### 2. Significant accounting policies

#### (i) Basis of presentation

The Company's accounting principles are in accordance with accounting principles generally accepted in the United States ("US GAAP"). These consolidated financial statements are denominated in United States ("US") dollars.

#### (ii) Principles of consolidation

The financial statements of entities which are controlled by the Company through voting equity interests, referred to as subsidiaries, are consolidated. Variable Interest Entities ("VIEs") (which include, but are not limited to, special purpose entities, trusts, partnerships, certain joint ventures and other legal structures), as defined in subtopic 10 of ASC 810, "Consolidation" ("ASC 810"), are entities in which equity investors generally do not have the characteristics of a "controlling financial interest" or there is not sufficient equity at risk for the entity to finance its activities without additional subordinated financial support. VIEs are consolidated by the Company when it is determined that it will, as the primary beneficiary, absorb the majority of the VIEs expected losses and/or expected residual returns. The Company has no interests in VIEs in any of the years presented. Intercompany accounts and transactions are eliminated upon consolidation.

## (iii) Use of estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the year. Significant estimates include, but are not limited to, allowance for doubtful accounts, inventory valuation, deferred tax asset valuation allowance, restructuring and other accruals, determination of useful lives of property, plant and equipment, impairment of long-lived assets and legal contingencies. These estimates and assumptions are based on management's best estimates and judgment. Management evaluates its estimates and assumptions on an ongoing basis using historical experience and other factors, including the current economic environment. Actual results may differ from those estimates.

#### (iv) Revenue recognition

Revenue is derived primarily from the sale of electronics equipment that has been built to customer specifications. Revenue from the sale of products is recognized when goods are shipped to customers since title has passed to the customer, persuasive evidence of an arrangement exists, performance has occurred, all customer-specified test criteria have been met and collectability is reasonably assured. The Company has no significant obligations after product shipment other than its standard manufacturing warranty. The Company records a provision for future warranty costs based on management's best estimate of probable claims under its product warranties. The provision is based on the terms of the warranty which vary by customer and product, and historical experience. The Company regularly evaluates this provision.

In addition, the Company has contractual arrangements with the majority of its customers that provide for customers purchasing unused inventory that the Company has purchased to fulfill that customer's forecasted manufacturing demand. Revenue from the sale of excess inventory to the customer is recognized when title passes to the customer. The Company also derives revenue from engineering and design services. Service revenue is recognized as services are performed.

For arrangements where the customer agrees to purchase products but the Company retains possession until the customer requests shipment ("bill and hold arrangements"), revenue is not recognized unless all recognition criteria under SEC Staff Accounting Bulletin No. 104 have been met.

Sales taxes collected from customers and remitted to governmental authorities are presented on a net basis.

#### (v) Allowance for doubtful accounts

The allowance for doubtful accounts reflects management's best estimate of probable losses inherent in the accounts receivable balance. Management determines the allowance based on factors including the length of time the receivables have been outstanding, customer and industry concentrations, credit insurance coverage, the current business environment and historical experience.

#### (vi) Inventories

Inventories are valued, on a first-in, first-out basis, at the lower of cost and replacement cost for raw materials and at the lower of cost and net realizable value for work in progress and finished goods. Inventories include an application of relevant overhead. Fixed production overheads are allocated to inventory based on normal capacity of production facilities. The Company writes down estimated obsolete or excess inventory for the difference between the cost of inventory and estimated net realizable value based upon customer forecasts, shrinkage, the aging and future demand for the inventory, past experience with specific customers, and the ability to sell inventory back to customers or return to suppliers. If these assumptions change, additional write-downs may be required. The Company recognizes as current period charges abnormal amounts of idle facility expense, freight, handling costs, and wasted material (spoilage) costs.

#### (vii) Property, Plant and equipment

Plant and equipment are stated at cost less accumulated depreciation. Depreciation is generally calculated on a straight-line basis over the expected useful lives as follows:

Buildings (years)	5 - 20
Machinery and equipment - fabrication business (years)	15
Machinery and equipment – all other (years)	7 - 10
Office furniture and equipment (years)	7
Computer hardware and software (years)	3
Leasehold improvements	Over shorter of the
	lease term and
	estimated useful life

Land is stated at cost.

#### (viii) Deferred financing costs

Debt financing related costs are deferred and amortized over the term of the related debt and the related amortization is included within interest expense. Deferred financing costs relating to term debt are amortized using the effective interest method while deferred financing costs relating to revolving credit facilities are amortized on a straight-line basis over the term of the facility.

#### (ix) Income taxes

The Company accounts for income taxes using the asset and liability method. This approach recognizes the amount of taxes payable or refundable for the current year as well as deferred tax assets and liabilities for the future tax consequence of events recognized in the financial statements and tax returns. The effect of changes in tax rates is recognized in the year in which the rate change occurs.

In establishing the appropriate valuation allowances for deferred tax assets, the Company assesses its ability to realize its deferred tax assets based on available evidence, both positive and negative, to determine whether it is more likely than not that the deferred tax assets or a portion thereof will be realized.

The Company follows the guidance under ASC 740 with respect to accounting for uncertainty in income taxes recognized in an enterprise's financial statements. This guidance prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return, and also provides guidance on de-recognition, classification, interest and penalties, accounting in interim periods, disclosure and transition.

This guidance requires the Company to determine if it is more likely than not that the tax position will be sustained based on the technical merits of the position and for those tax positions that meet the more likely than not threshold, the Company would recognize the largest amount of tax benefit that is greater than fifty percent likely of being realized when ultimately settled with the tax authorities.

#### (x) Earnings per common share

Basic earnings per share is calculated using the weighted average number of common shares outstanding during the year. Diluted earnings per share is calculated using the weighted average number of common shares plus the dilutive potential common shares outstanding during the year. Anti-dilutive potential common shares are excluded. The treasury stock method is used to compute the potential dilutive effect of stock options and warrants issued.

#### (xi) Translation of foreign currencies

The functional currency of the parent company and all foreign subsidiaries is the U.S. dollar. Monetary assets and liabilities denominated in foreign currencies are translated into U.S. dollars at the year-end rates of exchange. Non-monetary assets and liabilities denominated in foreign currencies are translated at historical rates and revenue and expenses are translated at average exchange rates prevailing during the month of the transaction. Exchange gains or losses are reflected in the consolidated statements of operations and comprehensive income.

#### (xii) Financial instruments

The Company accounts for derivative financial instruments in accordance with applicable guidance. In accordance with these standards, all derivative instruments are recorded on the balance sheet at their respective fair values. Generally, if a derivative instrument is designated as a cash flow hedge, the change in the fair value of the derivative is recorded in other comprehensive income to the extent the derivative is effective, and recognized in the statement of operations when the hedged item affects earnings. If a derivative instrument is designated as a fair value hedge, the change in fair value of the derivative and of the hedged item attributable to the hedged risk are recognized in the statement of operations and comprehensive income in the current period. Changes in fair value of derivatives that are not designated as hedges are recorded in the statement of operations and comprehensive income.

The carrying amounts of cash, accounts receivable, accounts payable and accrued liabilities approximate fair values due to the short-term nature of these instruments. The fair values of debt and capital lease obligations, including the current portion, bear rates currently available to the Company for debt with similar terms and maturities and, therefore, approximate carrying values.

#### (xiii) Shipping and handling costs

Shipping and handling costs are included as a component of cost of sales.

#### (xiv) Stock-based compensation

The Company applies ASC 718, "Compensation – Stock Compensation", ("ASC 718") using a fair value based method for all outstanding awards. The fair value at grant date of stock options is estimated using the Black-Scholes option-pricing model. Compensation expense is recognized over the stock option vesting period on a straight line basis. ASC 718 also requires forfeitures to be estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates.

#### (xv) Fair Value Measurements

In accordance with ASC 820, "Fair Value Measurements and Disclosures", ("ASC 820"), the Company determines fair value as an exit price, representing the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. ASC 820 establishes a hierarchical structure to prioritize the inputs to valuation techniques used to measure fair value into three tiers:

- Level 1 Quoted prices in active markets for identical assets or liabilities
- Level 2 Observable inputs other than quoted prices in active markets for identical assets and liabilities
- Level 3 No observable pricing inputs in the market (e.g., discounted cash flows)

Financial assets and financial liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurements. The assessment of the significance of a particular input to the fair value measurements requires judgment, and may affect the valuation of the assets and liabilities being measured and their placement within the fair value hierarchy.

#### (xvi) Impairment of long-lived assets

The Company tests long-lived assets or asset groups held and used for recoverability when events or changes in circumstances indicate that their carrying amount may not be recoverable. Circumstances which could trigger a review include, but are not limited to: significant decreases in the market price of the asset; significant adverse changes in the business climate or legal factors; the accumulation of costs significantly in excess of the amount originally expected for the acquisition or construction of the asset; current period cash flow or operating losses combined with a history of losses or a forecast of continuing losses associated with the use of the asset; and a current expectation that the asset will more likely than not be sold or disposed significantly before the end of its estimated useful life. Recoverability is assessed based on the carrying amount of the asset and the sum of the undiscounted cash flows expected to result from the use and the eventual disposal of the asset. If the carrying value of the asset is not recoverable, the impairment loss is measured as the amount by which the carrying amount exceeds fair value. For assets classified as held for sale, an impairment loss is recognized when the carrying amount exceeds the fair value less costs to sell.

#### (xvii) Restructuring costs

The Company accounts for restructuring costs related to an exit or disposal activity when a liability is incurred and can be measured at fair value.

#### (xviii) Asset retirement obligations

The Company recognizes the fair value of liabilities for asset retirement obligations when the Company incurs the obligation. There was no asset retirement obligation recorded for the periods ended December 30, 2012 or January 1, 2012.

#### (xix) Guarantees

The Company accounts for guarantees, including the recognition of a liability at the inception of certain guarantees, based on the fair value of the guarantee. The Company did not enter into any guarantees in the periods ended December 30, 2012 or January 1, 2012.

#### (xx) Comprehensive income:

Comprehensive income includes all changes in equity (net assets) during a period from non-owner sources. During each of the periods ended December 30, 2012, January 1, 2012 and January 2, 2011, comprehensive income was equal to net earnings.

## (xxi) Business Combinations:

Business combinations are accounted for using the acquisition method of accounting. The fair value of the net assets acquired and the results of the acquired businesses are included in the Company's consolidated financial statements from the acquisition dates forward. The Company is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and results of operations during the reporting period. Estimates are used in accounting for, among other things, the fair value of acquired net operating assets, property, plant and equipment, intangible assets and related deferred tax liabilities, useful lives of plant and equipment and amortizable lives for acquired intangible assets. Any excess of the purchase consideration over the recorded acquisition date amounts of the assets and liabilities acquired is recognized as goodwill. Any excess of the recorded amounts of the assets and liabilities acquired over purchase consideration is recognized as a gain in the statement of operations and comprehensive income.

The Company estimates the fair value of acquired assets and liabilities as of the date of acquisition based on information available at that time. Contingent consideration is recorded at fair value as of the date of the acquisition with subsequent adjustments recorded in earnings. Changes to valuation allowances on acquired deferred tax assets are recognized in the provision for, or benefit from, income taxes. The valuation of these tangible and identifiable intangible assets and liabilities is subject to further management review and may change materially between the preliminary allocation and end of the purchase price allocation period. Any changes in these estimates may have a material effect on the Company's consolidated operating results or financial position.

#### (xxii) Restructuring Charges:

Costs associated with restructuring activities are accounted for in accordance with ASC Topic 420, Exit or Disposal Cost Obligations, or ASC Topic 712, Compensation – Nonretirement Postemployment Benefits, as applicable. Under ASC 712, liabilities for contractual employee severance are recorded when payment of severance is considered probable and the amount can be estimated. Liabilities for restructuring costs other than employee severance are accounted for in accordance with ASC 420, only when they are incurred.

#### (xxiii) Recent Accounting Pronouncements

- a) In May 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update No.2011-04, "Fair Value Measurement" (Topic 820) Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs (ASU 2011-04). The amendments in this ASU change the wording used to describe many of the requirements in U.S. GAAP for measuring fair value and for disclosing information about fair value measurements. For many of the requirements, the FASB does not intend for the amendments in this ASU to result in a change in the application of the requirements in Topic 820. Some of the amendments clarify the FASB's intent about the application of existing fair value measurement requirements. Other amendments change a particular principle or requirement for measuring fair value or for disclosing information about fair value measurements. The amendments in this ASU are to be applied prospectively for interim and annual periods beginning after December 15, 2011. The adoption of ASU 2011-04 did not have an impact on our consolidated financial statements.
- b) In June 2011, the FASB issued ASU No. 2011-05, "Comprehensive Income" (Topic 220) Presentation of Comprehensive Income (ASU 2011-05), to require an entity to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In December 2011, the FASB issued ASU No. 2011-12, Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards update No. 2011-05 (ASU 2011-12), which defers the effective date of ASU 2011-05 only with respect to reclassification adjustments out of accumulated other comprehensive income. ASU 2011-05 as amended by ASU 2011-12 was effective for us in our first quarter of fiscal 2012 and has been applied retrospectively. The adoption of ASU 2011-05 as amended by ASU 2011-12 did not have an impact on our consolidated financial statements.
- c) In December 2011, the FASB issued ASU No. 2011-11, "Balance Sheet" (Topic 210) Disclosures about Offsetting Assets and Liabilities (ASU 2011-12). The amendments in this update require an entity that has financial instruments and derivative instruments that are either 1) offset in accordance with either Section 210-20-45 or Section 815-10-45 or 2) subject to an enforceable master netting arrangement or similar agreement, to disclose information about offsetting and related arrangements. The amendments in this ASU will be required for annual reporting periods beginning on or after January 1, 2013, and interim periods within those annual periods. Required disclosures should be presented retrospectively for all comparative periods. We are currently evaluating the impact of the adoption of ASU 2011-11 on our consolidated financial statements.

#### 3. Consolidated financial statement details

The following consolidated financial statement details are presented as of the period end dates indicated for the consolidated balance sheets and for each of the periods indicated for the consolidated statements of operations and comprehensive income.

#### Consolidated balance sheets

Accounts receivable—net:

	: 	December 30, 2012	January 1, 2012
Accounts receivable	\$	36,506	\$ 37,959
Taxes receivable		_	_
Allowance for doubtful accounts		(205)	(55)
Accounts receivable—net	\$	36,301	\$ 37,904

Inventories:

	ember 30, 2012	January 1, 2012		
Raw materials	\$ 39,714	\$	37,438	
Work in process	9,717		9,716	
Finished goods	3,894		4,047	
Parts	1,481		1,447	
Inventories	\$ 54,806	\$	52,648	

Property, plant and equipment—net:

	December 30, 2012			January 1, 2012
Cost:				
Land	\$	1,648	\$	1,648
Buildings		9,878		9,878
Machinery and equipment (a)		41,050		35,743
Office furniture and equipment		2,770		2,417
Computer hardware and software (b)		10,226		9,365
Leasehold improvements		3,967		3,275
		69,539		62,326
Less accumulated depreciation:				
Land		_		_
Buildings		(6,303)		(5,795)
Machinery and equipment (a)		(28,931)		(26,833)
Office furniture and equipment		(2,414)		(2,350)
Computer hardware and software (b)		(9,342)		(9,001)
Leasehold improvements (c)		(3,139)		(2,992)
		(50,129)		(46,971)
Property, plant and equipment—net	\$	19,410	\$	15,355

<sup>(</sup>a) Included within machinery and equipment were assets under capital leases with costs of \$5,114 and \$5,569, and associated accumulated depreciation of \$1,038 and \$1,088 as of December 30, 2012 and January 1, 2012, respectively. The related depreciation expense for the periods ended December 30, 2012, January 1, 2012 and January 2, 2011 were \$598, \$627 and \$960, respectively. During the period ended December 30, 2012, the Company assumed ownership of machinery and equipment formerly under capital lease with cost of \$1,004 and accumulated depreciation of \$660, upon conclusion of the capital lease terms. Nominal consideration was paid for these assets. These assets were reclassified to owned machinery and equipment on a prospective basis.

- (b) At December 30, 2012, included within computer hardware and software were assets under capital leases with costs of \$400 and associated accumulated depreciation of \$122. During the period ended December 30, 2012, the Company assumed ownership of these assets formerly under capital lease, which were fully depreciated upon conclusion of the capital lease terms. Nominal consideration was paid for these assets. The related depreciation expense for the periods ended December 30, 2012, January 1, 2012 and January 2, 2011 was \$122, \$43 and \$88, respectively.
- (c) Included within leasehold improvements were assets under capital leases with costs of \$73, and associated accumulated depreciation of \$12 as of December 30, 2012. The related depreciation expense for the period ended December 30, 2012 was \$12. There were no leasehold improvements under capital lease for the periods ended January 1, 2012 or January 2, 2011.

Deferred financing costs – net:

	mber 30, 2012	January 1, 2012		
Deferred financing costs	\$ 1,396	\$	1,356	
Accumulated amortization	 (832)		(440)	
	\$ 564	\$	916	

Accrued liabilities:

	mber 30, 012	nuary 1, 2012
Customer related	\$ 1,374	\$ 1,892
Payroll	3,968	3,169
Professional services	597	485
Restructuring (note 7)	1,727	915
Vendor related	95	722
Miscellaneous taxes	45	108
Acquisition related (note 15)	785	2,400
Other	629	473
Accrued liabilities	\$ 9,220	\$ 10,164

#### Consolidated statements of operations and comprehensive income

Interest expense:

	Period ended		Peri	od ended	Period ended		
	December 30, 2012 J			ary 1, 2012	January 2, 2011		
Long-term debt	\$	170	\$	287	\$	430	
Revolving credit facility	\$	1,537	\$	994	\$	1,212	
Obligations under capital leases		250		187		55	
Interest expense	\$	1,957	\$	1,468	\$	1,697	

#### 4. Debt and capital leases

#### (a) Revolving credit facility

On September 22, 2011, the Company signed a Revolving Credit and Security Agreement with PNC Bank, National Association and its Canadian branch (collectively, "PNC"). This revolving credit facility, in both the United States and Canada (collectively, the "PNC Facility"), has a term of three years expiring in September, 2014. Advances made under the PNC Facility bear interest at the base commercial lending rate of PNC in the United States plus one quarter of one percent, and the base commercial lending rate in Canada. The base commercial lending rate of each respective country of borrowing, should approximate prime rate. The previous revolving loan agreement with Wells Fargo Capital Finance Corporation ("Wells Fargo") was repaid on September 22, 2011.

At December 30, 2012, \$12,896 was outstanding under the facility and is classified as a current liability based on the terms of the PNC Facility, as discussed further below (January 1, 2012 - \$12,454 was outstanding under the facility and is classified as a current liability, as restated (note 4(b)). At December 30, 2012 there was a Canadian dollar denominated debt balance of \$1,245. At January 1, 2012, there was a Canadian dollar denominated debt balance of \$1,312.

The maximum amount of funds available under the PNC Facility is \$45 million. Availability under the revolving credit facility is subject to certain conditions, including borrowing base conditions based on the eligible inventory and accounts receivable, and certain conditions which are not objectively determinable. The Company is required to use a "lock-box" arrangement for the PNC Facility, whereby remittances from customers are swept daily to reduce the borrowings under the revolving credit facility.

The PNC Facility is jointly and severally guaranteed by the Company and secured by the assets and capital stock of each of the Company's subsidiaries and its future subsidiaries.

The PNC agreement contains certain financial and non-financial covenants (note 4(d)).

#### (b) Restatement of January 1, 2012 classification of revolving credit facility

In the consolidated financial statements for the period ended January 1, 2012 as previously reported, the amount outstanding under the PNC Facility was classified on the consolidated balance sheet as at January 1, 2012 as long-term debt. Upon further review of the terms of the PNC Facility in 2012, the Company determined that the provision of future advances by PNC under the PNC facility is subject to certain conditions which are not objectively determinable and, considering the "lock-box" arrangement (note 4(a)), the Company concluded that the borrowings under the PNC Facility should be classified as a current liability. The consolidated balance sheet as at January 1, 2012 has been restated to correct the balance sheet classification of the PNC facility, resulting in an increase in total current liabilities of \$12,454 and a corresponding decrease in Long-term debt as at January 1, 2012 from the amounts previously reported.

#### (c) Term facility

The following table shows the classification of the term facility as at:

	Decemb 201	,	January 1, 2012
Term facility	\$	4,631 \$	6,793
Less: Current portion of long-term debt		(4,631)	(4,014)
Long-term debt	\$	- \$	2,779

The Company has a term debt facility with Export Development Canada expiring in October, 2013 ("EDC", and the "EDC Facility"). Remaining principal repayments of the term loan to EDC consist of four quarterly installments of \$1,158 until the maturity date of October 13, 2013. The EDC Facility bears interest at LIBOR plus 2.5% to 3.5% depending on the achievement of financial performance levels as specified in the amended debt agreement.

The EDC Facility is jointly and severally guaranteed by the Company and secured by the assets and capital stock of each of the Company's subsidiaries and its future subsidiaries.

The EDC agreement contains certain financial and non-financial covenants (note 4(d)).

#### (d) Covenants

The PNC and EDC agreements contain certain financial and non-financial covenants, including certain cross-default provisions.

The Company violated certain covenants included in the PNC and EDC agreements as of December 30, 2012. Subsequent to December 30, 2012, the Company secured waivers from PNC and EDC covering these events of default. In addition, the Company and its lenders have amended the lending agreements.

Under the amended PNC Facility, the financial covenants require the Company to maintain minimum amounts of earnings before interest, taxes and depreciation and amortization and specified maximum cash conversion cycle days, and limit unfunded capital expenditures (all as defined in the PNC agreement). Under the amended EDC facility, the financial covenants require the Company to maintain minimum amounts of earnings before interest, taxes and depreciation and amortization (as defined in the EDC agreement) and specified maximum cash conversion cycle days (as defined in the EDC agreement).

Management believes that it is probable the Company will be in compliance with these covenants for at least the next 12 months. While management is confident in its plans, market conditions have been difficult to predict and there is no assurance that the Company will achieve its forecasts. A failure to comply with covenants could result in an event of default. If an event of default occurs and is not cured or waived, it could result in all amounts outstanding, together with accrued interest, becoming immediately due and payable.

#### (e) Obligations under capital leases

Minimum lease payments for capital leases due within each of the next three years consist of the following:

2013	\$ 1,785
2014	1,289
2015	88
Total minimum lease payments	3,162
Amount representing interest of 3.8% to 8.9%	 (242)
Present value of lease payments	 2,920
Current portion of capital leases	1,628
Long term capital lease obligations	\$ 1,292

#### 5. Capital stock

#### Common shares

Authorized share capital:

The authorized share capital of the Company at December 30, 2012 and January 1, 2012 consisted of:

- (i) 26,000,000 shares of common stock, par value \$0.01 per share: Holders are entitled to one vote per share and the right to share in dividends pro rata subject to any preferential dividend rights of any then outstanding preferred stock.
- (ii) 5,000,000 shares of special voting stock, par value \$0.01 per share: From time to time the Company may issue special voting stock in one or more series and will fix the terms of that series at the time it is created.

Issued and outstanding:

The outstanding number of common shares included in shareholders' equity consisted of the following as at the following dates:

	December	. 30,	2012	January	January 1, 2012		January 1, 2012 January			2, 2	011
•	Number			Number			Number				
	of shares		\$	of shares		\$	of shares		\$		
Common Stock											
Exchangeable shares:											
Balance at beginning of the period	554,748	\$	5,249	583,848	\$	5,524	711,048	\$	6,728		
Shares issued pursuant to:											
Conversion to common stock	(554,748)		(5,249)	(29,100)		(275)	(127,200)		(1,204)		
Balance at end of the period	_	\$	_	554,748	\$	5,249	583,848	\$	5,524		
Common shares											
Balance at beginning of the period	15,651,026	\$	382	15,329,732	\$	379	13,935,284	\$	365		
Shares issued pursuant to:											
Exercise of stock options	138,419		1	292,194		3	1,267,248		13		
Conversion of exchangeable											
shares	554,748		6	29,100			127,200		1		
Balance at end of the period	16,344,193	\$	389	15,651,026	\$	382	15,329,732	\$	379		
									_		
Special voting stock											
Balance at beginning of the period	1	\$		1	\$	<u> </u>	1	\$	_		
Balance at end of the period	1	\$		1	\$		1	\$			
<b>Total Common stock</b>		\$	389		\$	5,631		\$	5,903		

Exchangeable shares:

During the periods ended December 30, 2012, January 1, 2012 and January 2, 2011, exchangeable shares of 554,748, 29,100 and 127,200 with a carrying value of \$5,249, \$275 and \$1,204, respectively, were exchanged for common stock, with a carrying value of \$6, nil and \$1, respectively, with the difference recorded as additional paid-in capital.

Exchangeable shares of SMTC Manufacturing Corporation of Canada ("SMTC Canada"), an indirect subsidiary of the Company, could be exchanged on a one-for-one basis for one share of the common stock of the Company. Each exchangeable share of SMTC Canada, as nearly as practicable, was intended to be the economic equivalent of a share of common stock of the Company and holders of the exchangeable shares of SMTC Canada were able to exercise essentially the same voting rights with respect to the Company as they would have if they had exchanged their exchangeable shares of SMTC Canada for common stock of the Company. Upon the earlier of July 27, 2015, or the number of outstanding exchangeable shares falling below 500,000, subject to certain adjustment and acceleration provisions, SMTC Canada had the right to exchange all of the outstanding exchangeable shares by delivering common shares of the Company on a one-for-one basis. During the three month period ended April 1, 2012, the number of outstanding exchangeable shares fell below 500,000. On May 25, 2012, SMTC Canada exercised its aforementioned rights, and converted all outstanding exchangeable shares to common shares of SMTC.

#### 6. Stock based compensation

#### Stock options

2000 Equity Incentive Plan:

In July 2000, the Company approved the SMTC/SMTC Manufacturing Corporation of Canada 2000 Equity Incentive Plan (the "2000 Equity Incentive Plan"). The plan permitted the issuance of up to 1,727,052 shares plus an additional number of shares determined by the Board of Directors but not to exceed 1% of the total number of shares outstanding per year. Options granted before the fourth quarter of 2007 generally vested over a four-year period and expired 10 years from their respective date of grant, while options granted thereafter vest over a three-year period and expire 5 years from their respective date of grant.

#### 2010 Incentive Plan:

In July 2010, the Company approved a new stock option plan, the 2010 SMTC Incentive Plan (the "2010 Incentive Plan"). The plan permits the issuance of up to 350,000 shares plus an additional number of shares determined by the Board of Directors but not to exceed 1% of the total number of fully diluted shares outstanding per year. Options generally vest over a three-year period and expire 5 years from their respective date of grant. In June 2011, the Company voted to increase the amount of shares available under the 2010 plan by 670,000 and in June 2012 the company voted to increase the number of shares available under the 2010 plan by 652,000.

The Company generally issues new shares when options are exercised. A summary of stock option activity for the periods ended January 2, 2011, January 1, 2012 and December 30, 2012 is as follows:

	Outstanding options	O		Aggreg intrins value	sic	Weighted average remaining contractual term (years)
Outstanding balance at January 3, 2010	1,937,440	\$	1.72			
Options forfeited or expired	(7,440)	\$	5.93			
Options exercised	(1,267,248)	\$	1.55			
Outstanding balance at January 2, 2011	662,752	\$	2.00			
Options granted under the 2010 Equity Incentive Plan	922,000	\$	2.87			
Options forfeited or expired	(89,732)	\$	2.70			
Options exercised	(292,194)	\$	1.07			
Outstanding balance at January 1, 2012	1,202,826	\$	2.82			
Options granted under the 2010 Equity Incentive Plan	350,000	\$	3.11			
Options forfeited or expired	(13,600)	\$	23.76			
Options exercised	(138,419)	\$	1.36			
Outstanding balance at December 30, 2012	1,400,807	\$	2.82	\$	138	3.8
Exercisable balance at December 30, 2012	212,564	\$	2.17	\$	137	2.6

The estimated fair value of options is determined using the Black-Scholes option pricing model and is amortized over the vesting period on a straight line basis. The Company has elected to use the simplified method for estimating the expected life which is equal to the midpoint between the vesting period and the contractual term. The simplified method is used as the Company does not have sufficient historical exercise data and the terms of share option grants have changed. The computation of expected volatility is based on the Company's historical volatility from its traded common stock over the expected term of the option grants. The interest rate for periods within the expected term of the award is based on the U.S. Treasury yield curve in effect at the time of grant. The following weighted average assumptions were used in calculating the estimated fair value of options used to compute stock-based compensation expenses:

	Period ended December 30, 2012		od ended ary 1, 2012
Black-Scholes weighted-average assumptions			
Expected dividend yield	0.0	)%	0.0%
Expected volatility	83.0	)%	92.6%
Risk-free interest rate	0.5	5%	0.67%
Expected option life in years	4.0	)	4.2
Weighted-average stock option fair value per option granted	\$ 1.86	5 \$	1.08

There were no options granted during the period ended January 2, 2011.

During the periods ended December 30, 2012, January 1, 2012 and January 2, 2011, the Company recorded stock-based compensation expense and a corresponding increase in additional paid in capital of \$379, \$271, and \$249, respectively.

During the periods ended December 30, 2012, January 1, 2012 and January 2, 2011, 253,332, 227,632 and 353,334 options vested, respectively. As at December 30, 2012, compensation expense of \$1,108 related to non-vested stock options has not been recognized.

The following table presents information about stock options outstanding as of December 30, 2012:

Outstanding options	 Weighted average exercise price	Exercisable options	Weighted average exercise price
33,333	\$ 0.70	33,333	\$ 0.70
65,474	\$ 1.00	39,731	\$ 1.00
375,000	\$ 2.38	87,500	\$ 2.38
350,000	\$ 3.11	_	\$ 3.11
547,000	\$ 3.20	22,000	\$ 3.20
30,000	\$ 4.00	30,000	\$ 4.00
		<u> </u>	
1,400,807	\$ 2.82	212,564	\$ 2.17

#### **Deferred Share Units**

In previous periods, Deferred Share Units were granted to directors and the former Chief Executive Officer of the Company as remuneration. There were no units granted during the periods ended December 30, 2012, January 1, 2012 and January 2, 2011. During the period ended January 2, 2011, 202,425 deferred share units previously granted to the former Chief Executive Officer of the Company were cancelled. In the periods ended December 30, 2012, January 1, 2012 and January 2, 2011, cash payments of nil, \$128 and \$192, respectively, were made for zero, 46,688 and 86,553 deferred share units, respectively.

There were no deferred share units outstanding at December 30, 2012 and January 1, 2012. At January 2, 2011 46,688 deferred share units were outstanding.

Deferred Share Unit compensation recovery for the periods ended December 30, 2012 and January 1, 2012 was nil and \$21, respectively. Deferred Share Unit compensation expense for the period ended January 2, 2011 was \$712 reflecting mark-to-market adjustments. There will be no further Deferred Share Unit compensation expenses or recoveries since there are no deferred share units outstanding.

#### 7. Restructuring charges

#### Fiscal 2012 charges:

During the first quarter of 2012 the Company executed its 2012 Plan to combine the operations of the San Jose and ZF Array Technologies ("ZF Array") facilities into one facility. The Company recorded restructuring charges of \$451, consisting of severance costs of \$196 and facility exit costs of \$255. Staff levels were reduced by approximately 16 full-time equivalents ("FTEs").

During the fourth quarter of 2012, the Company announced that the closure of the Markham facility will occur in the second quarter of 2013 and recorded severance restructuring charges of \$1,729, impacting approximately 197 FTEs.

The following table details the change in restructuring accrual for the period from January 2, 2012 to December 30, 2012, relating to the 2012 Plan:

	Facility					
	Severance		exit costs		Total	
2012 Plan						
Balance as at January 1, 2012	\$	_	\$ —	\$	_	
Charges		1,925	255		2,180	
Payments		(453)			(453)	
Balance as at December 30, 2012	\$	1,472	\$ 255	\$	1,727	

Remaining accrued amounts relating to the 2012 Plan in the United States and Markham are expected to be paid out by the end of the first quarter of 2014 through a drawdown on the revolving credit facilities.

# Fiscal 2011 charges:

During the first quarter of 2011 the Company began executing its 2011 Plan to streamline operations in response to reductions in forecasted revenues. The Company recorded restructuring charges of \$364, consisting of severance costs of \$205 at the Mexico facility and \$159 at the Markham facility. The Company reduced staff levels by approximately 120 FTE's in Mexico and 40 FTEs in Canada. In the second quarter of 2011, the Company continued its 2011 Plan and recorded additional restructuring charges of \$1,743, consisting of severance costs of \$408 at the Mexico facility, \$427 at the Markham facility and \$908 in the Corporate office. Staff levels were reduced by approximately 120 FTEs in Mexico and 70 FTEs in Canada. In the third quarter of 2011, the Company continued its 2011 Plan and recorded additional restructuring charges of \$686, consisting of severance costs of \$186 at the San Jose and ZF Array Technologies ("ZF Array") facilities reflecting the integration of the two businesses, \$24 at the Mexico facility, \$207 at the Markham facility and \$269 in the Corporate office. Staff levels were reduced by approximately an additional 13 FTEs in the United States, 1 FTE in Mexico and 40 FTEs in Canada. In the fourth quarter of 2011, severance expense of \$82 at the San Jose and ZF Array facilities, and of \$33 at the Mexico facility, was reversed as the Company delayed its integration process.

The following table details original charges, payments and adjustments and the related amounts included in accrued liabilities relating to the 2011 Plan:

	Severance
2011 Plan	
Balance as at January 1, 2012	\$ 915
Charges	_
Payments	 (915)
Balance as at January 1, 2012	\$ _

# 8. Loss on extinguishment of debt

Upon the repayment of the Company's previous credit facility with Wells Fargo during the third quarter of 2011, the Company recorded a non-cash charge to write off the remaining unamortized deferred financing costs related to the extinguished revolving credit facility of \$300.

#### 9. Derivative Financial Instruments

The Company entered into forward foreign exchange contracts to reduce its exposure to foreign exchange currency rate fluctuations related to forecasted Canadian dollar denominated payroll, rent and utility cash flows in the fiscal 2012 and the first three months of fiscal 2013, and Mexican peso denominated payroll, rent and utility cash flows for fiscal 2012 and the first nine months of 2013. These contracts were effective as hedges from an economic perspective, but did not meet the requirements for hedge accounting under "ASC 815" "Derivatives and Hedging". Accordingly, changes in the fair value of these contracts were recognized into net income in the consolidated statement of operations and comprehensive income. The Company does not enter into forward foreign exchange contracts for trading or speculative purposes.

The following table presents a summary of the outstanding foreign currency forward contracts as at December 30, 2012:

Currency	Buy/Sell	Foreign Currency Amount	Notional (	Contract Value in USD
Canadian Dollar	Buy	CAD 7,500	\$	7,327
Mexican Peso	Buy	MXN 225,678	\$	17,000

The unrealized gain recognized in earnings as a result of revaluing the instruments to fair value on December 30, 2012 was \$590 (2011 – unrealized loss of \$43) which was included in cost of sales in the statement of operations and comprehensive income. The realized gain on these contracts was \$712 (2011 - \$109), and is included as a component of cost of sales, in the consolidated statement of operations. Fair value was determined using the market approach with valuation based on market observables (Level 2 quantitative inputs in the hierarchy set forth under ASC 820 "Fair Value Measurements").

The following table presents the fair value of the Company's derivative instruments as presented on the consolidated balance sheet as at December 30, 2012:

	December 3			
	2012		Janu	ary 1, 2012
Prepaid expenses and other assets	\$	547	\$	190
Accrued liabilities		_		(233)
Net fair value of derivative financial instruments	\$	547	\$	(43)

There were no derivative instruments outstanding at January 2, 2011.

# 10. Income taxes

The Company recorded the following income tax expense (recovery) for the periods noted:

	Period December		Period ended January 1, 2012	Period ended January 2, 2011
Current:				
Federal/State	\$	(41)	\$ 484	\$ 50
Foreign		662	99	494
		621	583	544
Deferred:				
Federal		(2,100)	_	(2,786)
Foreign		(335)	222	(247)
		(2,435)	222	(3,033)
Income tax expense (recovery)	\$	(1,814)	\$ 805	\$ (2,489)

The overall income tax expense (recovery) as recorded in the consolidated statements of operations varied from the tax expense (recovery) calculated using U.S. federal and state income tax rates as follows for the periods noted:

	Dece	od ended mber 30, 2012	Period ended January 1, 2012	Period ended January 2, 2011
Federal income tax	\$	2,005	\$ 684	\$ 3,451
State income tax expense, net of federal tax benefit		96	279	335
Change in enacted income tax rates		(589)	3,051	(19)
Loss (income) of foreign subsidiaries taxed at different rates		(211)	1,160	(847)
Change in valuation allowance		(1,155)	(11,822)	(6,702)
Additional (release of) income tax exposures and alternative minimum taxes		(130)	(45)	28
Deemed income inclusion of foreign subsidiary		1,038	4,536	_
Permanent and other differences		(2,868)	2,962	1,265
Income tax expense (recovery)	\$	(1,814)	\$ 805	\$ (2,489)

Earnings (loss) before income taxes consisted of the following for the periods noted:

	Period ended December 30, 2012		eriod ended nuary 1, 2012	eriod ended nuary 2, 2011
U.S.	\$ 9,552	\$	9,116	\$ 7,342
Non U.S.	(3,824)		(7,161)	2,519
	\$ 5,728	\$	1,955	\$ 9,861

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. The Company's deferred income tax liabilities and assets are comprised of the following at:

	December 30, 2012		January 1, 2012	
Deferred income tax assets:				
Net operating loss carryforwards	\$	25,802	\$	28,447
Capital loss carryforwards		2,232		2,106
Tax credit carryforwards		1,408		_
Property, plant and equipment and other assets		3,868		3,678
Reserves, allowances and accruals		3,081		880
		36,391		35,111
Valuation allowance		(30,756)		(31,911)
Net deferred income tax assets	\$	5,635	\$	3,200

At December 30, 2012, the Company had total net operating loss ("NOL") carry forwards of \$79,925, of which \$2,840 will expire in 2013, \$10,278 will expire in 2014, \$4,154 will expire in 2015, \$1,078 will expire in 2018, \$60 will expire in 2019, \$30 will expire in 2020, \$18,338 will expire in 2023, and the remainder will expire between 2026 and 2031.

At December 30, 2012 and January 1, 2012, the Company had gross unrecognized tax benefits of \$274 and \$274, respectively, which if recognized, would favorably impact the Company's effective tax rate in future periods. The Company does not expect any of these unrecognized tax benefits to reverse in the next twelve months.

Tax years 2008 to 2012 remain open for review by the tax authorities in Canada. Tax years 2004 and 2008 to 2012 remain open in the United States.

The Company accounts for interest and penalties related to unrecognized tax benefits in income tax expense based on the likelihood of the event and its ability to reasonably estimate such amounts. The Company has approximately \$64 and \$48 accrued for interest and penalties as of December 30, 2012 and January 1, 2012, respectively. The increase is due to additional interest accrued on uncertain tax positions during the period.

The following is a tabular reconciliation of the Company's beginning and ending amount of unrecognized tax benefits:

Balance as at January 1, 2012	\$	274
Current year changes		<u> </u>
Balance as at December 30, 2012	<u>\$</u>	274
69		

Whether or not the recapitalization transactions undertaken in 2004 result in an ownership change for purposes of Section 382 of the Internal Revenue Code ("Section 382"), which imposes a limitation on a corporation's use of NOL carry forwards following an "ownership change," depends upon whether the exchangeable shares of SMTC Canada are treated as shares of the Company under U.S. tax principles. The Company has concluded that the recapitalization transactions did not result in an ownership change and as such the use of the NOL carry forwards has not been limited.

In assessing the realization of deferred tax assets, management considers whether it is more likely than not that some portion or all of its deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income. Management considers the scheduled reversal of deferred tax liabilities, change of control limitations, projected future taxable income and tax planning strategies in making this assessment. Guidance under ASC 740, Income Taxes, ("ASC 740") states that forming a conclusion that a valuation allowance is not needed is difficult when there is negative evidence, such as cumulative losses in recent years in the jurisdictions to which the deferred tax assets relate. At the end of the second quarter of 2003, the Company concluded that given the weakness and uncertainty in the economic environment at that time, it was appropriate to establish a full valuation allowance for the deferred tax assets. Commencing in 2004, it was determined by management that it was more likely than not that the deferred tax assets associated with the Mexican jurisdiction would be realized and no valuation allowance has been recorded against these deferred tax assets associated with the U.S. jurisdiction would be realized and no valuation allowance has been recorded against these deferred tax assets. The Canadian jurisdiction continues to have a full valuation allowance recorded against the deferred tax assets.

#### 11. Earnings per common share

The following table details the weighted average number of common shares outstanding for the purposes of computing basic and diluted earnings (loss) per common share for:

	Period ended	Period ended	Period ended
	December 30,	January 1,	January 2,
(Number of common shares)	2012	2012	2011
Basic weighted average shares outstanding	16,294,893	16,136,114	15,072,425
Dilutive stock options (a)	120,629	105,896	546,818
Diluted weighted average shares outstanding	16,415,522	16,242,010	15,619,243

<sup>(</sup>a) Dilutive stock options were determined by using the treasury stock method. For the periods ended December 30, 2012, January 1, 2012 and January 2, 2011, the average share prices used were \$3.07, \$2.38, and \$2.91 per share, respectively.

During the periods ended December 30, 2012, January 1, 2012 and January 2, 2011, the calculations of diluted weighted average shares outstanding did not include 620,150, 263,150 and 231,173 options, respectively, as the effect would have been anti-dilutive.

# 12. Segmented information

# General description

The Company derives its revenue from one dominant industry segment, the electronics manufacturing services industry. The Company is operated and managed geographically and has facilities in the United States, Canada, Mexico and China. The Company monitors the performance of its geographic operating segments based on adjusted EBITDA (earnings before restructuring charges, loss on extinguishment of debt, acquisition costs, interest, taxes, depreciation and amortization). Intersegment adjustments reflect intersegment sales that are generally recorded at prices that approximate arm's-length transactions. In assessing the performance of the operating segments management attributes revenue to the operating segment which ships the product to the customer. Information about the operating segments is as follows:

	Period ended ecember 30, 2012	Period ended January 1, 2012		Period ended January 2, 2011	
Revenues					
Mexico	\$ 187,154	\$	129.677	\$	127,318
Canada	35,804		36,582		56,492
US	58,358		24,248		21,784
Asia	 45,477		37,988		62,417
Total	\$ 326,793	\$	228,495	\$	268,011
Intersegment revenue					
Mexico	\$ (3,974)	\$	(2,862)	\$	(2,182)
Canada	(5,983)		(4,998)		(3,182)
US	(17,799)		(95)		(67)
Asia	(2,732)		(189)		_
Total	\$ (30,488)	\$	(8,144)	\$	(5,431)
Net external revenue					
Mexico	\$ 183,179	\$	126,815	\$	125,136
Canada	29,821		31,584		53,310
US	40,559		24,153		21,717
Asia	42,745		37,799		62,417
Total	\$ 296,305	\$	220,351	\$	262,580
Adjusted EBITDA					
Mexico	\$ 12,566	\$	11,169	\$	11,191
Canada	(4,393)		(3,880)		338
US	3,321		286		1,565
Asia	1,529		1,707		1,013
Total	\$ 13,023	\$	9,282	\$	14,107
econciliation of adjusted EBITDA to earnings before income taxes is as follows:					
Adjusted EBITDA	\$ 13,023	\$	9,282	\$	14,107
Interest	1,957		1,468		1,697
Depreciation	3,158		2,794		2,549
Restructuring charges	2,180		2,678		_
Loss on extinguishment of debt	_		300		_
Acquisition expenses	 		87		
Earnings before income taxes	\$ 5,728	\$	1,955	\$	9,861

# Capital expenditures:

The following table contains capital expenditures for:

	Dec	Period ended December 30, 2012		Period ended January 1, 2012		Period ended nuary 2, 2011
Mexico	\$	2,530	\$	2,289	\$	215
Canada		652		1,576		166
US		781		166		1,045

Asia 3,250 9 784
Total \$ 7,213 \$ 4,040 \$ 2,210

Assets:

	De	ecember 30, 2012	January 1, 2012
Long-lived assets (a)			
Mexico	\$	10,725	\$ 10,170
Canada		2,730	2,686
US		2,265	1,868
Asia		3,690	631
Total	\$	19,410	\$ 15,355
Total assets			
Mexico	\$	77,208	\$ 65,828
Canada		12,821	18,018
US		18,994	24,984
Asia		12,684	5,466
Total	\$	121,707	\$ 114,296

<sup>(</sup>a) Long-lived assets information is based on the principal location of the asset.

#### Geographic revenues:

The following table contains geographic revenues based on the product shipment destination:

	riod ended cember 30, 2012	riod ended anuary 1, 2012	 riod ended anuary 2, 2011
US	\$ 214,385	\$ 131,738	\$ 157,746
Canada	68,463	70,846	69,770
Europe	11,722	14,249	21,182
Asia	1,635	3,486	13,869
Mexico	100	32	13
Total	\$ 296,305	\$ 220,351	\$ 262,580

Significant customers and concentration of credit risk

Sales of the Company's products are concentrated among specific customers in the same industry. The Company requires collateral only from new customers with insufficient credit until such time as credit insurance can be obtained. The Company is subject to concentrations of credit risk in trade receivables and mitigates this risk through ongoing credit evaluation of customers and the carriage of credit insurance. The Company considers concentrations of credit risk in establishing the allowance for doubtful accounts and believes the recorded allowances are adequate.

The Company expects to continue to depend upon a relatively small number of customers for a significant percentage of its revenue. In addition to having a limited number of customers, the Company manufactures a limited number of products for each customer. If the Company loses any of its largest customers or any product line manufactured for one of its largest customers, it could experience a significant reduction in revenue. Also, the insolvency of one or more of its largest customers or the inability of one or more of its largest customers to pay for its orders could decrease future revenue. As many costs and operating expenses are relatively fixed, a reduction in net revenue can decrease profit margins and adversely affect business, financial condition and results of operations.

During the period ended December 30, 2012, two customers individually comprised 36%, and 12% of revenue from across all geographic segments. At December 30, 2012, these customers represented 30%, and 10% of the Company's trade accounts receivable.

During the period ended January 1, 2012, three customers individually comprised 22%, 11% and 10% of revenue from continuing operations across all geographic segments. At January 1, 2012, these customers represented 22%, 4% and 11% of the Company's trade accounts receivable.

During the period ended January 2, 2011, four customers individually comprised 16%, 15%, 13% and 13% of revenue from continuing operations across all geographic segments. At January 2, 2011 these customers represented 8%, 4%, 10% and 5% of the Company's trade accounts receivable.

#### 13. Commitments and contingencies

#### Operating leases

The Company leases office equipment, software and office space under various non-cancellable operating leases. Minimum future payments under non-cancellable operating lease agreements are as follows:

2013	\$ 2,358
2014	2,084
2015	1,246
2016 2017	1,250
2017	680
Total	\$ 7,618

Operating lease expense for the periods ended December 30, 2012, January 1, 2012 and January 2, 2011 was \$1,869, \$1,318 and \$1,140, respectively.

Certain of the Company's facility leases include renewal options and normal escalation clauses. Renewal options are included in the lease term if reasonably assured. Escalation clauses are accounted for on a straight-line basis over the lease term.

# Purchase Obligations

Purchase obligations not recorded on the balance sheet as at December 30, 2012 consist of insurance installments of \$300 to be paid during calendar year 2013. Purchase obligations not recorded on the balance sheet as at January 1, 2012 consist of insurance installments of \$164 to be paid during calendar year 2012, and machinery and equipment of \$886. As at January 2, 2011, purchase obligations not recorded on the balance sheet consist of insurance installments of \$160 that were paid during calendar year 2011, and commitments for machinery and equipment of \$998.

# Contingencies

In the normal course of business, the Company may be subject to litigation and claims from customers, suppliers and former employees. Management believes that adequate provisions have been recorded in the accounts, where required. Although it is not possible to estimate the extent of potential costs, if any, management believes that the ultimate resolution of such contingencies would not have a material adverse effect on the financial position, results of operations and cash flows of the Company.

#### 14. Business combination

On August 31, 2011, the Company completed its acquisition of 100% of the outstanding common shares of ZF Array Technology, Incorporated ("ZF Array"), a privately held electronics manufacturing services provider based in San Jose, California. The acquisition increases manufacturing and engineering capabilities in the region and diversifies the revenue base. In accordance with ASC Topic 805, this acquisition was accounted for as a business combination.

The results of ZF Array's operations were included in the Company's consolidated financial results beginning on September 1, 2011.

The Company paid \$4 million in cash and accrued \$2.4 million upon acquisition for contingent consideration. Contingent consideration is based on financial performance of the acquired company's operations for a 24-month period following the acquisition date, to a maximum of \$2.4 million (note 15).

Acquisition related expenses for the period ended January 1, 2012 were \$87 on the consolidated statement of operations.

The recognized amounts of identifiable assets acquired and liabilities assumed, based upon fair values as of August 31, 2011 are set out below:

Current assets (inclusive of cash acquired of \$967)	\$ 12,196
Noncurrent assets	245
Total liabilities assumed	 (6,019)
Total identifiable net assets	\$ 6,422

Current assets included trade receivable balances with a fair value of \$3,899, the entirety of which was subsequently collected.

Gain on purchase of \$22 was recorded against Selling, General and Administrative expenses for the period ended January 1, 2012.

The amount of ZF Array's revenue and net income included in the Company's consolidated statements of operations for the period ended January 1, 2012, and the unaudited pro forma revenue and net income of the combined entity had the acquisition date been consummated as of January 4, 2010, are set forth below:

			R	evenue	Net 1	Income
Actual from September 1, 2011 to January 1, 2012		5	\$	9,703	\$	709
		Period	ende	d		
	Ja	nuary 1,	Ja	nuary 2,		
Supplemental unaudited pro forma information		2012		2011		
Total revenue	\$	239,804	\$	290,580		
Net income		2,826		13,181		

The unaudited pro forma financial information in the table above is presented for informational purposes only and is not indicative of the results of operations that would have been achieved if the acquisition had taken place at the beginning of the period presented or the result that may be realized in the future.

#### 15. Contingent consideration

Upon the acquisition of ZF Array on August 31, 2011, the Company paid \$4 million in cash; less cash acquired of \$967 and accrued \$2.4 million for contingent consideration. Contingent consideration is based on financial performance of the acquired company's operations for a 24-month period following the acquisition date, to a maximum of \$2.4 million. Based on the results to date and anticipated future performance it is evident that the maximum amount will not be earned; fair value of the contingent consideration liability was reduced during fiscal 2012 resulting in recognition of a gain of \$650.

# Exhibit 21.1

# Subsidiaries of the Registrant

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# **Consent of Independent Registered Public Accounting Firm**

The Board of Directors of SMTC Corporation:

We consent to the incorporation by reference in the registration statement (No. 333-167063) on Form S-8, the registration statement (No. 333-116986) on Form S-3, and the registration statement (No. 333-114500) on Form S-1 of SMTC Corporation of our report dated March 27, 2013, with respect to the consolidated balance sheets of SMTC Corporation as of December 30, 2012 and January 1, 2012, and the related consolidated statements of operations and comprehensive income, changes in shareholders' equity and cash flows for each of the periods from January 2, 2012 to December 30, 2012, January 3, 2011 to January 1, 2012 and January 4, 2010 to January 2, 2011, which report appears in the December 30, 2012 annual report on Form 10-K of SMTC Corporation.

/s/ KPMG LLP

Chartered Accountants, Licensed Public Accountants

Toronto, Canada March 27, 2013

# CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

# **CERTIFICATIONS**

# I, Alex Walker, certify that:

- 1. I have reviewed this annual report on Form 10-K of SMTC Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in the Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 27, 2013

/s/ Alex Walker

Alex Walker

President and Chief Executive Officer

# CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

# **CERTIFICATIONS**

# I, Claude Germain, certify that:

- 1. I have reviewed this annual report on Form 10-K of SMTC Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in the Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 27, 2013

/s/ Claude Germain

Claude Germain

President and Chief Executive Officer

# CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

# **CERTIFICATIONS**

# I, Alex Walker, certify that:

- 1. I have reviewed this annual report on Form 10-K of SMTC Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in the Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 27, 2013

/s/ Alex Walker

Alex Walker

Interim Chief Financial Officer

# CERTIFICATION PURSUANT TO SECTION 1350, CHAPTER 63 OF TITLE 18, UNITED STATES CODE, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to Section 1350, Chapter 63 of Title 18, United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned, as chief executive officer of SMTC Corporation (the "Company"), does hereby certify that to the undersigned's knowledge:

1) the Company's annual report on Form 10-K for the fiscal period ended December 30, 2012 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

2) the information contained in the Company's annual report on Form 10-K for the fiscal period ended December 30, 2012 fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Alex Walker

Alex Walker
President and Chief Executive Officer

Date: March 27, 2013

A signed original of this written statement required by Section 906 has been provided to SMTC Corporation and will be retained by SMTC Corporation and furnished to the Securities and Exchange Commission or its staff upon request.

# CERTIFICATION PURSUANT TO SECTION 1350, CHAPTER 63 OF TITLE 18, UNITED STATES CODE, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to Section 1350, Chapter 63 of Title 18, United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned, as chief executive officer of SMTC Corporation (the "Company"), does hereby certify that to the undersigned's knowledge:

1) the Company's annual report on Form 10-K for the fiscal period ended December 30, 2012 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

2) the information contained in the Company's annual report on Form 10-K for the fiscal period ended December 30, 2012 fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Claude Germain

Claude Germain
President and Chief Executive Officer

Date: March 27, 2013

A signed original of this written statement required by Section 906 has been provided to SMTC Corporation and will be retained by SMTC Corporation and furnished to the Securities and Exchange Commission or its staff upon request.

# CERTIFICATION PURSUANT TO SECTION 1350, CHAPTER 63 OF TITLE 18, UNITED STATES CODE, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to Section 1350, Chapter 63 of Title 18, United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned, as principal financial officer of SMTC Corporation (the "Company"), does hereby certify that to the undersigned's knowledge:

1) the Company's annual report on Form 10-K for the fiscal period ended December 30, 2012 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

2) the information contained in the Company's annual report on Form 10-K for the fiscal period ended December 30, 2012 fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Alex Walker

Alex Walker

Interim Chief Financial Officer

Date: March 27, 2013

A signed original of this written statement required by Section 906 has been provided to SMTC Corporation and will be retained by SMTC Corporation and furnished to the Securities and Exchange Commission or its staff upon request.